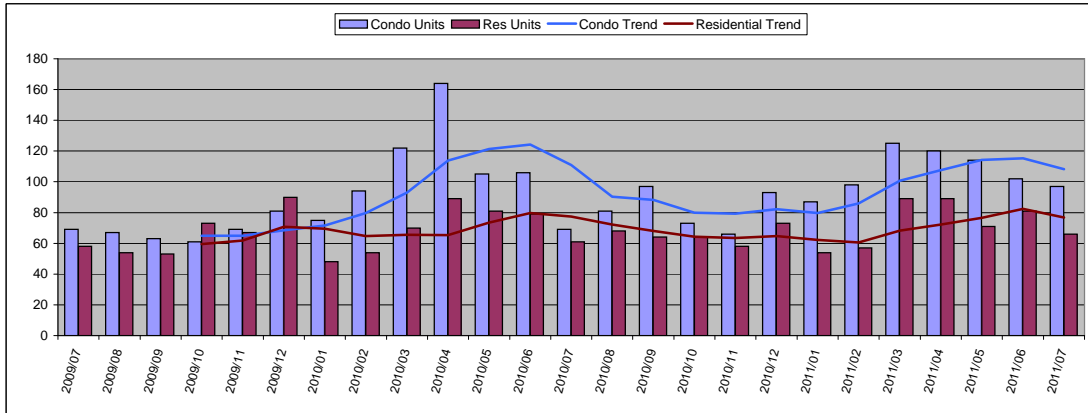


# All Maui

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	97	41%
Moving Trend	108	-2%

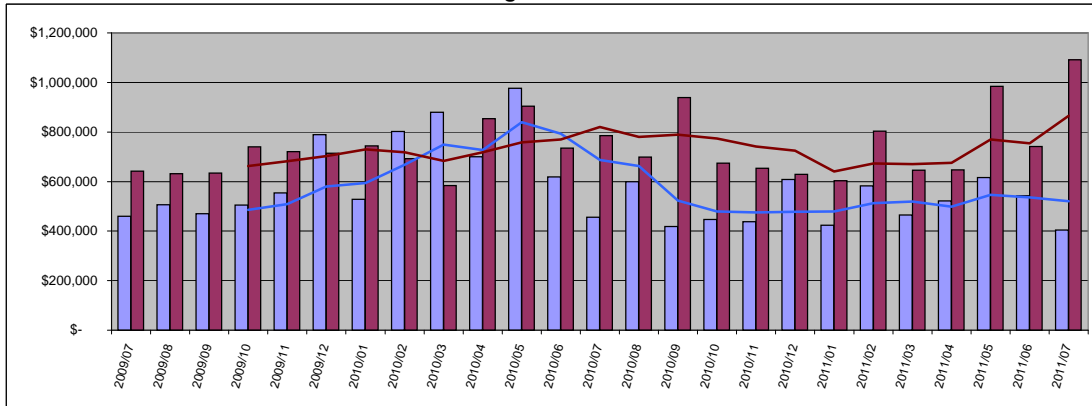
	Units	Inventory
Current Active	993	9
Pending	213	2

Residential	Units	Year Delta
Units Sold	66	8%
Moving Trend	77	-1%

	Units	Inventory *
Current Active	726	9
Pending	248	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 403,689	-11%
Moving Trend	\$ 521,179	-24%

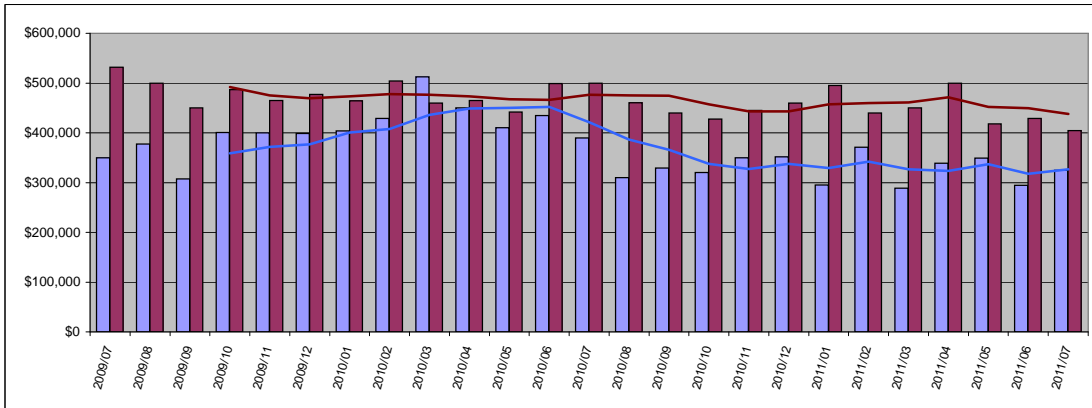
	Average	Ratio
Current Active	\$772,918	148%
Pending	\$493,201	95%

Residential	Average	Year Delta
Sold Price	\$ 741,667	39%
Moving Trend	\$ 866,020	6%

	Average	Ratio **
Current Active	\$1,582,145	183%
Pending	\$716,859	83%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 325,000	-17%
Moving Trend	\$ 326,901	-22%

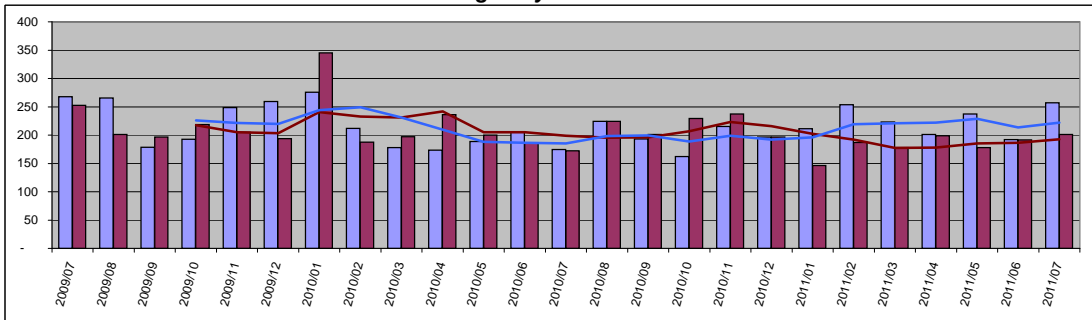
	Median	Ratio
Current Active	\$499,000	153%
Pending	\$250,000	76%

Residential	Median	Year Delta
Sold Price	\$ 404,501	-19%
Moving Trend	\$ 437,875	-8%

	Median	Ratio **
Current Active	\$767,500	175%
Pending	\$419,000	96%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

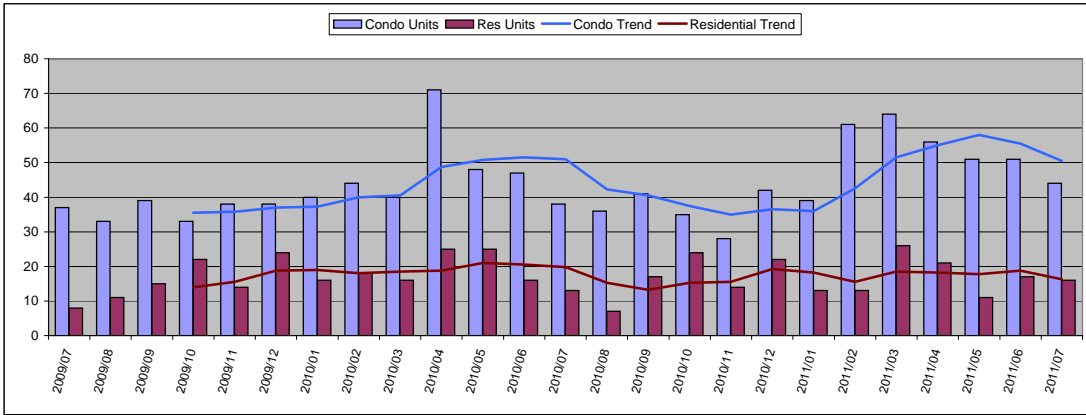


Condo	Value	Year Delta
Days On Mkt	257	48%
Moving Trend	222	20%
Current Active	254	
Pending	212	

Residential	Value	Year Delta
Days On Mkt	201	17%
Moving Trend	192	-3%
Current Active	231	
Pending	201	

# South Maui

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	44	16%
Moving Trend	51	-1%

	Units	Inventory
Current Active	406	8
Pending	115	2

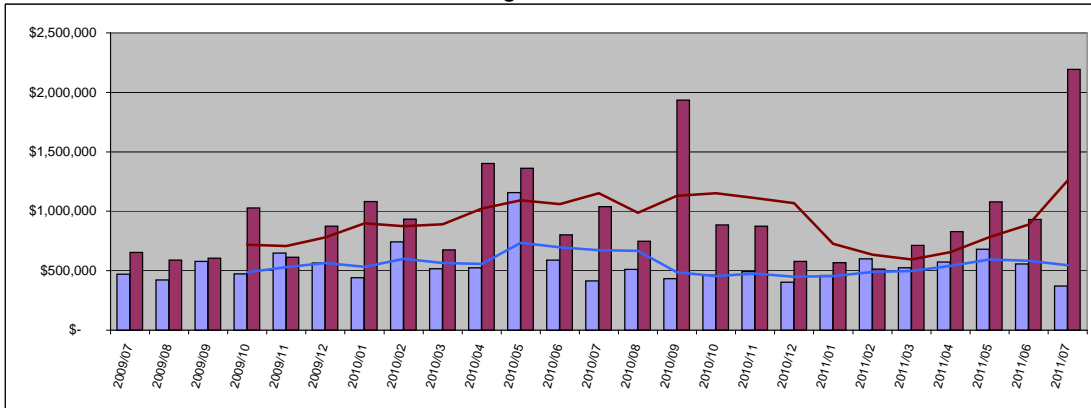
Residential	Units	Year Delta
Units Sold	16	23%
Moving Trend	16	-18%

	Units	Inventory *
Current Active	157	10
Pending	63	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 371,704	-10%
Moving Trend	\$ 545,109	-19%

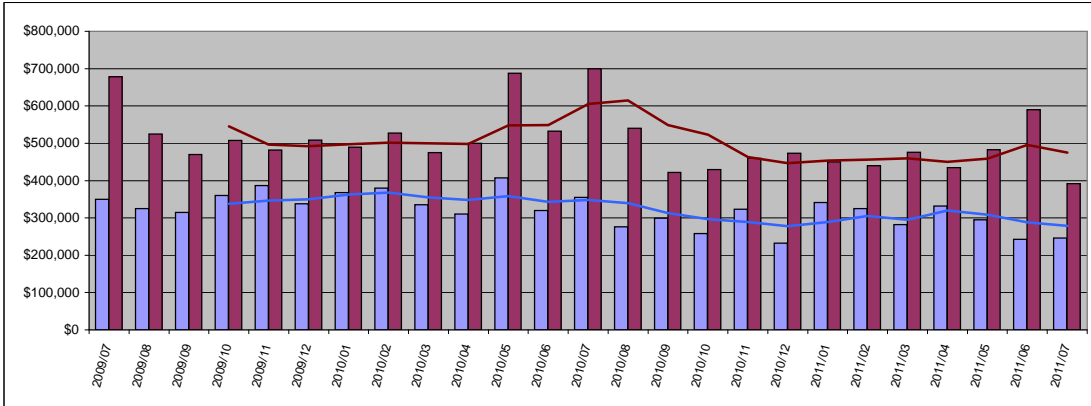
	Average	Ratio
Current Active	\$853,183	157%
Pending	\$653,548	120%

Residential	Average	Year Delta
Sold Price	\$ 930,649	111%
Moving Trend	\$ 1,258,105	9%

	Average	Ratio **
Current Active	\$1,969,374	157%
Pending	\$1,015,431	81%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 246,000	-31%
Moving Trend	\$ 278,813	-20%

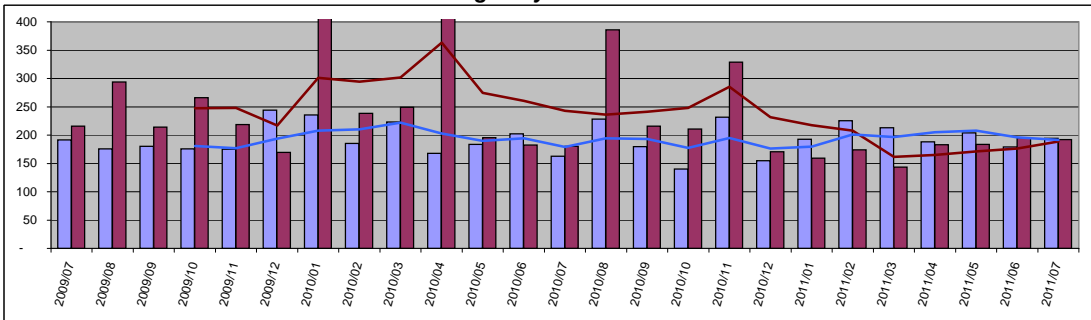
	Median	Ratio
Current Active	\$476,500	171%
Pending	\$325,000	117%

Residential	Median	Year Delta
Sold Price	\$ 392,000	-44%
Moving Trend	\$ 475,000	-21%

	Median	Ratio **
Current Active	\$898,000	189%
Pending	\$420,000	88%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

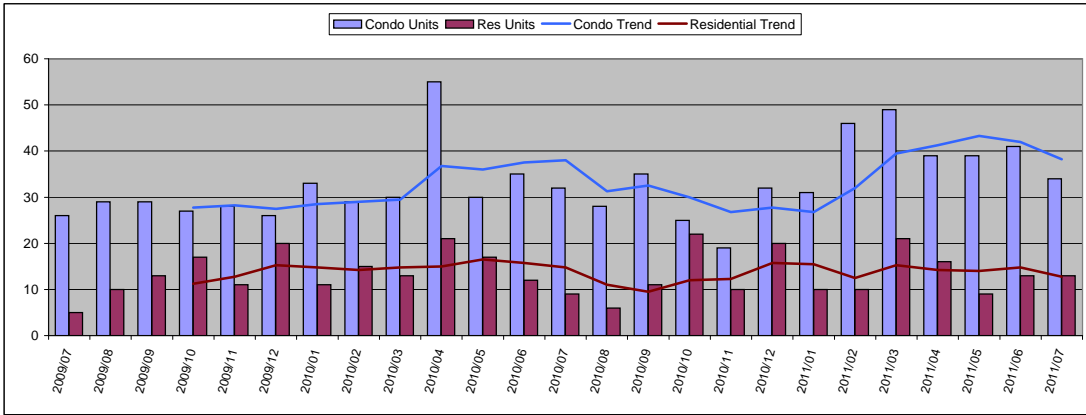


Condo	Value	Year Delta
Days On Mkt	194	19%
Moving Trend	191	7%
Current Active	211	
Pending	213	

Residential	Value	Year Delta
Days On Mkt	192	6%
Moving Trend	189	-22%
Current Active	193	
Pending	187	

# Kihei

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	34	6%
Moving Trend	38	1%

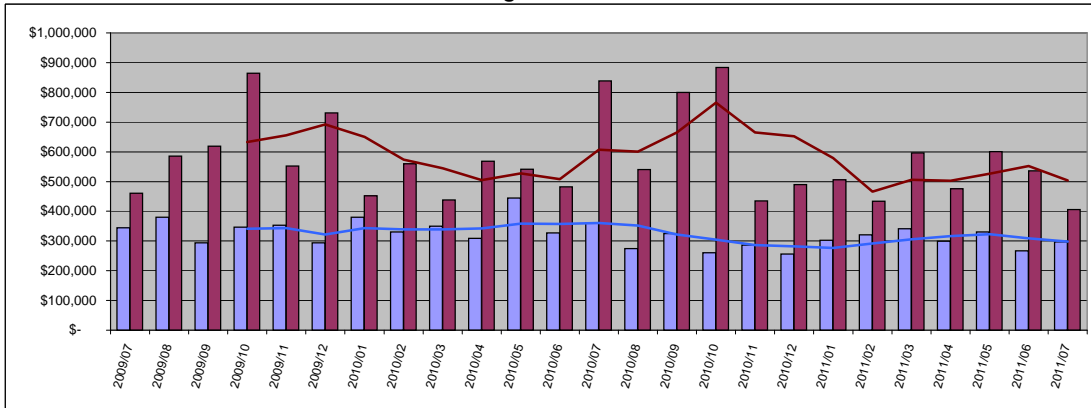
	Units	Inventory
Current Active	266	7
Pending	95	2

Residential	Units	Year Delta
Units Sold	13	44%
Moving Trend	13	-14%

	Units	Inventory *
Current Active	94	7
Pending	54	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 296,617	-18%
Moving Trend	\$ 298,163	-17%

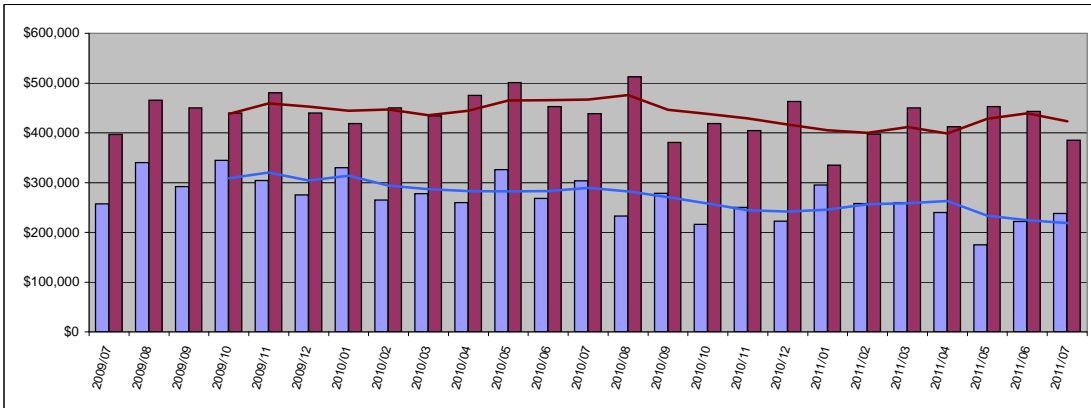
	Average	Ratio
Current Active	\$464,353	156%
Pending	\$311,667	105%

Residential	Average	Year Delta
Sold Price	\$ 535,983	-52%
Moving Trend	\$ 504,244	-17%

	Average	Ratio **
Current Active	\$821,946	163%
Pending	\$487,655	97%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 238,000	-22%
Moving Trend	\$ 218,750	-24%

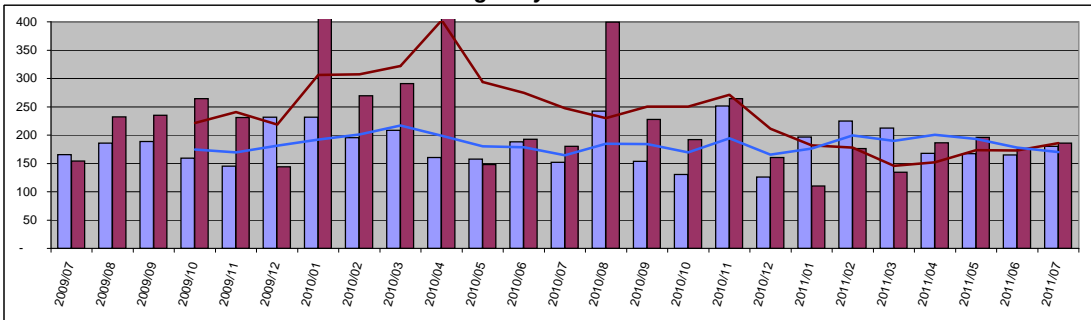
	Median	Ratio
Current Active	\$395,000	181%
Pending	\$245,000	112%

Residential	Median	Year Delta
Sold Price	\$ 385,000	-12%
Moving Trend	\$ 423,250	-9%

	Median	Ratio **
Current Active	\$649,000	153%
Pending	\$391,498	92%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

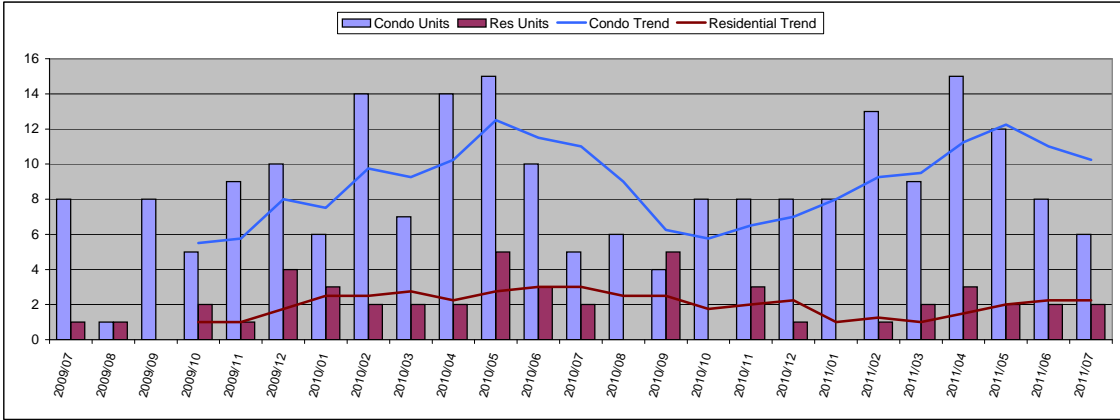


Condo	Value	Year Delta
Days On Mkt	180	18%
Moving Trend	170	3%
Current Active	203	
Pending	205	

Residential	Value	Year Delta
Days On Mkt	186	3%
Moving Trend	186	-25%
Current Active	177	
Pending	183	

# Wailea

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	6	20%
Moving Trend	10	-7%

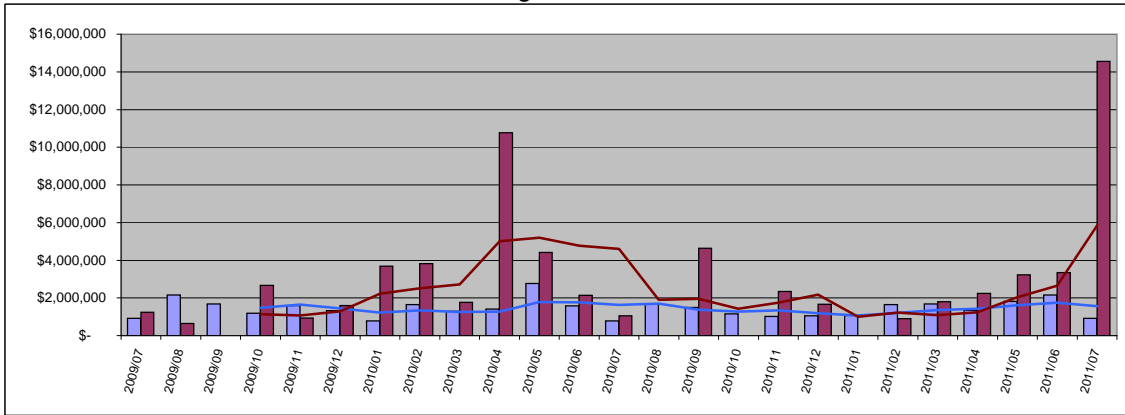
	Units	Inventory
Current Active	109	11
Pending	17	2

Residential	Units	Year Delta
Units Sold	2	0%
Moving Trend	2	-25%

	Units	Inventory *
Current Active	40	18
Pending	4	2

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 918,333	17%
Moving Trend	\$ 1,554,926	-5%

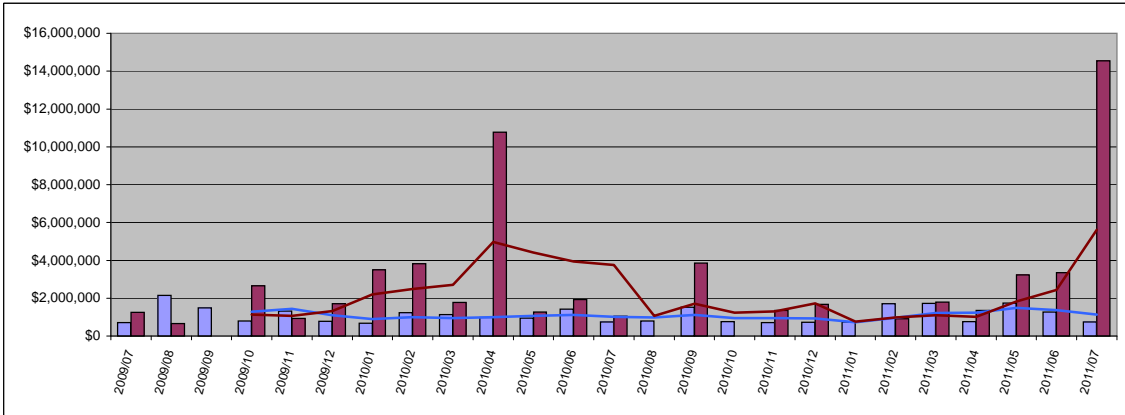
	Average	Ratio
Current Active	\$1,939,350	125%
Pending	\$2,612,100	168%

Residential	Average	Year Delta
Sold Price	\$ 3,350,000	1278%
Moving Trend	\$ 5,845,208	27%

	Average	Ratio **
Current Active	\$4,986,200	85%
Pending	\$8,385,725	143%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 740,000	0%
Moving Trend	\$ 1,127,986	10%

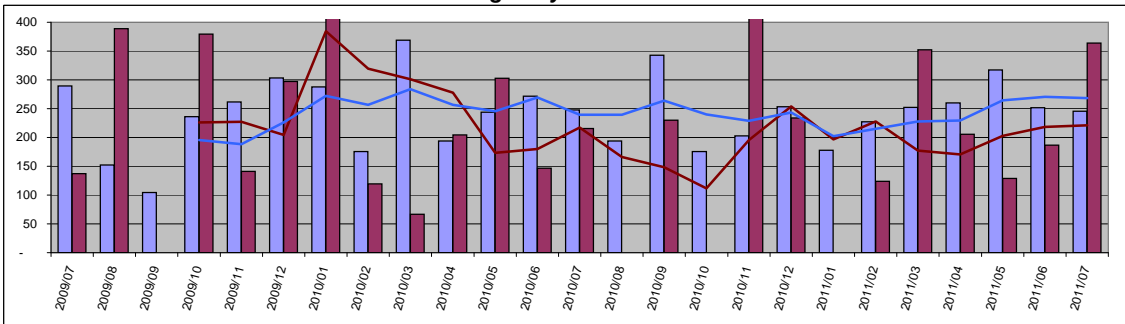
	Median	Ratio
Current Active	\$1,595,000	141%
Pending	\$979,900	87%

Residential	Median	Year Delta
Sold Price	#####	1278%
Moving Trend	\$ 5,619,375	50%

	Median	Ratio **
Current Active	\$3,095,000	55%
Pending	\$8,022,500	143%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	246	-1%
Moving Trend	269	12%

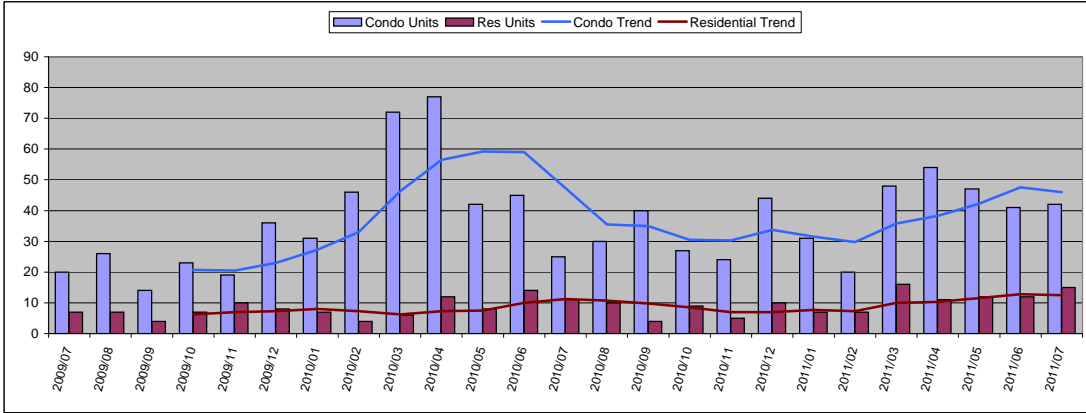
	Value	Year Delta
Current Active	218	
Pending	254	

Residential	Value	Year Delta
Days On Mkt	364	69%
Moving Trend	221	2%

	Value	Year Delta
Current Active	250	
Pending	149	

# West Maui

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	42	68%
Moving Trend	46	-3%

	Units	Inventory
Current Active	489	11
Pending	62	1

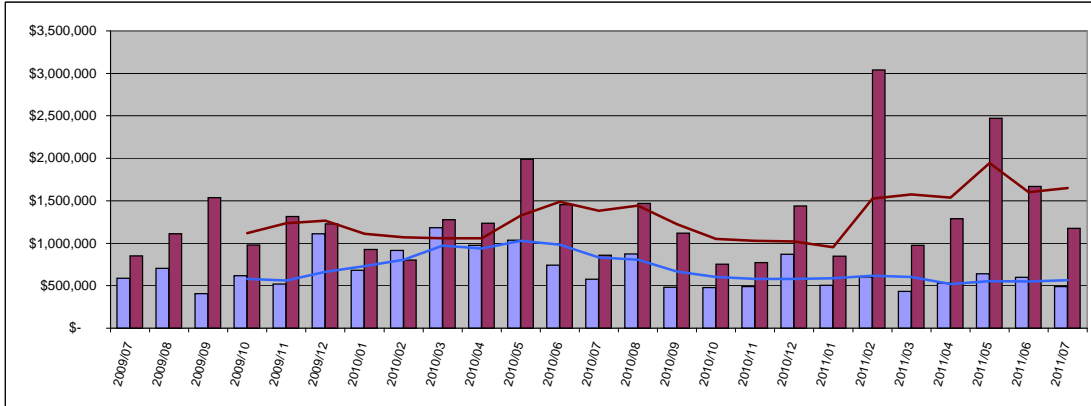
Residential	Units	Year Delta
Units Sold	15	36%
Moving Trend	13	11%

	Units	Inventory *
Current Active	141	11
Pending	29	2

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 490,783	-15%
Moving Trend	\$ 565,498	-32%

	Average	Ratio
Current Active	\$786,546	139%
Pending	\$380,830	67%

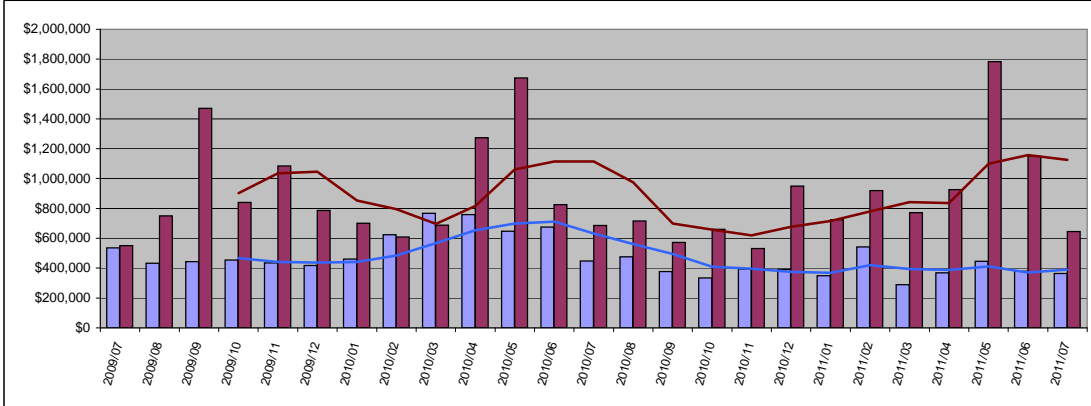
Residential	Average	Year Delta
Sold Price	\$ 1,667,375	37%
Moving Trend	\$ 1,650,507	19%

	Average	Ratio **
Current Active	\$2,584,067	157%
Pending	\$815,919	49%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 364,848	-19%
Moving Trend	\$ 389,922	-38%

	Median	Ratio
Current Active	\$595,000	153%
Pending	\$251,250	64%

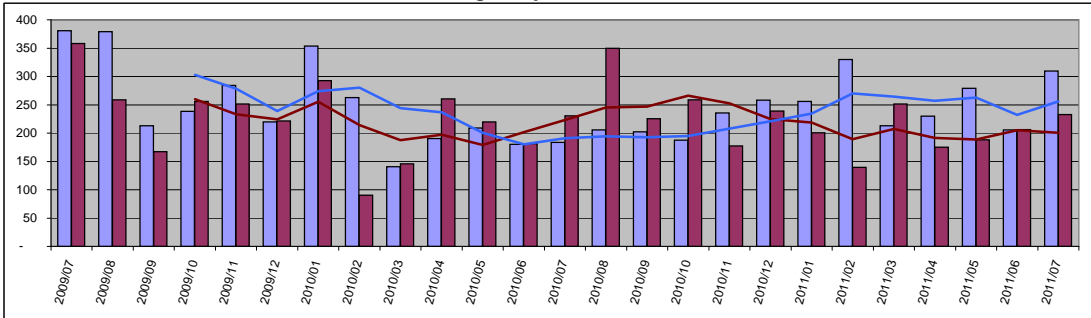
Residential	Median	Year Delta
Sold Price	\$ 645,000	-6%
Moving Trend	\$ 1,125,938	1%

	Median	Ratio **
Current Active	\$1,795,000	159%
Pending	\$699,000	62%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	310	69%
Moving Trend	256	34%

	Value
Current Active	288
Pending	201

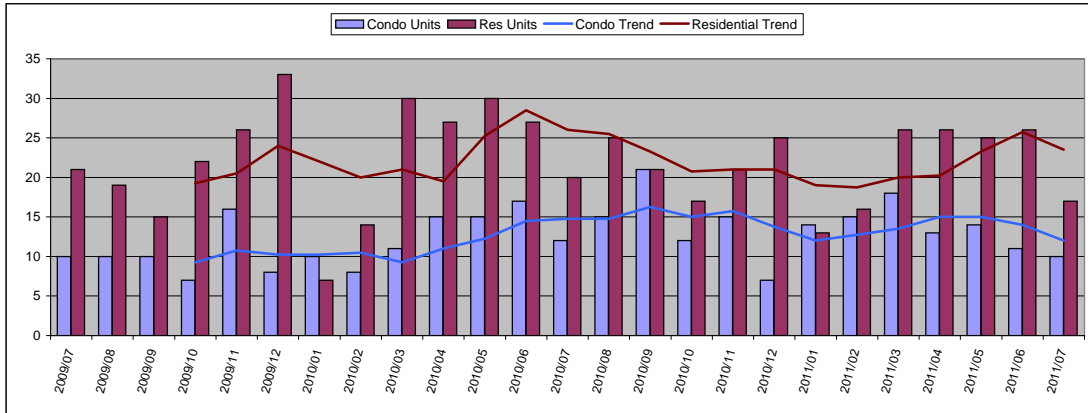
Residential	Value	Year Delta
Days On Mkt	233	1%
Moving Trend	201	-10%

	Value
Current Active	299
Pending	265

# Central Maui

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	10	-17%
Moving Trend	12	-19%

	Units	Inventory
Current Active	79	7
Pending	54	5

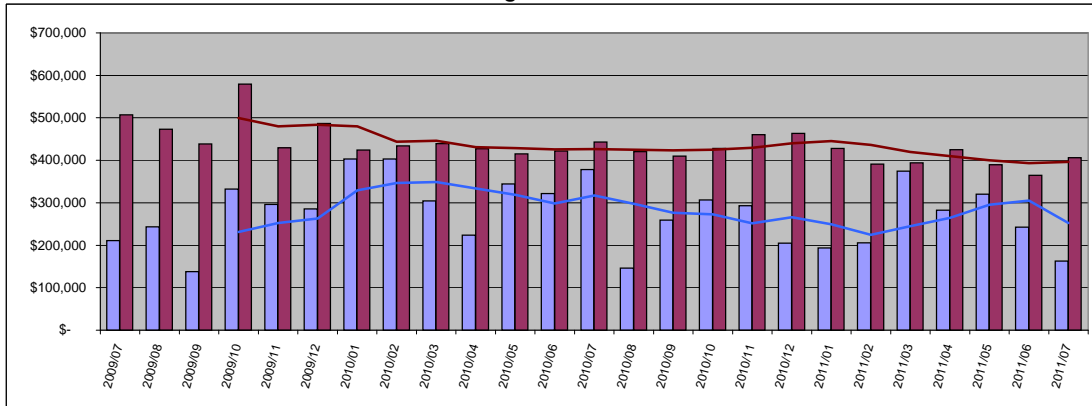
Residential	Units	Year Delta
Units Sold	17	-15%
Moving Trend	24	-10%

	Units	Inventory *
Current Active	143	6
Pending	80	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 162,594	-57%
Moving Trend	\$ 252,049	-20%

	Average	Ratio
Current Active	\$418,250	166%
Pending	\$267,343	106%

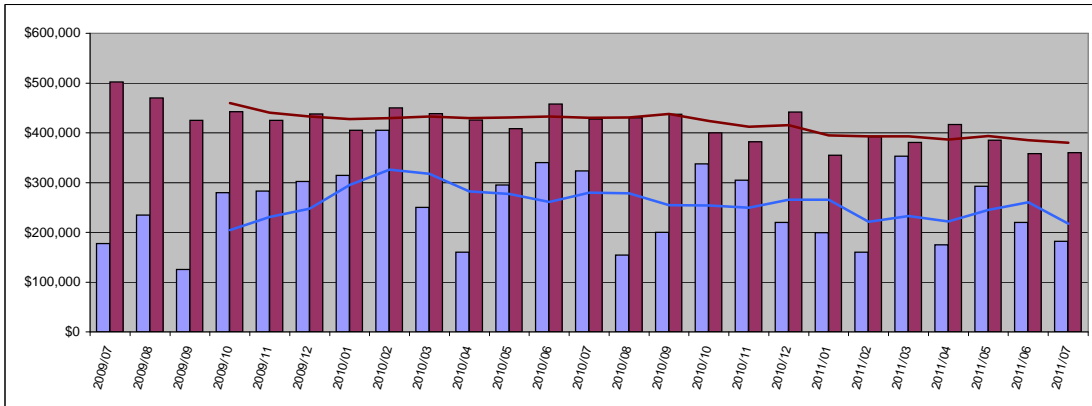
Residential	Average	Year Delta
Sold Price	\$ 364,592	-8%
Moving Trend	\$ 396,255	-7%

	Average	Ratio **
Current Active	\$650,704	164%
Pending	\$427,614	108%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 182,125	-44%
Moving Trend	\$ 217,405	-22%

	Median	Ratio
Current Active	\$334,900	154%
Pending	\$239,725	110%

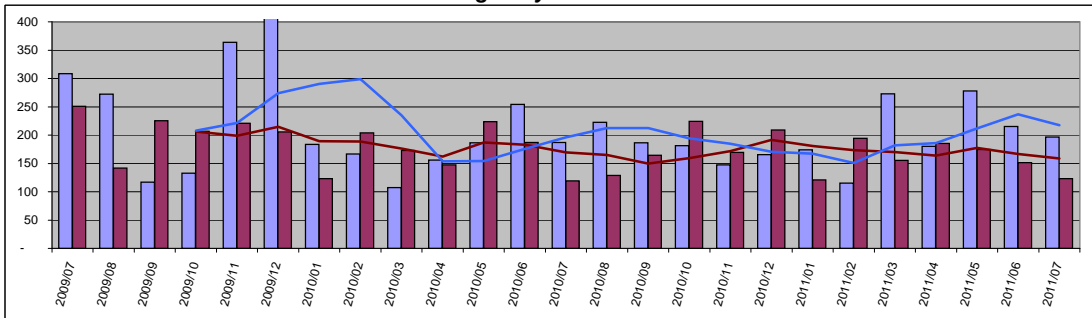
Residential	Median	Year Delta
Sold Price	\$ 360,000	-16%
Moving Trend	\$ 379,975	-12%

	Median	Ratio **
Current Active	\$449,000	118%
Pending	\$377,450	99%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

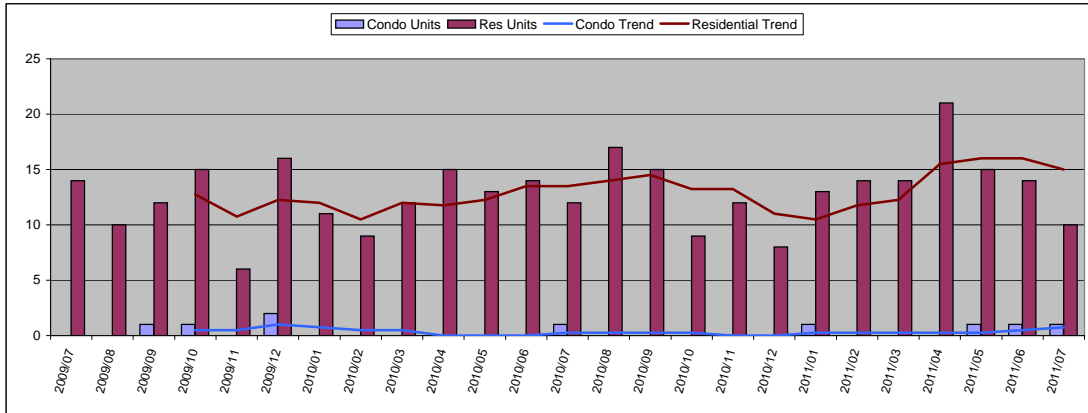


Condo	Value	Year Delta
Days On Mkt	197	5%
Moving Trend	218	11%
Current Active	225	
Pending	270	

Residential	Value	Year Delta
Days On Mkt	123	3%
Moving Trend	159	-6%
Current Active	209	
Pending	163	

# Upcountry

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	1	0%
Moving Trend	1	200%

	Units	Inventory
Current Active	1	1
Pending	0	

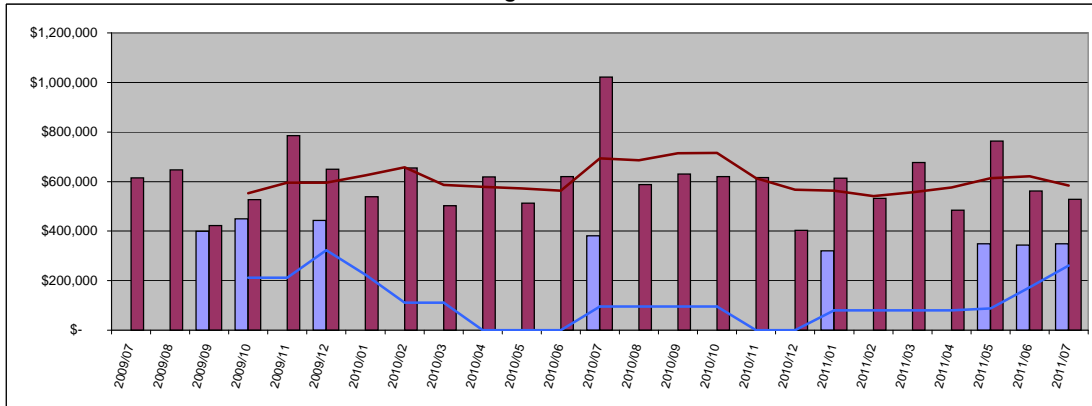
Residential	Units	Year Delta
Units Sold	10	-17%
Moving Trend	15	11%

	Units	Inventory *
Current Active	121	8
Pending	44	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 349,000	-8%
Moving Trend	\$ 260,500	174%

	Average	Ratio
Current Active	\$434,500	167%
Pending	\$0	

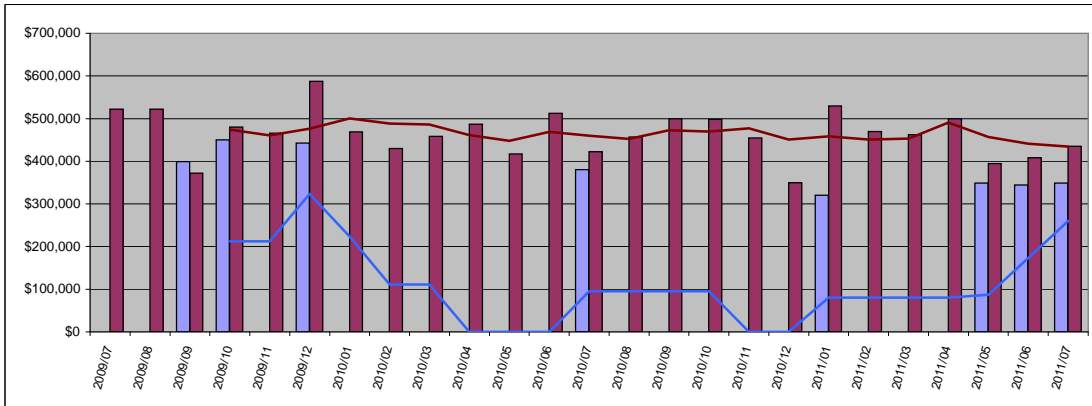
Residential	Average	Year Delta
Sold Price	\$ 562,464	-48%
Moving Trend	\$ 584,283	-16%

	Average	Ratio **
Current Active	\$1,114,059	191%
Pending	\$518,275	89%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 349,000	-8%
Moving Trend	\$ 260,500	174%

	Median	Ratio
Current Active	\$434,500	167%
Pending	\$0	

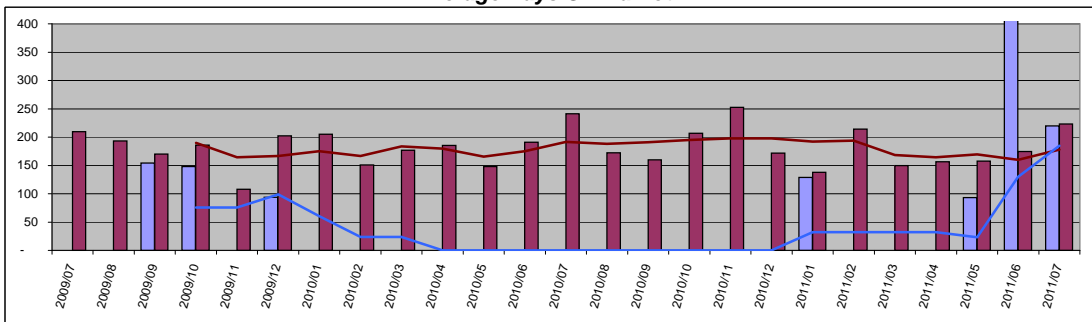
Residential	Median	Year Delta
Sold Price	\$ 435,000	3%
Moving Trend	\$ 434,625	-5%

	Median	Ratio **
Current Active	\$749,000	172%
Pending	\$422,000	97%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



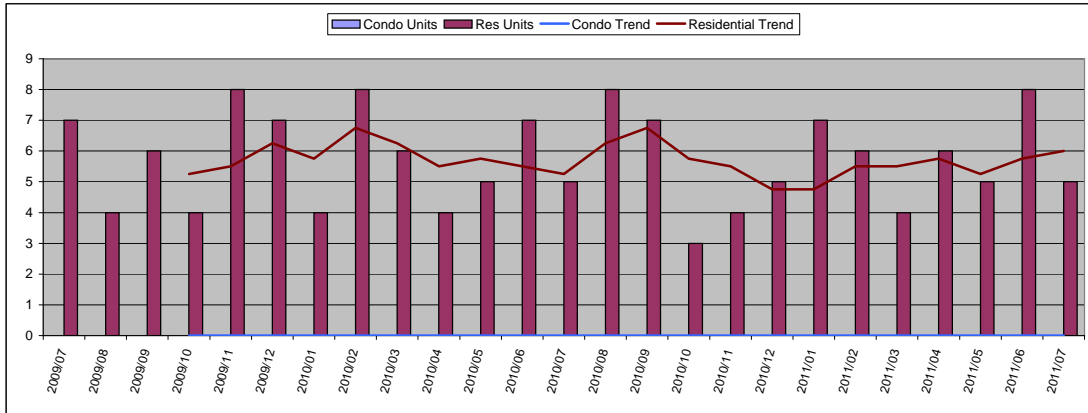
Condo	Value	Year Delta
Days On Mkt	220	-
Moving Trend	185	-
Current Active	197	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	223	-7%
Moving Trend	178	-7%
Current Active	225	
Pending	208	

# North Shore Maui

## Number of Units Sold



July 2011

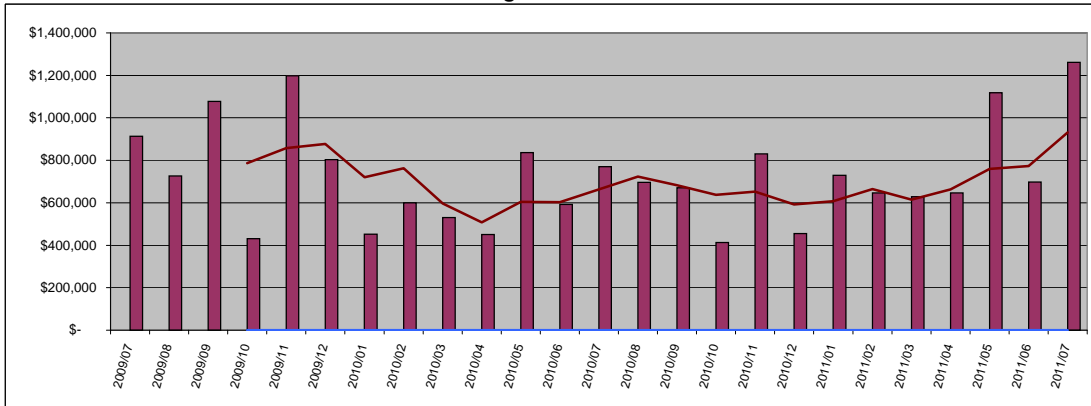
Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-
	<b>Units</b>	<b>Inventory</b>
Current Active	4	
Pending	0	

Residential	Units	Year Delta
Units Sold	5	0%
Moving Trend	6	14%
	<b>Units</b>	<b>Inventory *</b>
Current Active	87	15
Pending	23	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



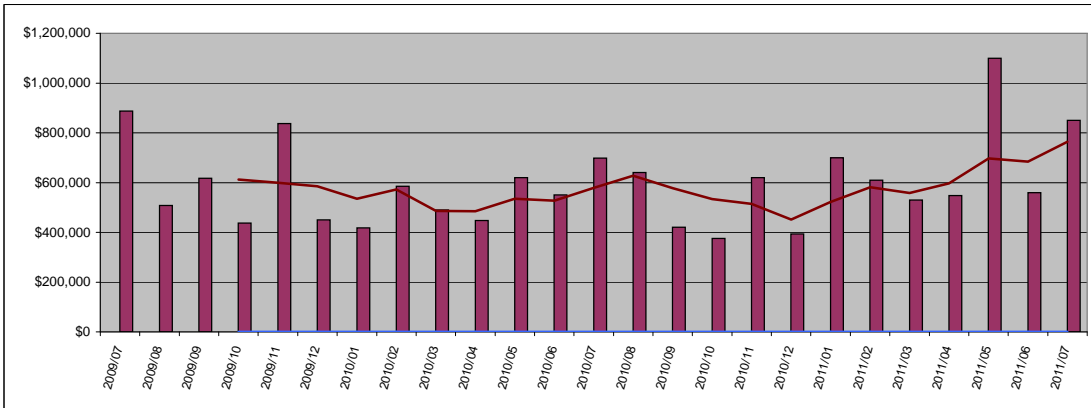
Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-
	<b>Average</b>	<b>Ratio</b>
Current Active	\$967,250	
Pending	\$0	

Residential	Average	Year Delta
Sold Price \$	697,375	64%
Moving Trend \$	930,935	41%
	<b>Average</b>	<b>Ratio **</b>
Current Active	\$1,454,118	156%
Pending	\$1,310,870	141%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



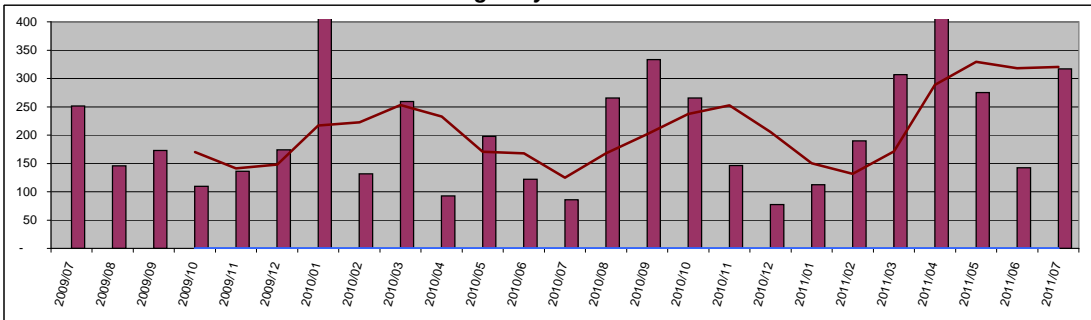
Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-
	<b>Median</b>	<b>Ratio</b>
Current Active	\$317,500	
Pending	\$0	

Residential	Median	Year Delta
Sold Price \$	850,000	22%
Moving Trend \$	764,375	32%
	<b>Median</b>	<b>Ratio **</b>
Current Active	\$860,000	113%
Pending	\$600,000	78%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-
Current Active	441	
Pending	0	

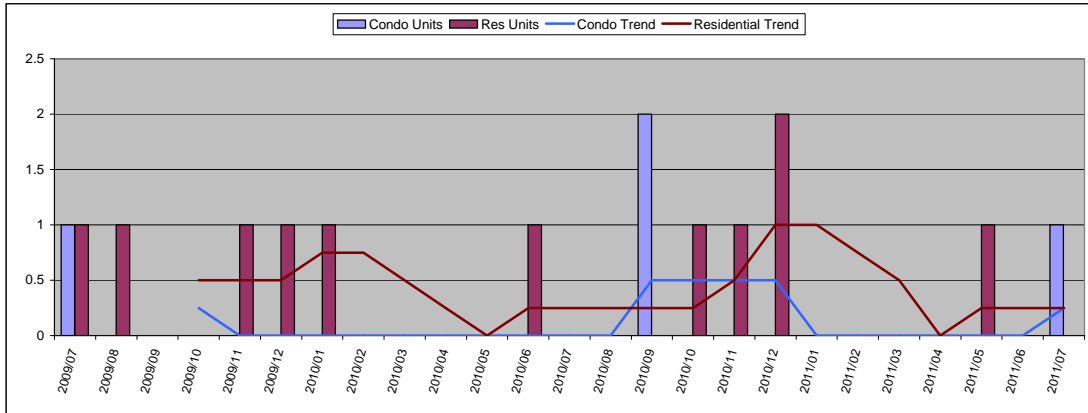
  

Residential	Value	Year Delta
Days On Mkt	317	268%
Moving Trend	320	157%
Current Active	210	
Pending	239	



# East Maui

## Number of Units Sold



July 2011

Condo	Units	Year Delta
Units Sold	1	-
Moving Trend	0	-

	Units	Inventory
Current Active	2	8
Pending	0	

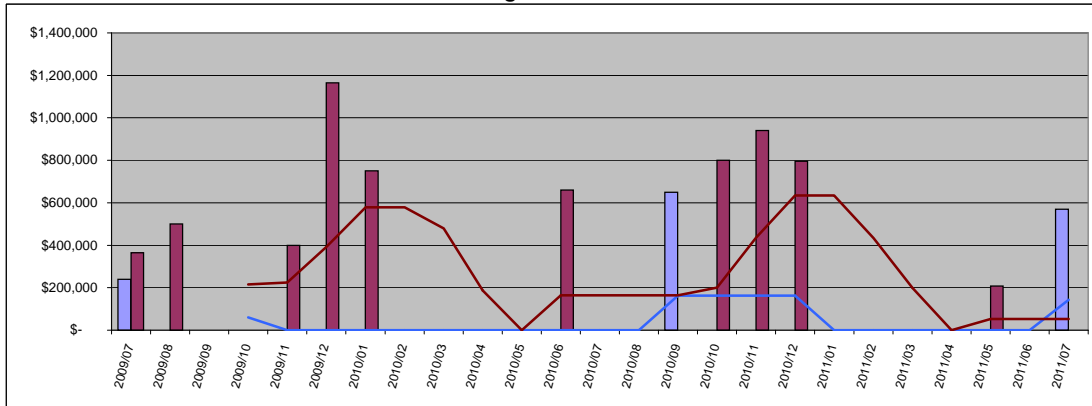
Residential	Units	Year Delta
Units Sold	0	-
Moving Trend	0	0%

	Units	Inventory *
Current Active	23	92
Pending	1	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 570,000	-
Moving Trend	\$ 142,500	-

	Average	Ratio
Current Active	\$532,000	373%
Pending	\$0	

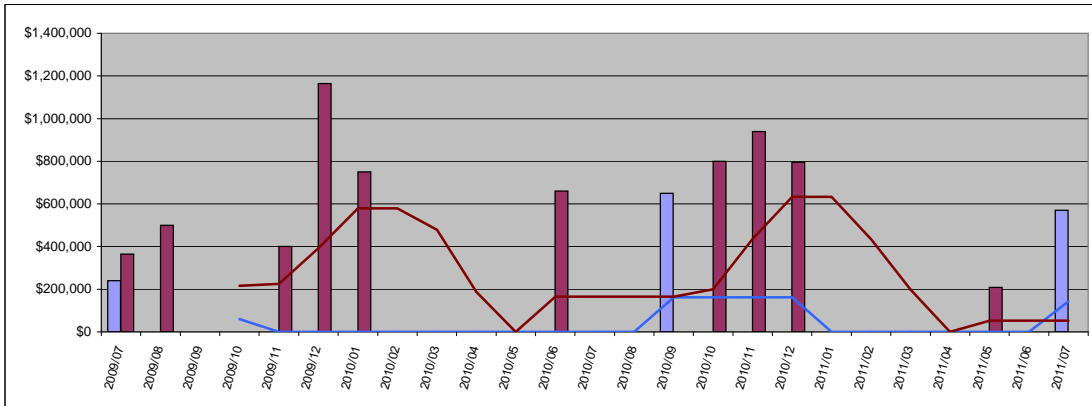
Residential	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 52,138	-68%

	Average	Ratio **
Current Active	\$3,516,589	6745%
Pending	\$795,000	1525%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 570,000	-
Moving Trend	\$ 142,500	-

	Median	Ratio
Current Active	\$532,000	373%
Pending	\$0	

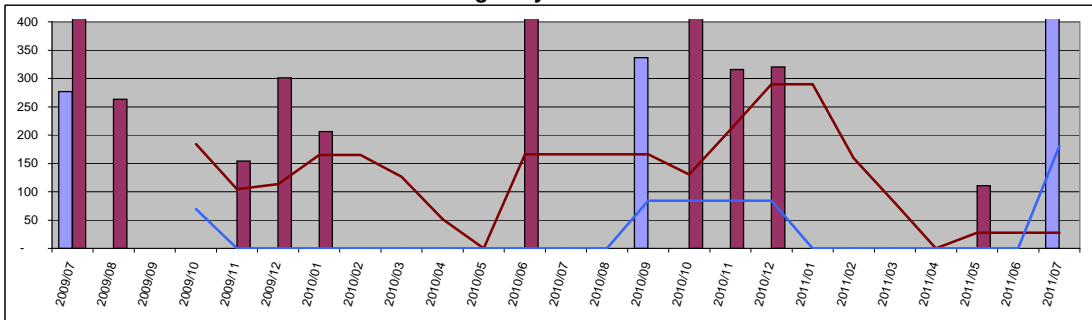
Residential	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 52,138	-68%

	Median	Ratio **
Current Active	\$850,000	1630%
Pending	\$795,000	1525%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	724	-
Moving Trend	181	-
Current Active	126	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	0	-
Moving Trend	28	-83%
Current Active	280	
Pending	145	