

Maui Market Snapshot

All Maui: April 2011

Active/Pending: 1854 / 478

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 120 of 1311 | ↓ 4% | ↑ 31% | ↓ 5% |
| Median Price: \$338,603 | ↑ 17% | ↓ 4% | ↓ 28% |
| Days On Market: 201 | ↓ 10% | ↑ 16% | ↑ 6% |
| Residential | 1m | 4m | 12m |
| Units Sold: 88 of 1021 | ↓ 1% | ↑ 11% | ↑ 10% |
| Median Price: \$500,000 | ↑ 11% | ↑ 6% | ↓ 0% |
| Days On Market: 198 | ↑ 11% | ↓ 18% | ↓ 27% |

South Maui: April 2011

Active/Pending: 610 / 181

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 56 of 560 | ↓ 13% | ↑ 51% | ↑ 13% |
| Median Price: \$331,750 | ↑ 17% | ↑ 15% | ↓ 8% |
| Days On Market: 188 | ↓ 12% | ↑ 16% | ↑ 1% |
| Residential | 1m | 4m | 12m |
| Units Sold: 21 of 231 | ↓ 19% | ↓ 5% | ↓ 3% |
| Median Price: \$435,000 | ↓ 9% | ↑ 1% | ↓ 10% |
| Days On Market: 183 | ↑ 28% | ↓ 29% | ↓ 55% |

West Maui: April 2011

Active/Pending: 691 / 107

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 54 of 604 | ↑ 13% | ↑ 13% | ↓ 32% |
| Median Price: \$369,000 | ↑ 27% | ↑ 3% | ↓ 41% |
| Days On Market: 230 | ↑ 8% | ↑ 16% | ↑ 9% |
| Residential | 1m | 4m | 12m |
| Units Sold: 11 of 194 | ↓ 31% | ↑ 46% | ↑ 41% |
| Median Price: \$925,000 | ↑ 20% | ↑ 23% | ↑ 2% |
| Days On Market: 175 | ↓ 30% | ↓ 15% | ↓ 3% |

Central Maui: April 2011

Active/Pending: 252 / 119

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 13 of 146 | ↓ 28% | ↑ 9% | ↑ 36% |
| Median Price: \$175,000 | ↓ 50% | ↓ 16% | ↓ 21% |
| Days On Market: 180 | ↓ 34% | ↑ 9% | ↑ 21% |
| Residential | 1m | 4m | 12m |
| Units Sold: 26 of 225 | ↑ 0% | ↓ 4% | ↑ 4% |
| Median Price: \$417,000 | ↑ 9% | ↓ 7% | ↓ 10% |
| Days On Market: 185 | ↑ 19% | ↓ 14% | ↑ 1% |

Upcountry: April 2011

Active/Pending: 127 / 51

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 0 of 6 | – | – | – |
| Median Price: \$0 | – | – | – |
| Days On Market: 0 | – | – | – |
| Residential | 1m | 4m | 12m |
| Units Sold: 21 of 172 | ↑ 50% | ↑ 41% | ↑ 32% |
| Median Price: \$500,000 | ↑ 8% | ↑ 9% | ↑ 6% |
| Days On Market: 156 | ↑ 4% | ↓ 17% | ↓ 8% |

North Shore Maui: April 2011

Active/Pending: 94 / 19

Trends (months)

| Condos: | 1m | 4m | 12m |
|-------------------------|-------|-------|-------|
| Units Sold: 0 of 4 | – | – | – |
| Median Price: \$0 | – | – | – |
| Days On Market: 0 | – | – | – |
| Residential | 1m | 4m | 12m |
| Units Sold: 6 of 109 | ↑ 50% | ↑ 21% | ↑ 5% |
| Median Price: \$547,500 | ↑ 3% | ↑ 32% | ↑ 23% |
| Days On Market: 547 | ↑ 78% | ↑ 41% | ↑ 24% |