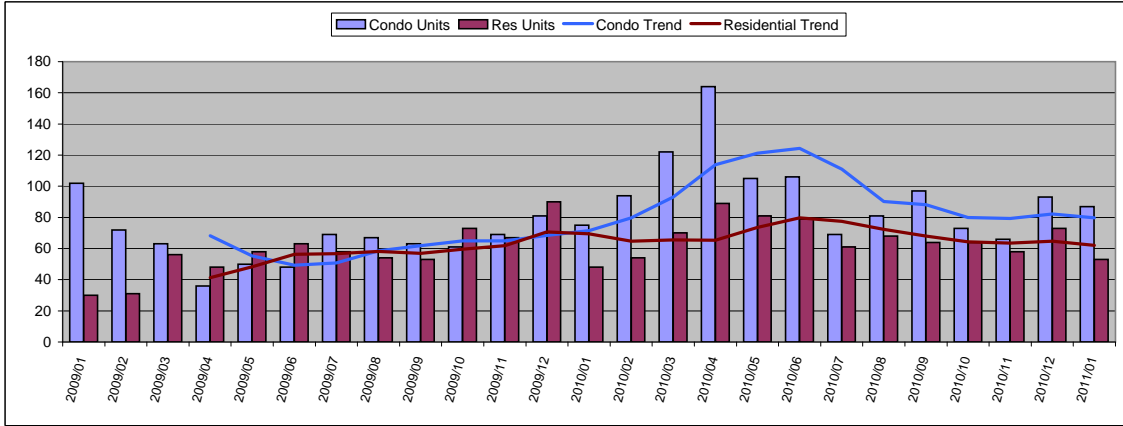


# All Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	87	16%
Moving Trend	80	12%

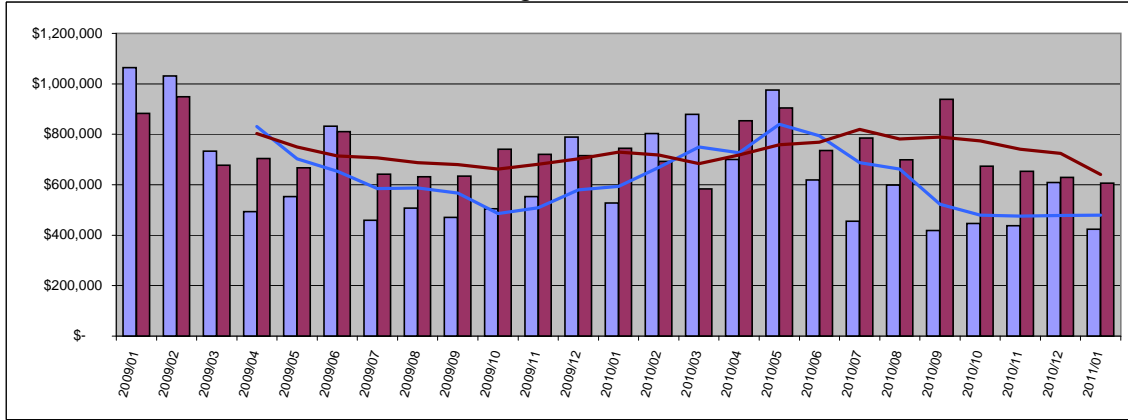
	Units	Inventory
Current Active	1217	15
Pending	238	3

Residential	Units	Year Delta
Units Sold	53	10%
Moving Trend	62	-11%

	Units	Inventory *
Current Active	773	12
Pending	247	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price \$	423,339	-20%
Moving Trend \$	479,159	-19%

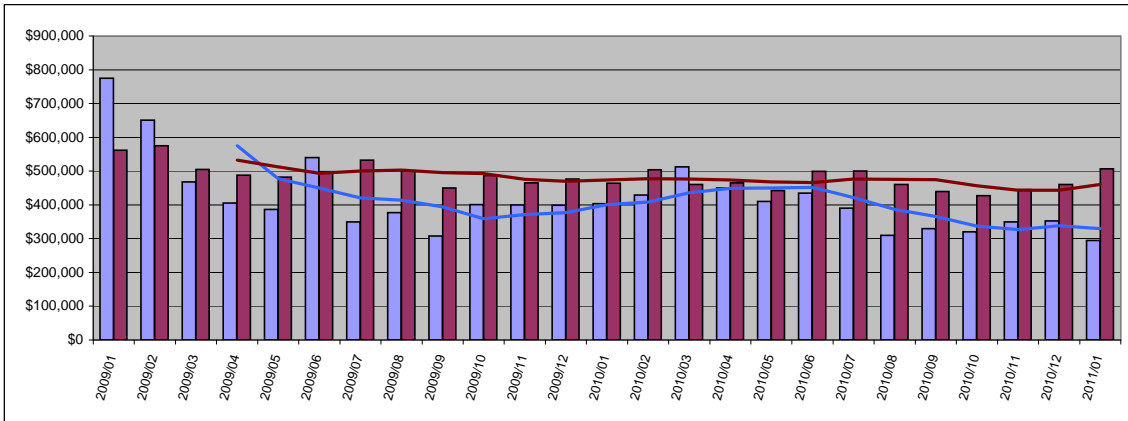
	Average	Ratio
Current Active	\$791,927	165%
Pending	\$432,818	90%

Residential	Average	Year Delta
Sold Price \$	629,386	-18%
Moving Trend \$	641,032	-12%

	Average	Ratio **
Current Active	\$1,831,706	286%
Pending	\$650,284	101%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price \$	295,000	-27%
Moving Trend \$	329,248	-18%

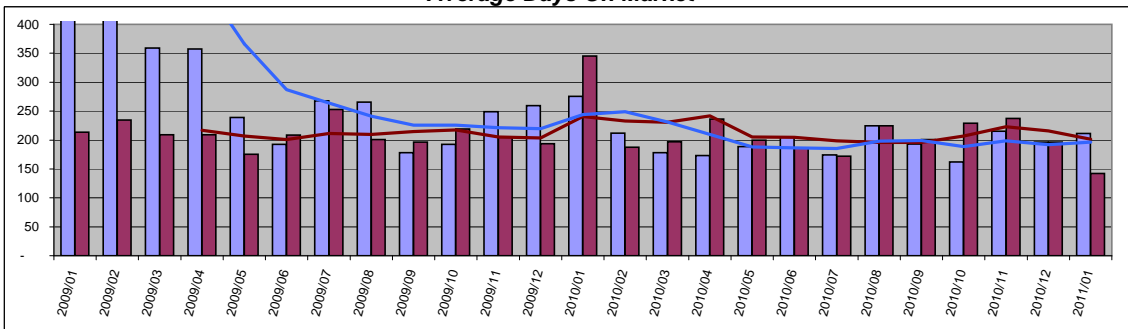
	Median	Ratio
Current Active	\$489,000	149%
Pending	\$250,000	76%

Residential	Median	Year Delta
Sold Price \$	507,308	9%
Moving Trend \$	459,952	-3%

	Median	Ratio **
Current Active	\$845,000	184%
Pending	\$429,900	93%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	211	-23%
Moving Trend	196	-20%
Current Active	234	
Pending	214	

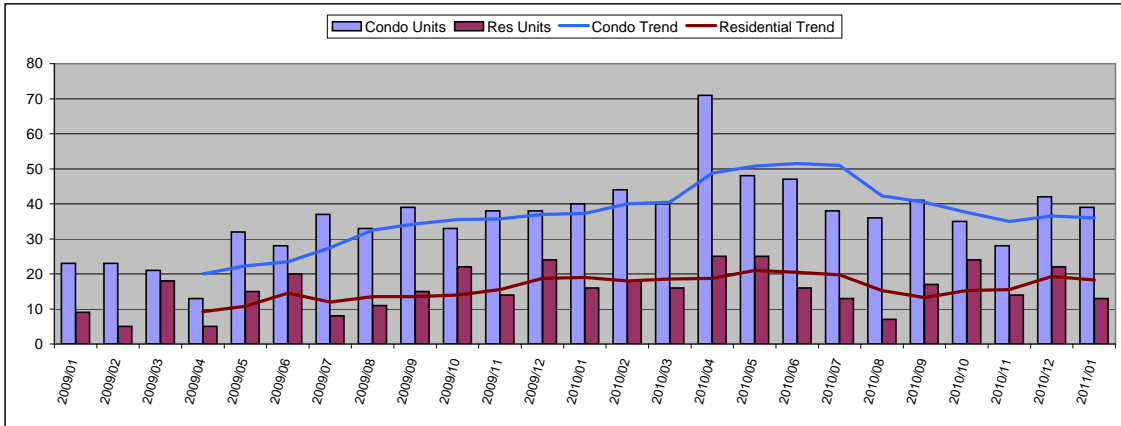
Residential	Value	Year Delta
Days On Mkt	142	-59%
Moving Trend	201	-16%
Current Active	220	
Pending	196	

Data is believed to be accurate but is not guaranteed.

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# South Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	39	-3%
Moving Trend	36	-3%

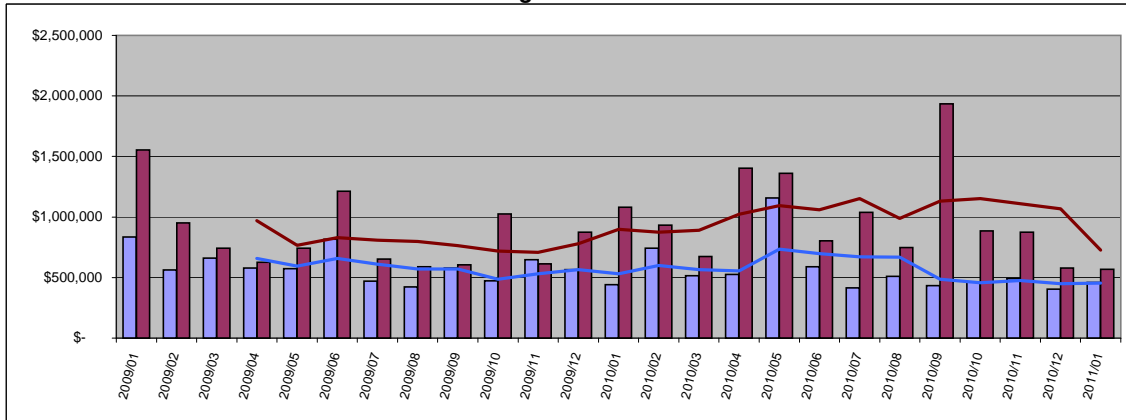
	Units	Inventory
Current Active	493	14
Pending	134	4

Residential	Units	Year Delta
Units Sold	13	-19%
Moving Trend	18	-4%

	Units	Inventory *
Current Active	173	9
Pending	61	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 460,110	4%
Moving Trend	\$ 455,170	-14%

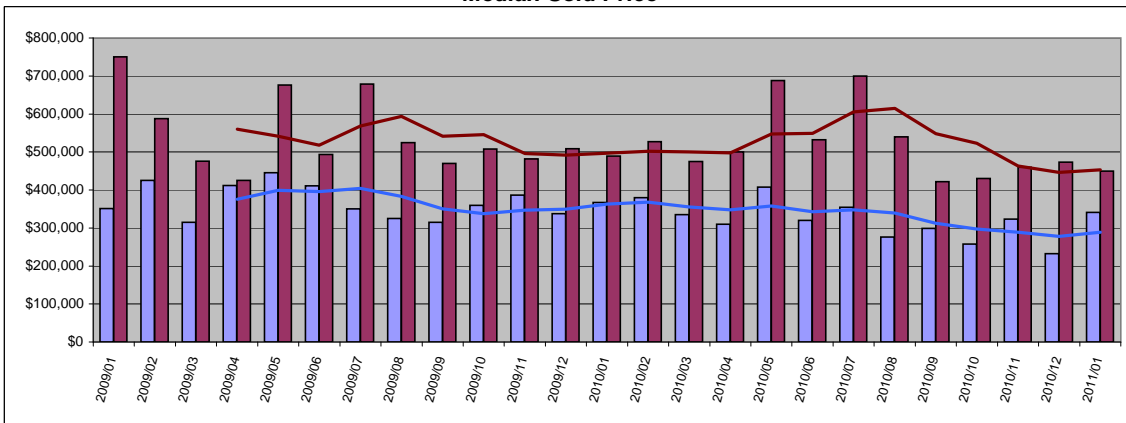
	Average	Ratio
Current Active	\$929,474	204%
Pending	\$493,670	108%

Residential	Average	Year Delta
Sold Price	\$ 579,882	-47%
Moving Trend	\$ 726,736	-19%

	Average	Ratio **
Current Active	\$2,410,251	332%
Pending	\$792,159	109%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 341,250	-7%
Moving Trend	\$ 288,675	-20%

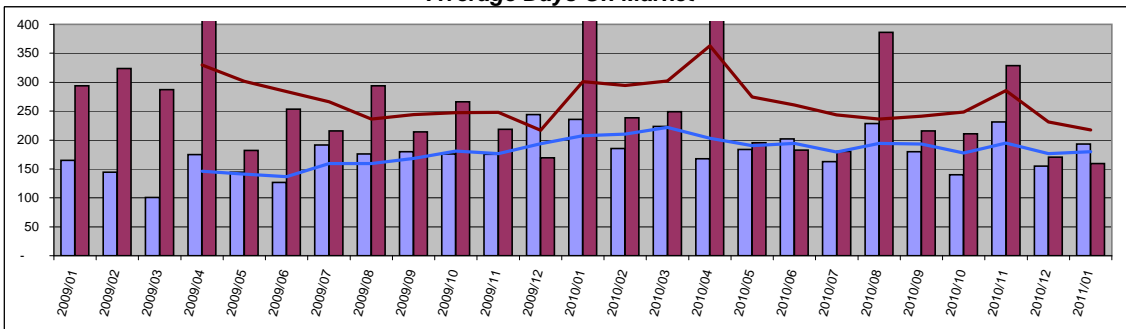
	Median	Ratio
Current Active	\$499,000	173%
Pending	\$249,950	87%

Residential	Median	Year Delta
Sold Price	\$ 450,000	-8%
Moving Trend	\$ 453,313	-9%

	Median	Ratio **
Current Active	\$995,000	219%
Pending	\$450,000	99%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	193	-18%
Moving Trend	180	-13%

	Value	Ratio
Current Active	189	
Pending	206	

Residential	Value	Year Delta
Days On Mkt	159	-71%
Moving Trend	217	-28%

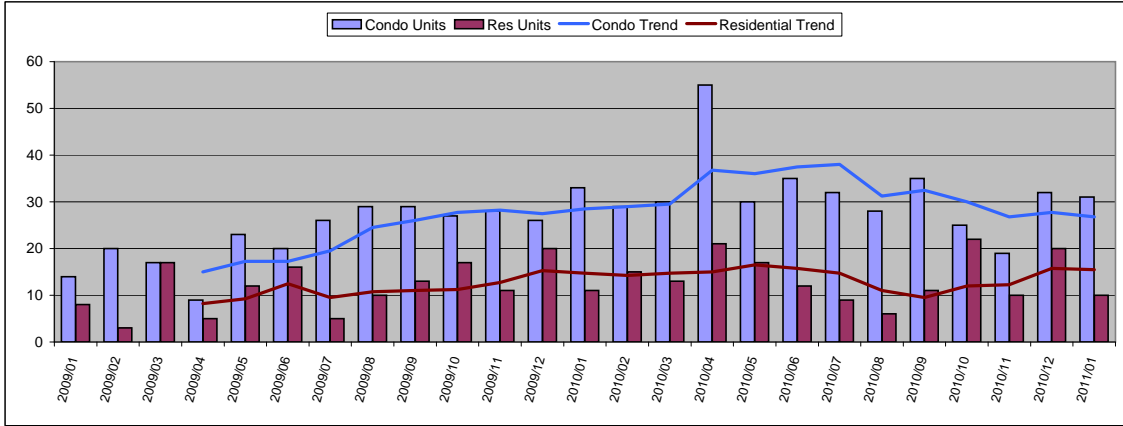
	Value	Ratio
Current Active	194	
Pending	163	

Data is believed to be accurate but is not guaranteed.

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# Kihei

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	31	-6%
Moving Trend	27	-6%

	Units	Inventory
Current Active	311	12
Pending	105	4

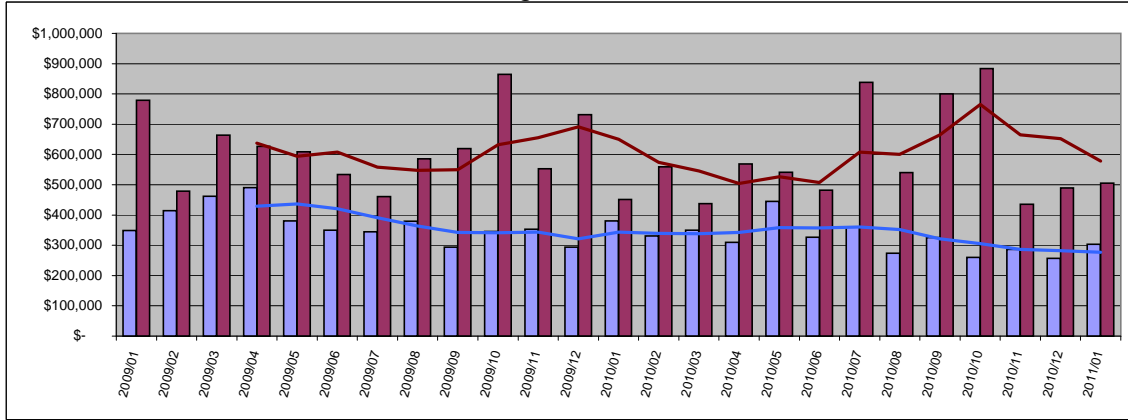
Residential	Units	Year Delta
Units Sold	10	-9%
Moving Trend	16	5%

	Units	Inventory *
Current Active	99	6
Pending	52	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 302,912	-20%
Moving Trend	\$ 276,477	-19%

	Average	Ratio
Current Active	\$461,321	167%
Pending	\$294,274	106%

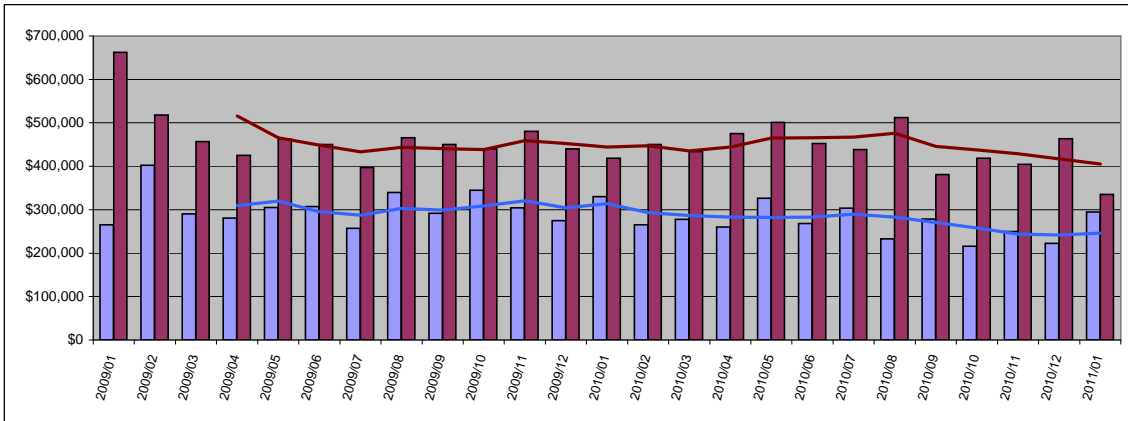
Residential	Average	Year Delta
Sold Price	\$ 489,930	12%
Moving Trend	\$ 578,586	-11%

	Average	Ratio **
Current Active	\$1,115,899	193%
Pending	\$570,023	99%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 295,000	-11%
Moving Trend	\$ 245,875	-22%

	Median	Ratio
Current Active	\$395,000	161%
Pending	\$180,000	73%

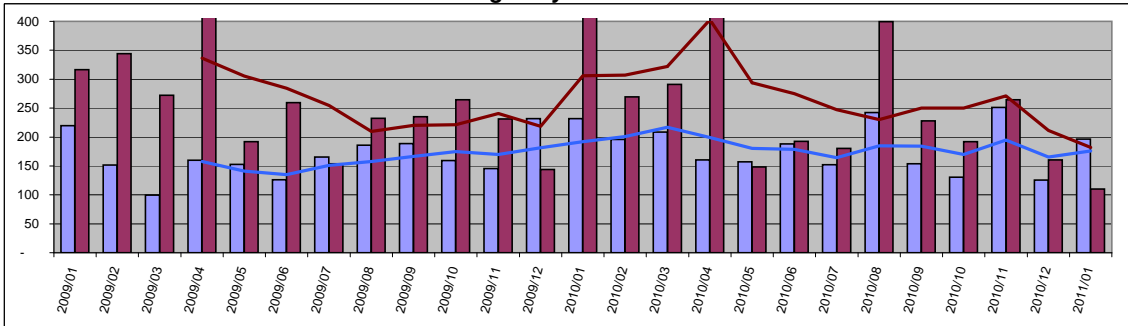
Residential	Median	Year Delta
Sold Price	\$ 335,000	-20%
Moving Trend	\$ 405,363	-9%

	Median	Ratio **
Current Active	\$695,000	171%
Pending	\$419,450	103%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	197	-15%
Moving Trend	176	-8%

	Value	Year Delta
Current Active	185	
Pending	195	

Residential	Value	Year Delta
Days On Mkt	110	-81%
Moving Trend	182	-41%

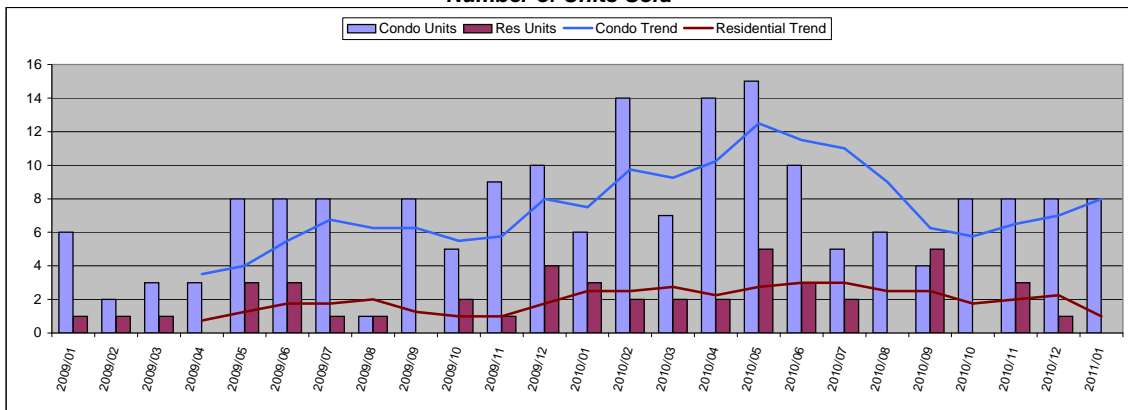
  

	Value	Year Delta
Current Active	194	
Pending	164	

# Wailea

January 2011

## Number of Units Sold



Condo	Units	Year Delta
Units Sold	8	33%
Moving Trend	8	7%

	Units	Inventory
Current Active	144	18
Pending	23	3

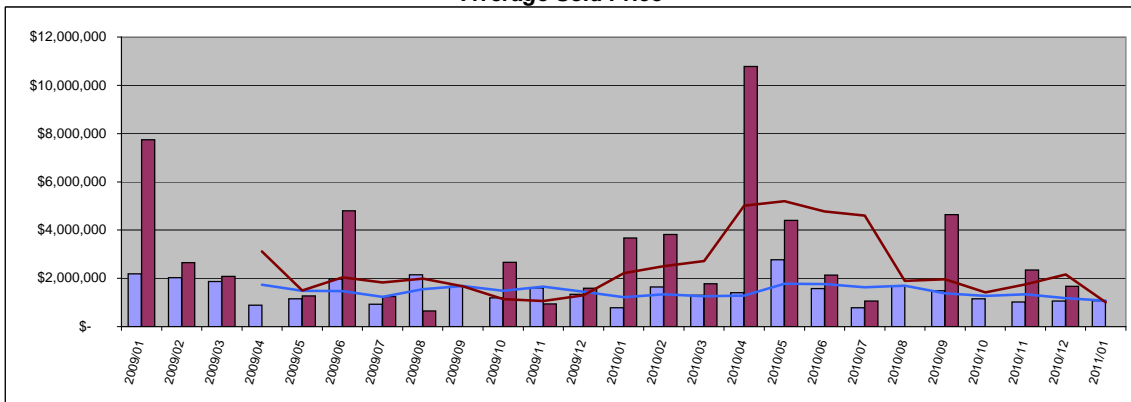
Residential	Units	Year Delta
Units Sold	0	-
Moving Trend	1	-60%

	Units	Inventory *
Current Active	52	52
Pending	5	5

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 1,069,250	38%
Moving Trend	\$ 1,075,922	-12%

	Average	Ratio
Current Active	\$2,084,636	194%
Pending	\$1,465,413	136%

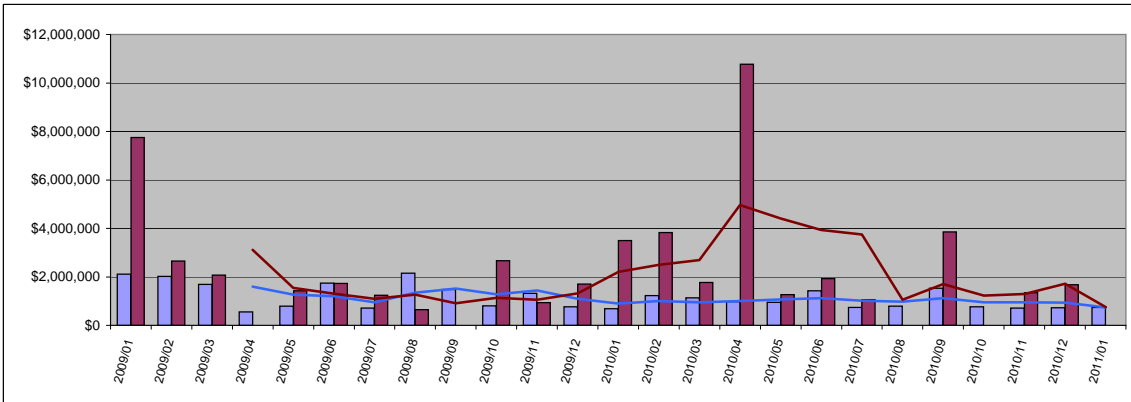
Residential	Average	Year Delta
Sold Price	\$ 1,672,800	-
Moving Trend	\$ 1,004,867	-55%

	Average	Ratio **
Current Active	\$5,275,784	525%
Pending	\$3,086,600	307%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 737,000	8%
Moving Trend	\$ 733,625	-18%

	Median	Ratio
Current Active	\$1,555,000	212%
Pending	\$1,025,000	140%

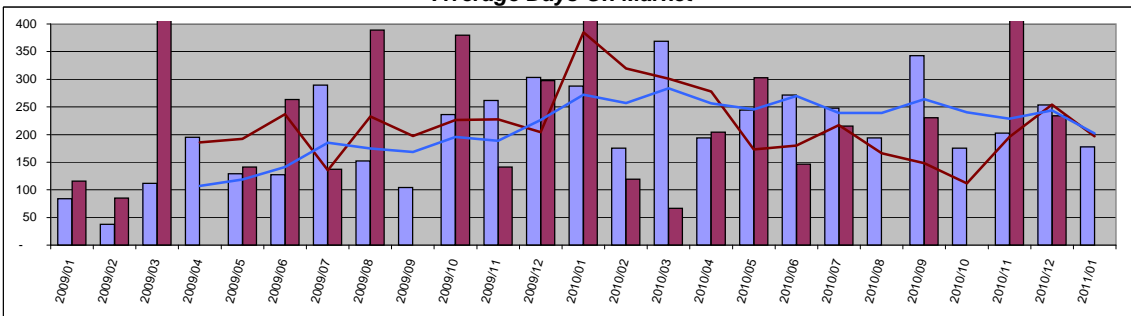
Residential	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 755,700	-66%

	Median	Ratio **
Current Active	\$2,987,500	395%
Pending	\$1,000,000	132%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	178	-38%
Moving Trend	202	-26%

	Value	Year Delta
Current Active	195	-
Pending	267	-

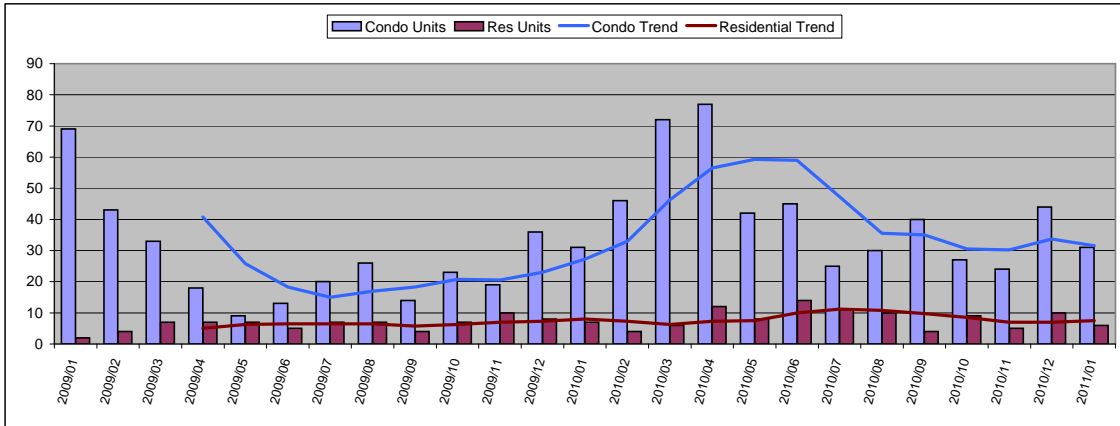
Residential	Value	Year Delta
Days On Mkt	0	-
Moving Trend	197	-49%

	Value	Year Delta
Current Active	201	-
Pending	243	-

# West Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	31	0%
Moving Trend	32	16%

	Units	Inventory
Current Active	596	19
Pending	57	2

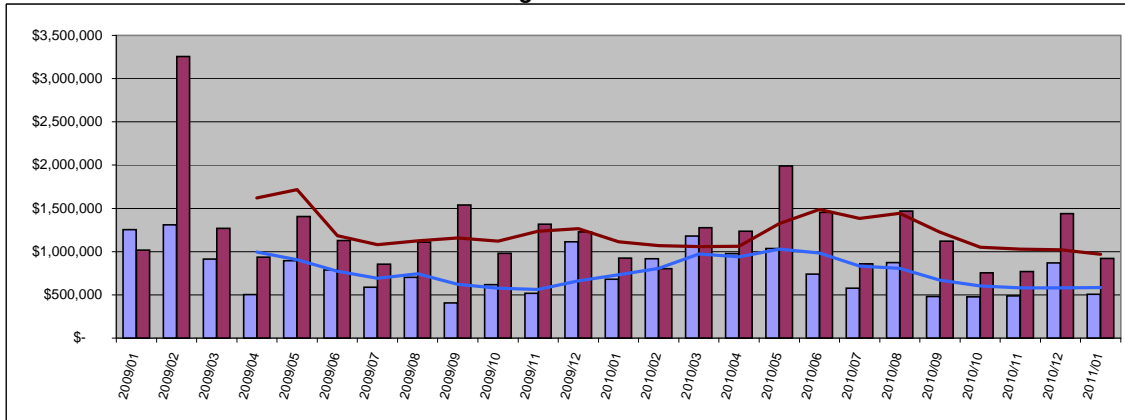
Residential	Units	Year Delta
Units Sold	6	-14%
Moving Trend	8	-6%

	Units	Inventory *
Current Active	170	23
Pending	32	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 506,194	-26%
Moving Trend	\$ 586,362	-20%

	Average	Ratio
Current Active	\$778,244	133%
Pending	\$460,204	78%

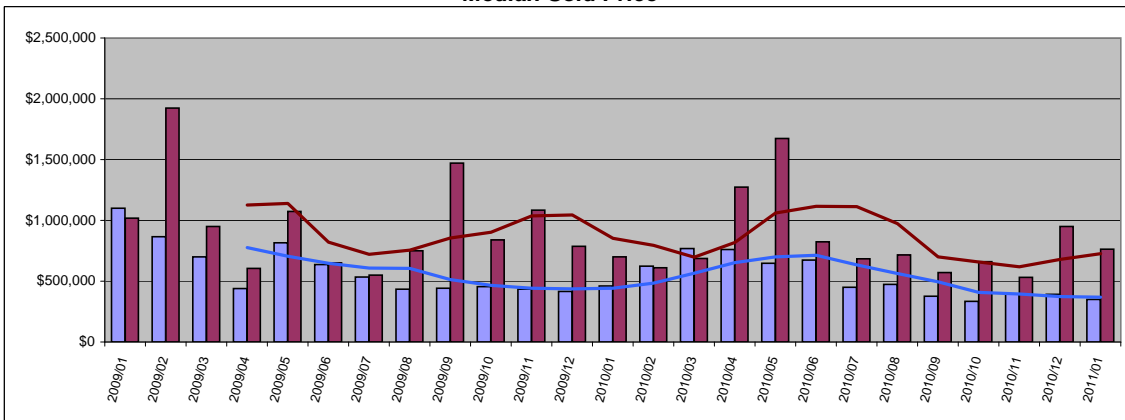
Residential	Average	Year Delta
Sold Price	\$ 1,438,850	0%
Moving Trend	\$ 971,132	-13%

	Average	Ratio **
Current Active	\$2,687,529	277%
Pending	\$977,530	101%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 350,000	-24%
Moving Trend	\$ 367,875	-17%

	Median	Ratio
Current Active	\$549,750	149%
Pending	\$284,000	77%

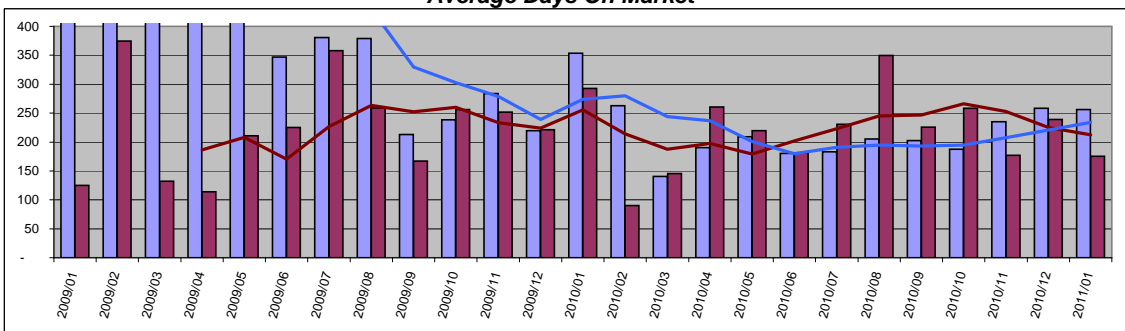
Residential	Median	Year Delta
Sold Price	\$ 762,500	9%
Moving Trend	\$ 725,750	-15%

	Median	Ratio **
Current Active	\$1,690,000	233%
Pending	\$738,500	102%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	256	-28%
Moving Trend	234	-14%
Current Active	263	
Pending	242	

Residential	Value	Year Delta
Days On Mkt	175	-40%
Moving Trend	212	-17%
Current Active	268	
Pending	214	

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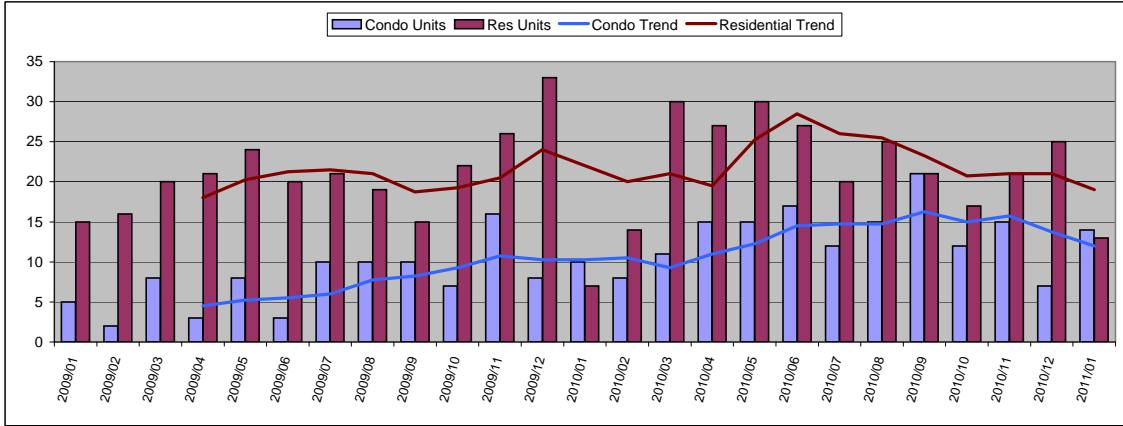
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2/5/2011

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BuyHomeInMaui.com  
Keller Williams Realty Maui

# Central Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	14	40%
Moving Trend	12	17%

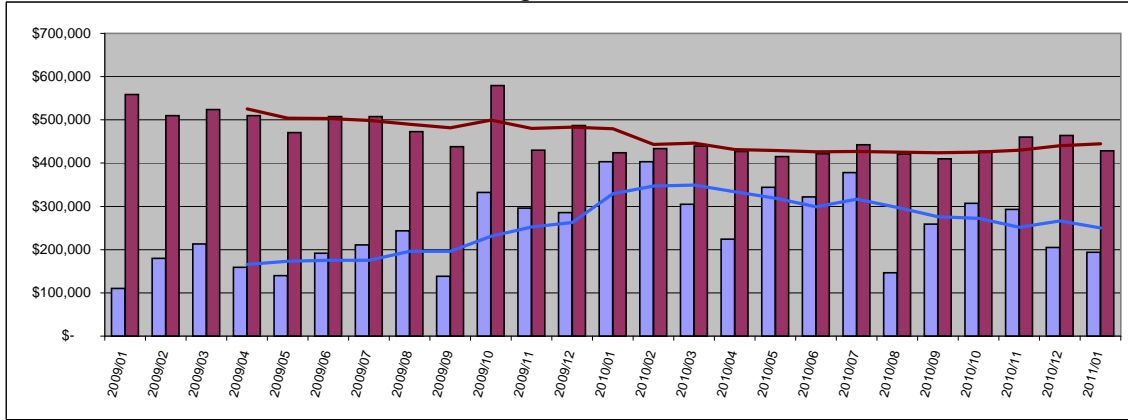
	Units	Inventory
Current Active	126	11
Pending	47	4

Residential	Units	Year Delta
Units Sold	13	86%
Moving Trend	19	-14%

	Units	Inventory *
Current Active	136	7
Pending	71	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 193,875	-52%
Moving Trend	\$ 249,736	-24%

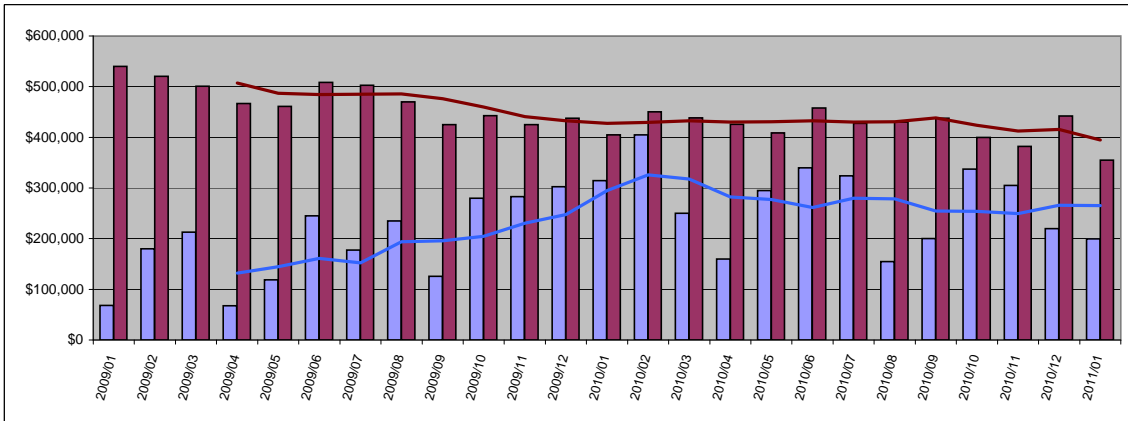
	Average	Ratio
Current Active	\$352,918	141%
Pending	\$249,115	100%

Residential	Average	Year Delta
Sold Price	\$ 463,652	1%
Moving Trend	\$ 445,065	-7%

	Average	Ratio **
Current Active	\$709,355	159%
Pending	\$389,091	87%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 199,300	-37%
Moving Trend	\$ 265,447	-10%

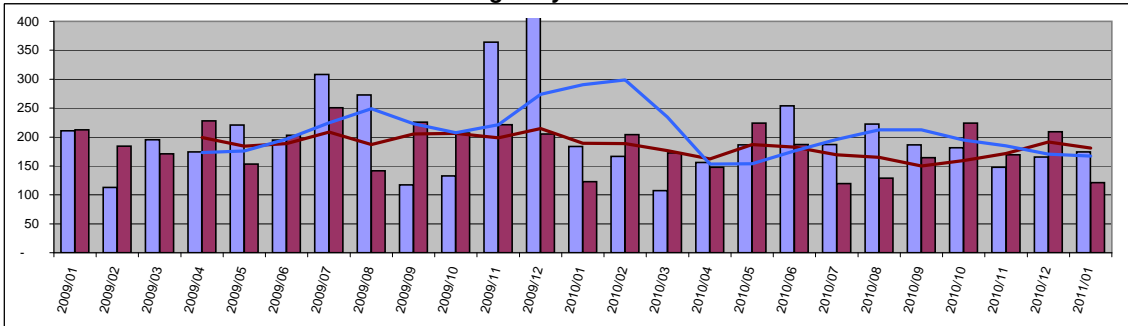
	Median	Ratio
Current Active	\$315,000	119%
Pending	\$175,000	66%

Residential	Median	Year Delta
Sold Price	\$ 355,000	-12%
Moving Trend	\$ 394,750	-8%

	Median	Ratio **
Current Active	\$521,001	132%
Pending	\$374,900	95%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	174	-5%
Moving Trend	167	-42%

	Value	Year Delta
Current Active	209	
Pending	212	

Residential	Value	Year Delta
Days On Mkt	121	-2%
Moving Trend	181	-4%

	Value	Year Delta
Current Active	212	
Pending	170	

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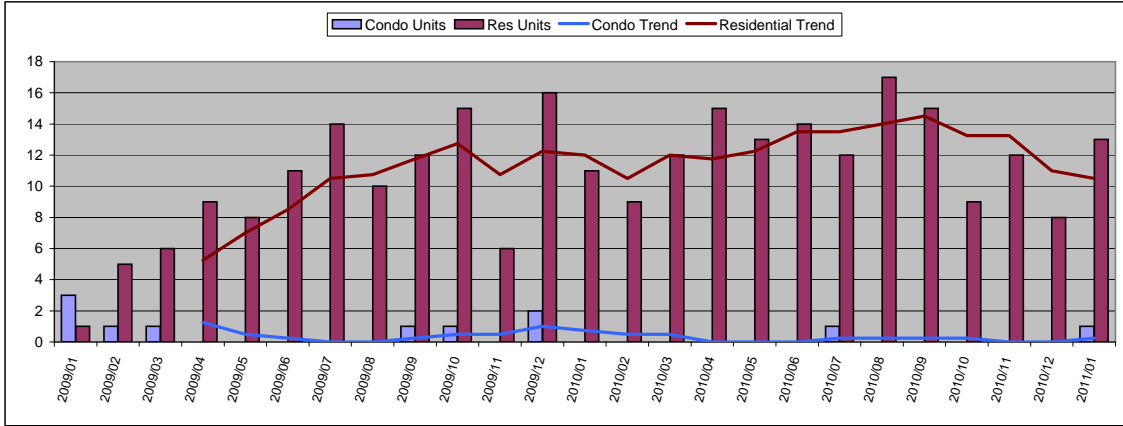
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2/5/2011

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BuyHomeInMaui.com  
Keller Williams Realty Maui

# Upcountry

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	1	-
Moving Trend	0	-67%

	Units	Inventory
Current Active	4	16
Pending	5	20

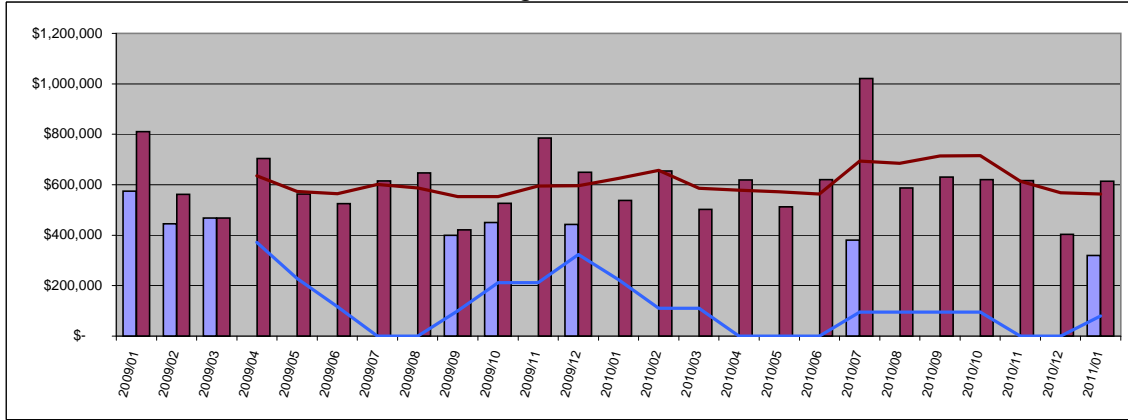
Residential	Units	Year Delta
Units Sold	13	18%
Moving Trend	11	-13%

	Units	Inventory *
Current Active	128	12
Pending	48	5

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 320,000	-
Moving Trend	\$ 80,000	-64%

	Average	Ratio
Current Active	\$380,500	476%
Pending	\$286,500	358%

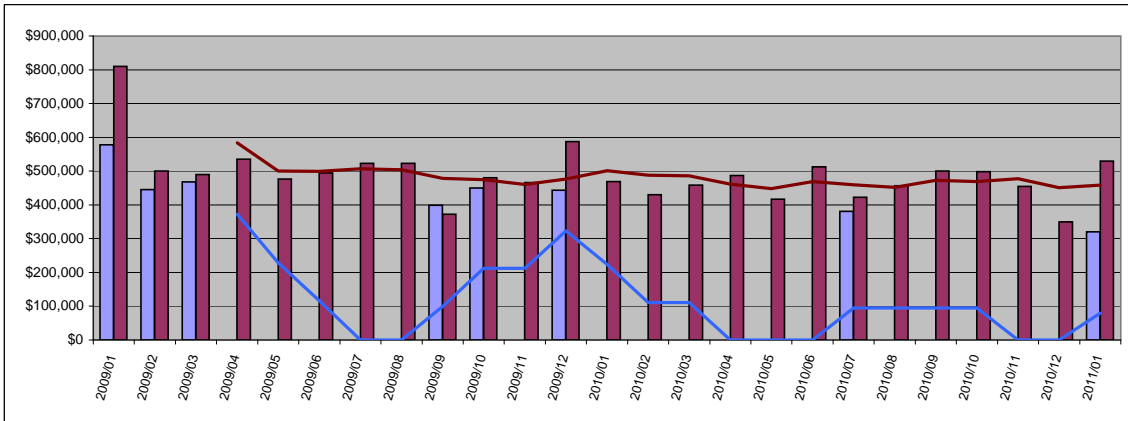
Residential	Average	Year Delta
Sold Price	\$ 403,563	14%
Moving Trend	\$ 563,643	-10%

	Average	Ratio **
Current Active	\$1,035,915	184%
Pending	\$567,542	101%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 320,000	-
Moving Trend	\$ 80,000	-64%

	Median	Ratio
Current Active	\$369,000	461%
Pending	\$299,500	374%

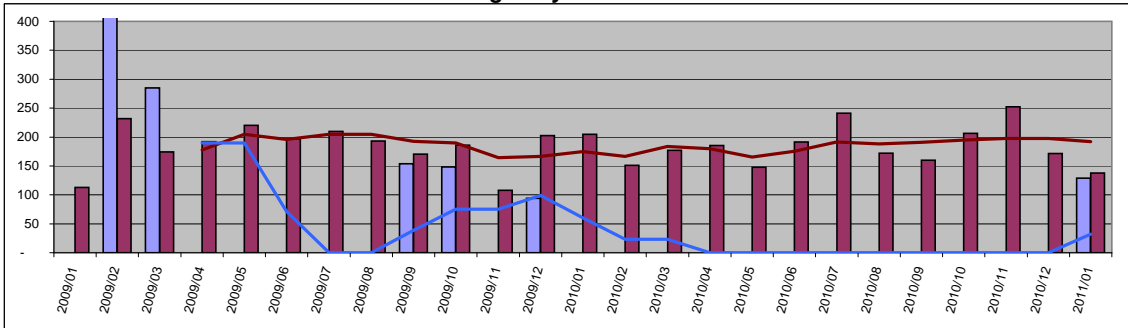
Residential	Median	Year Delta
Sold Price	\$ 530,000	13%
Moving Trend	\$ 458,188	-8%

	Median	Ratio **
Current Active	\$744,500	162%
Pending	\$443,200	97%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	129	-
Moving Trend	32	-47%

	Value
Current Active	93
Pending	125

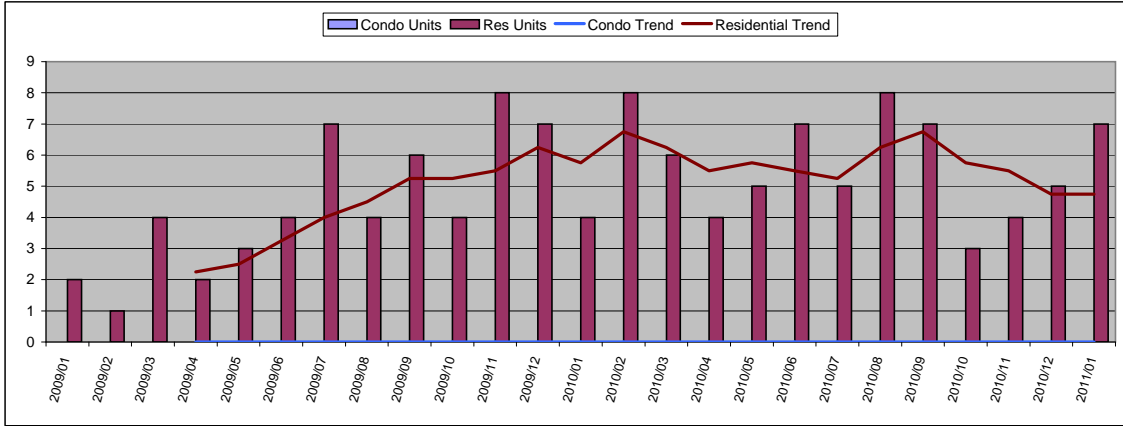
Residential	Value	Year Delta
Days On Mkt	138	-33%
Moving Trend	192	10%

	Value
Current Active	182
Pending	213

# North Shore Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-

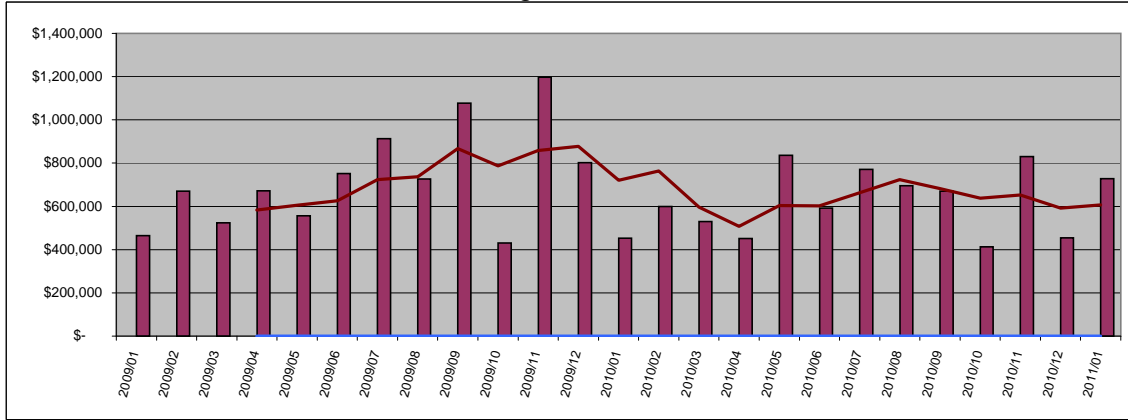
	Units	Inventory
Current Active	4	
Pending	0	

Residential	Units	Year Delta
Units Sold	7	75%
Moving Trend	5	-17%

	Units	Inventory *
Current Active	87	18
Pending	25	5

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

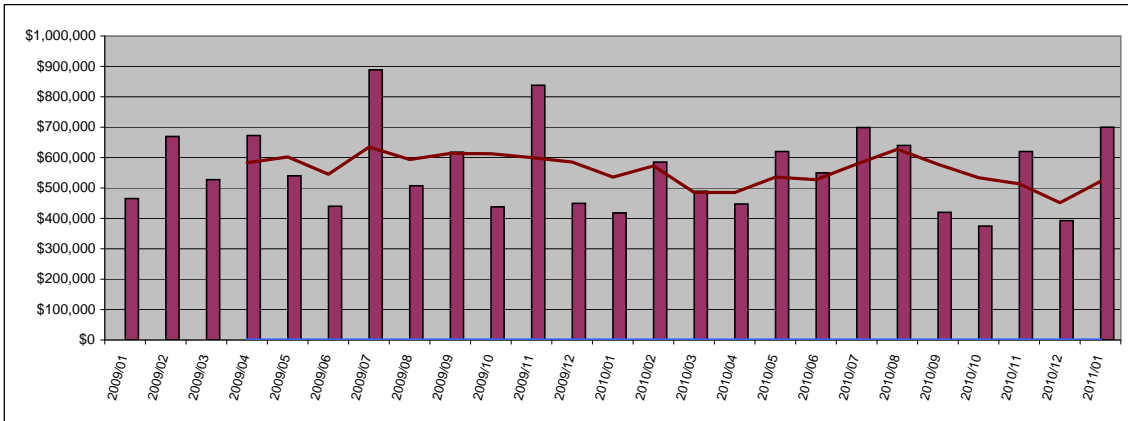
	Average	Ratio
Current Active	\$297,000	
Pending	\$0	

Residential	Average	Year Delta
Sold Price	\$ 454,600	61%
Moving Trend	\$ 606,691	-16%

	Average	Ratio **
Current Active	\$1,955,082	322%
Pending	\$922,780	152%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

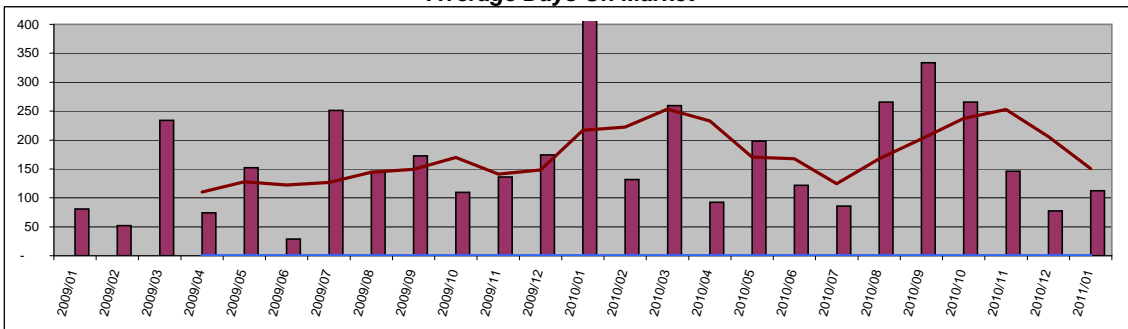
	Median	Ratio
Current Active	\$302,000	
Pending	\$0	

Residential	Median	Year Delta
Sold Price	\$ 700,000	68%
Moving Trend	\$ 521,988	-3%

	Median	Ratio **
Current Active	\$950,000	182%
Pending	\$609,000	117%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-

	Value	Year Delta
Current Active	309	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	112	-75%
Moving Trend	150	-31%

	Value	Year Delta
Current Active	231	
Pending	265	

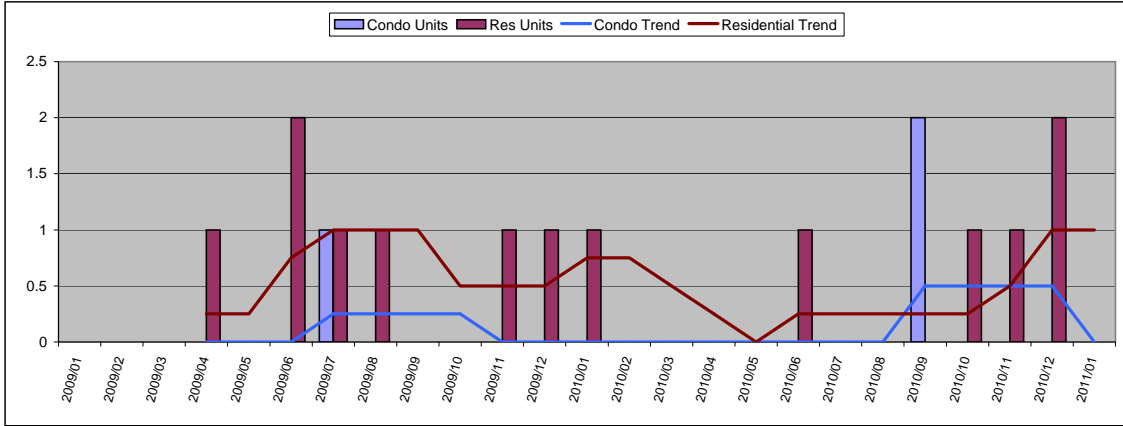
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# East Maui

## Number of Units Sold



January 2011

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-

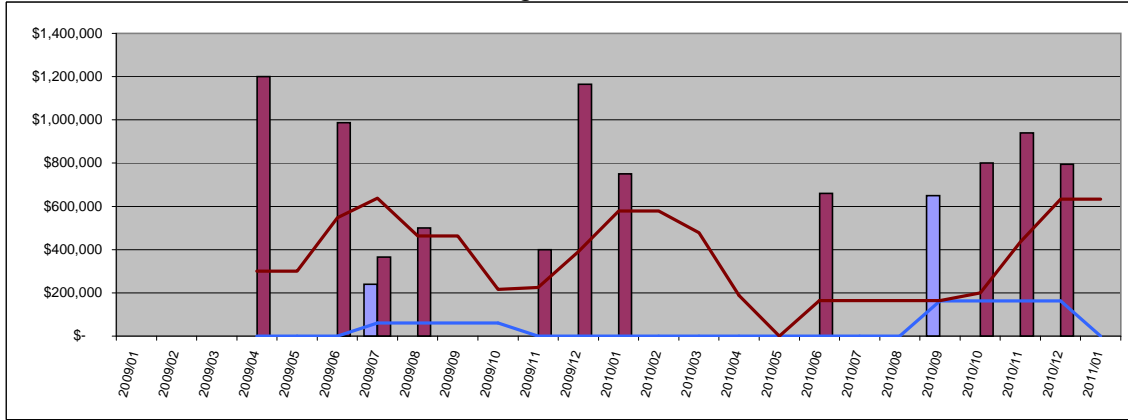
	Units	Inventory
Current Active	2	
Pending	0	

Residential	Units	Year Delta
Units Sold	0	-
Moving Trend	1	33%

	Units	Inventory *
Current Active	18	18
Pending	0	

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

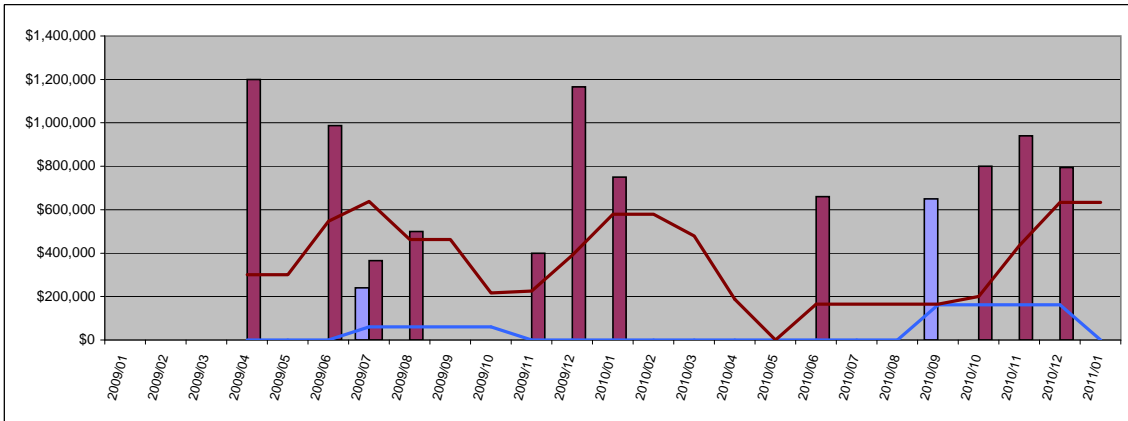
	Average	Ratio
Current Active	\$662,500	
Pending	\$0	

Residential	Average	Year Delta
Sold Price	\$ 795,000	-
Moving Trend	\$ 633,750	10%

	Average	Ratio **
Current Active	\$4,231,142	668%
Pending	\$0	

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

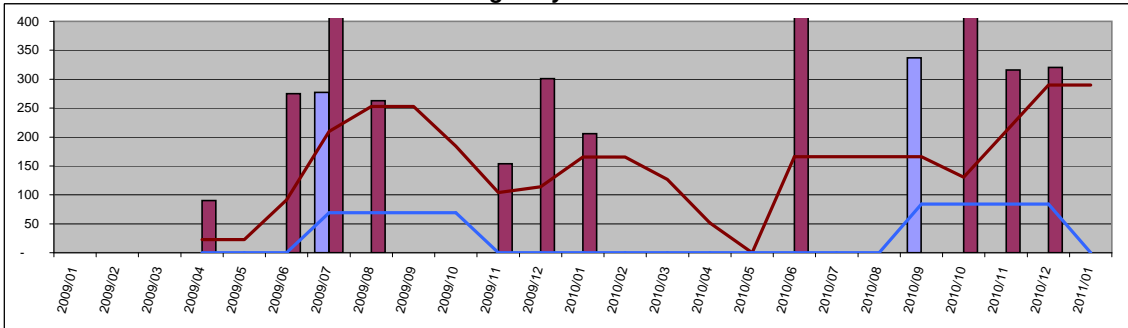
	Median	Ratio
Current Active	\$662,500	
Pending	\$0	

Residential	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 633,750	10%

	Median	Ratio **
Current Active	\$734,000	116%
Pending	\$0	

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-

	Value	Year Delta
Current Active	311	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	0	-
Moving Trend	290	75%

	Value	Year Delta
Current Active	288	
Pending	0	

Data is believed to be accurate but is not guaranteed.