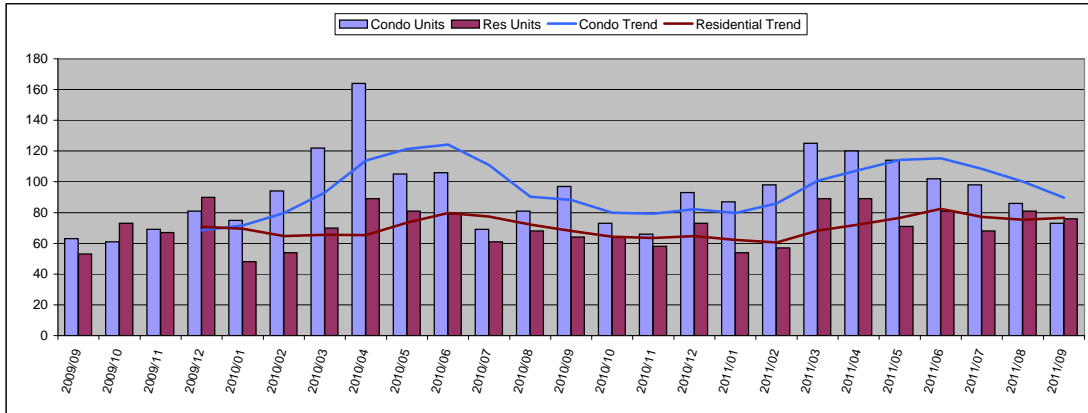


# All Maui

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	73	-25%
Moving Trend	90	2%

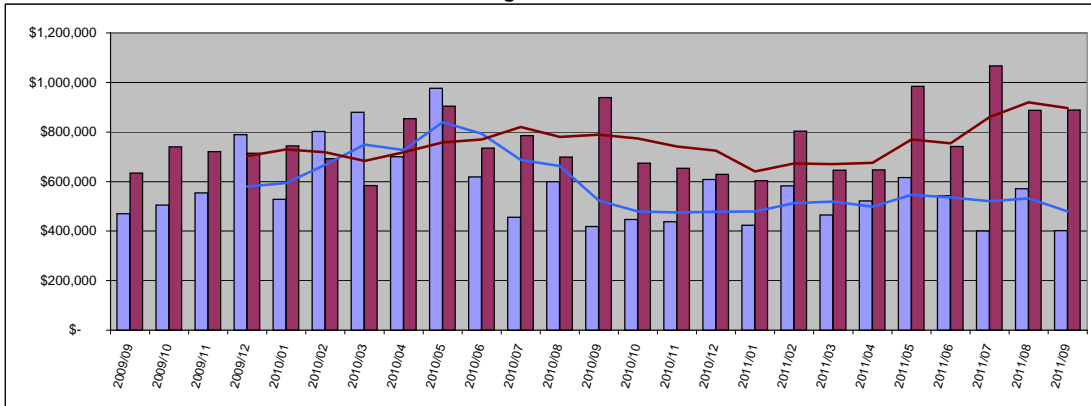
	Units	Inventory
Current Active	1004	11
Pending	209	2

Residential	Units	Year Delta
Units Sold	76	19%
Moving Trend	77	13%

	Units	Inventory *
Current Active	681	9
Pending	232	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 402,184	-4%
Moving Trend	\$ 479,124	-8%

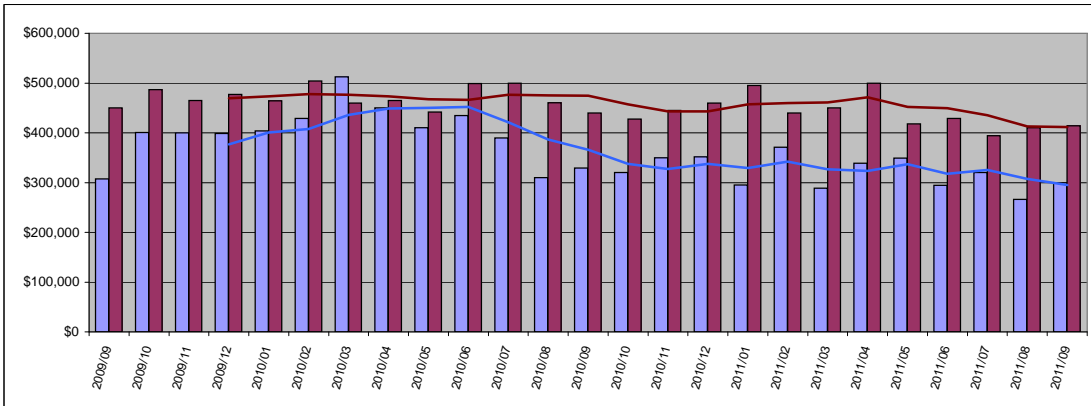
	Average	Ratio
Current Active	\$763,027	159%
Pending	\$458,474	96%

Residential	Average	Year Delta
Sold Price	\$ 887,218	-5%
Moving Trend	\$ 896,272	14%

	Average	Ratio **
Current Active	\$1,596,723	178%
Pending	\$644,200	72%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 300,000	-9%
Moving Trend	\$ 295,125	-19%

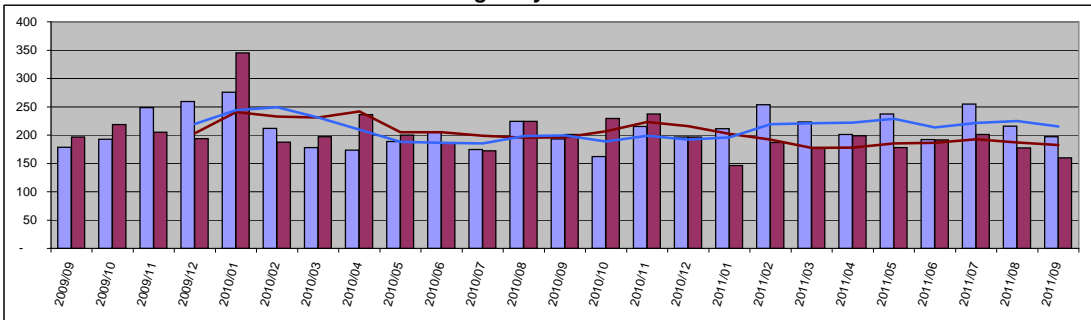
	Median	Ratio
Current Active	\$489,500	166%
Pending	\$252,500	86%

Residential	Median	Year Delta
Sold Price	\$ 414,000	-6%
Moving Trend	\$ 411,875	-13%

	Median	Ratio **
Current Active	\$749,000	182%
Pending	\$417,000	101%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

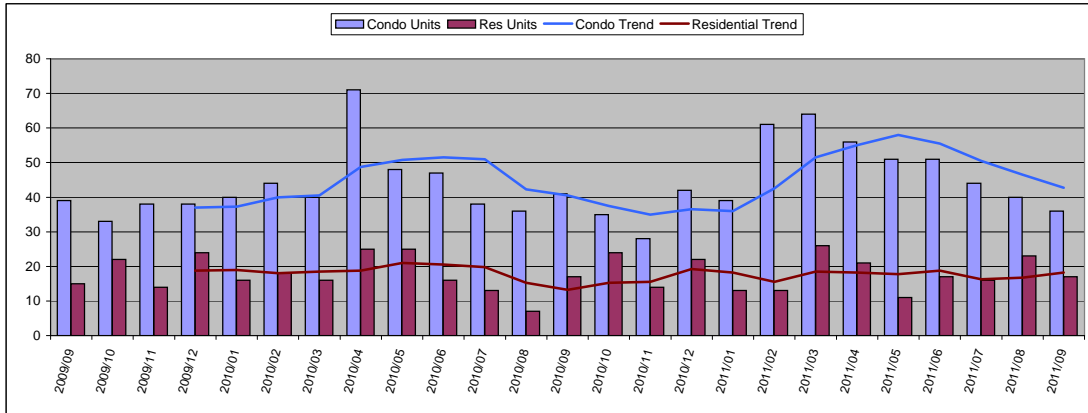


Condo	Value	Year Delta
Days On Mkt	197	2%
Moving Trend	215	8%
Current Active	252	
Pending	215	

Residential	Value	Year Delta
Days On Mkt	160	-20%
Moving Trend	183	-7%
Current Active	226	
Pending	218	

# South Maui

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	36	-12%
Moving Trend	43	6%

	Units	Inventory
Current Active	411	10
Pending	107	3

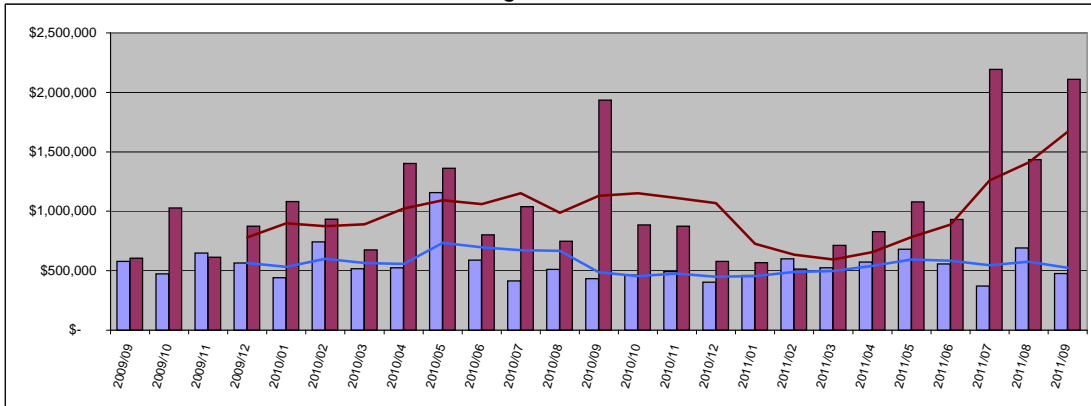
Residential	Units	Year Delta
Units Sold	17	0%
Moving Trend	18	38%

	Units	Inventory *
Current Active	134	7
Pending	56	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 476,638	10%
Moving Trend	\$ 524,123	8%

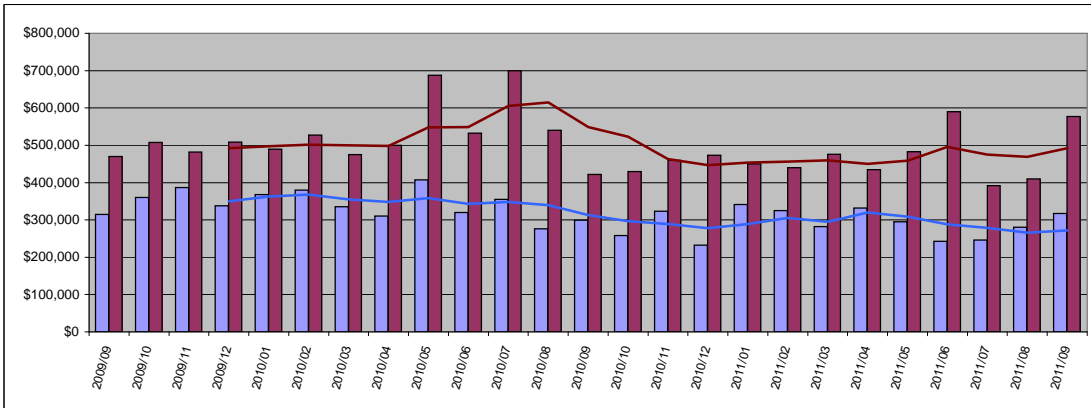
	Average	Ratio
Current Active	\$857,680	164%
Pending	\$561,967	107%

Residential	Average	Year Delta
Sold Price	\$ 1,434,750	9%
Moving Trend	\$ 1,667,489	47%

	Average	Ratio **
Current Active	\$1,986,502	119%
Pending	\$847,286	51%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 317,000	6%
Moving Trend	\$ 271,500	-13%

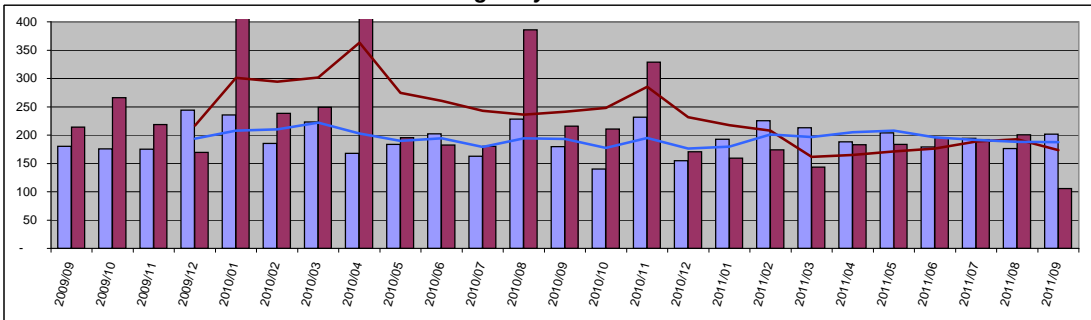
	Median	Ratio
Current Active	\$470,000	173%
Pending	\$314,900	116%

Residential	Median	Year Delta
Sold Price	\$ 577,000	37%
Moving Trend	\$ 492,250	-10%

	Median	Ratio **
Current Active	\$924,000	188%
Pending	\$404,500	82%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

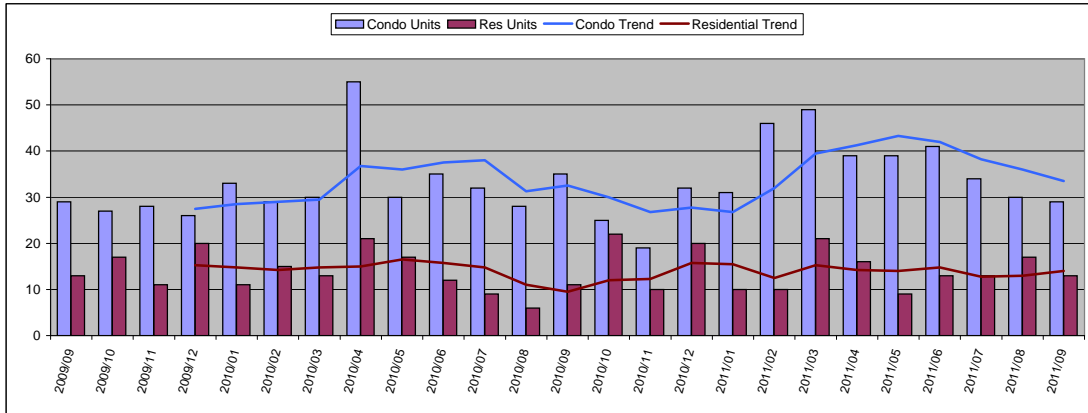


Condo	Value	Year Delta
Days On Mkt	201	12%
Moving Trend	188	-3%
Current Active	201	
Pending	228	

Residential	Value	Year Delta
Days On Mkt	106	-51%
Moving Trend	173	-28%
Current Active	184	
Pending	200	

# Kihei

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	29	-17%
Moving Trend	34	3%

	Units	Inventory
Current Active	265	8
Pending	91	3

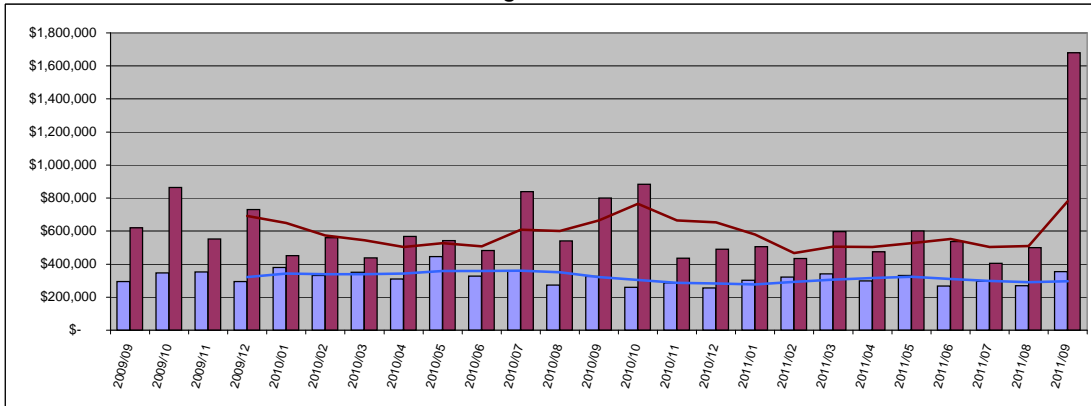
Residential	Units	Year Delta
Units Sold	13	18%
Moving Trend	14	47%

	Units	Inventory *
Current Active	71	5
Pending	47	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 354,209	9%
Moving Trend	\$ 296,578	-8%

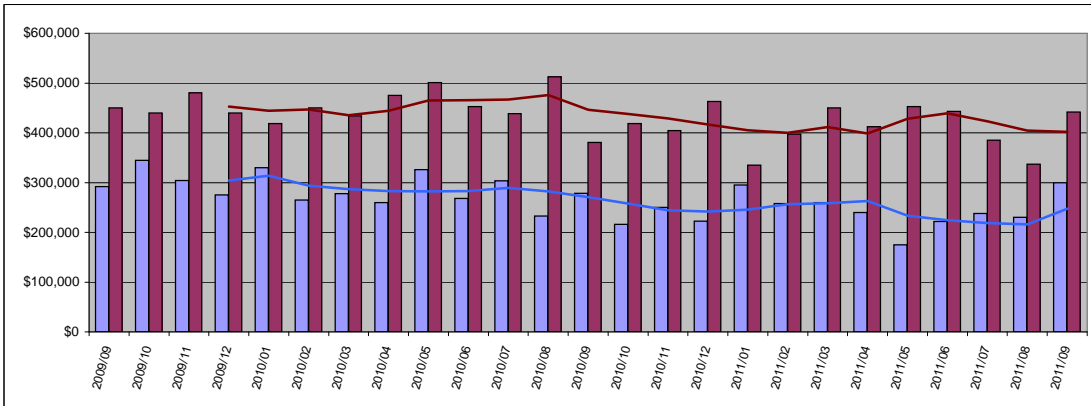
	Average	Ratio
Current Active	\$441,919	149%
Pending	\$302,838	102%

Residential	Average	Year Delta
Sold Price	\$ 499,343	110%
Moving Trend	\$ 780,331	17%

	Average	Ratio **
Current Active	\$820,508	105%
Pending	\$462,962	59%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 300,000	8%
Moving Trend	\$ 247,500	-9%

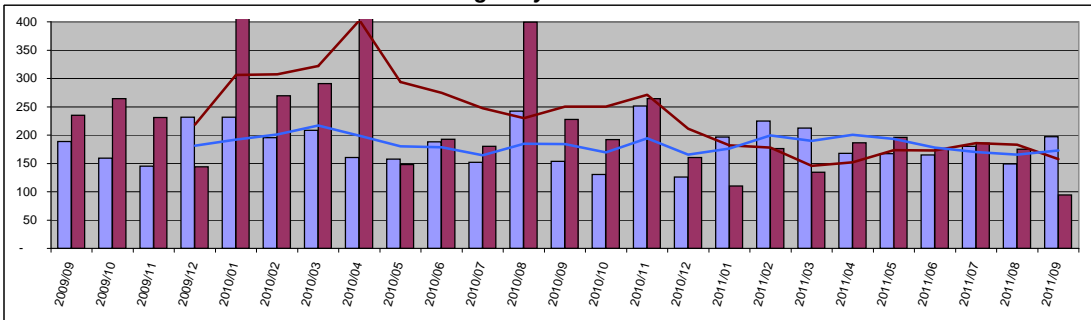
	Median	Ratio
Current Active	\$389,000	157%
Pending	\$244,900	99%

Residential	Median	Year Delta
Sold Price	\$ 442,000	16%
Moving Trend	\$ 401,750	-10%

	Median	Ratio **
Current Active	\$649,000	162%
Pending	\$379,900	95%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

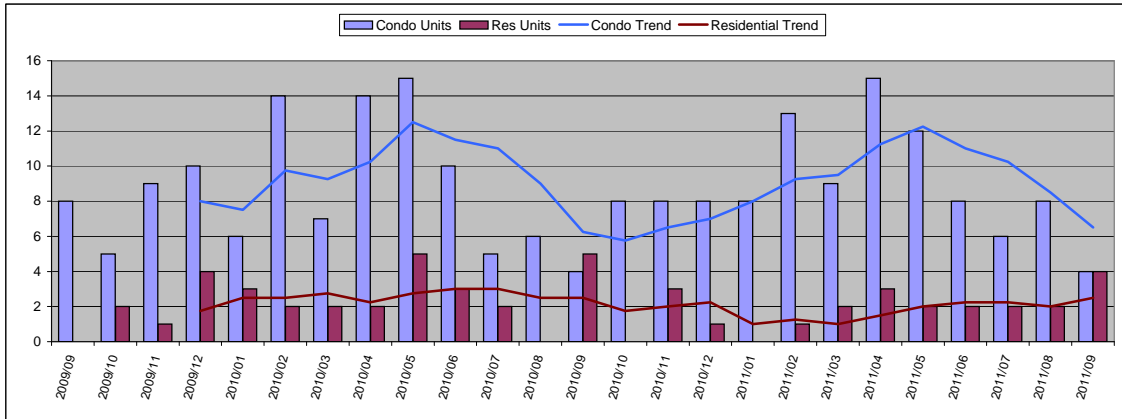


Condo	Value	Year Delta
Days On Mkt	197	28%
Moving Trend	173	-6%
Current Active	192	
Pending	219	

Residential	Value	Year Delta
Days On Mkt	94	-59%
Moving Trend	158	-37%
Current Active	177	
Pending	200	

# Wailea

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	4	0%
Moving Trend	7	4%

	Units	Inventory
Current Active	115	18
Pending	15	2

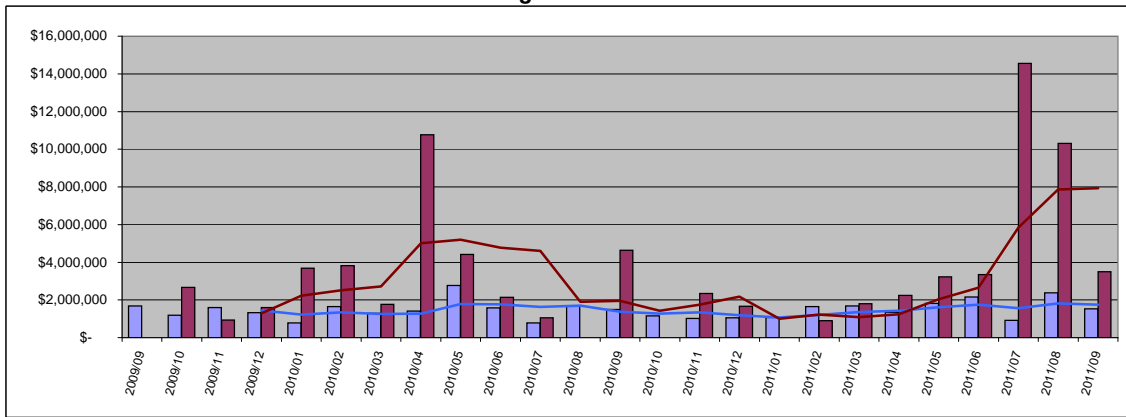
Residential	Units	Year Delta
Units Sold	4	-20%
Moving Trend	3	0%

	Units	Inventory *
Current Active	38	15
Pending	5	2

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 1,521,625	2%
Moving Trend	\$ 1,741,283	26%

	Average	Ratio
Current Active	\$1,951,522	112%
Pending	\$2,149,818	123%

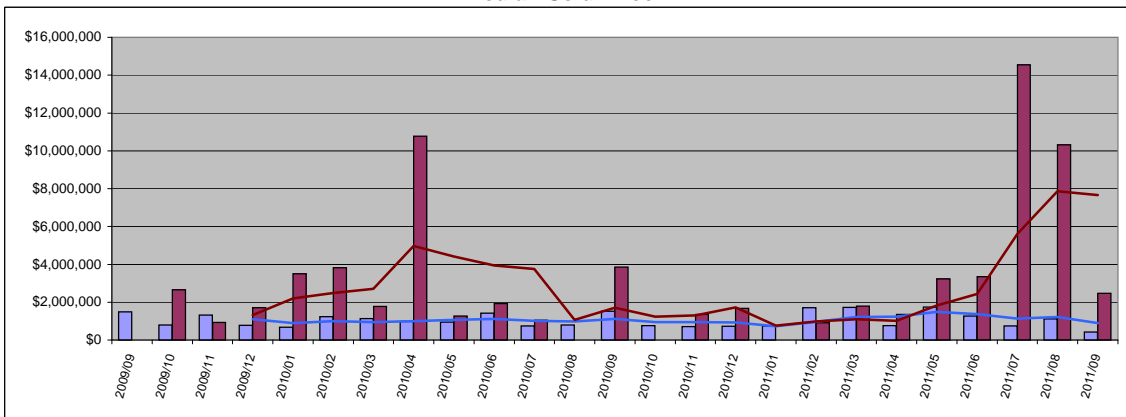
Residential	Average	Year Delta
Sold Price	#####	-24%
Moving Trend	\$ 7,930,458	305%

	Average	Ratio **
Current Active	\$4,549,366	57%
Pending	\$4,419,180	56%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 430,750	-72%
Moving Trend	\$ 890,049	-21%

	Median	Ratio
Current Active	\$1,495,000	168%
Pending	\$775,000	87%

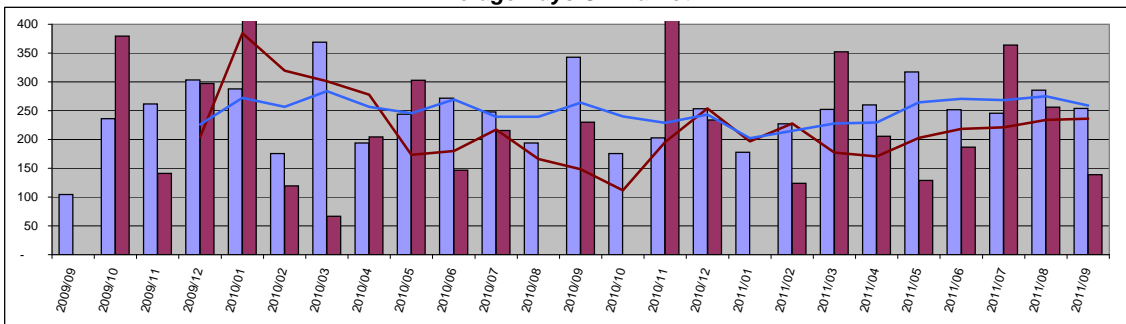
Residential	Median	Year Delta
Sold Price	\$ 2,462,500	-36%
Moving Trend	\$ 7,669,521	349%

	Median	Ratio **
Current Active	\$2,995,000	39%
Pending	\$2,980,000	39%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

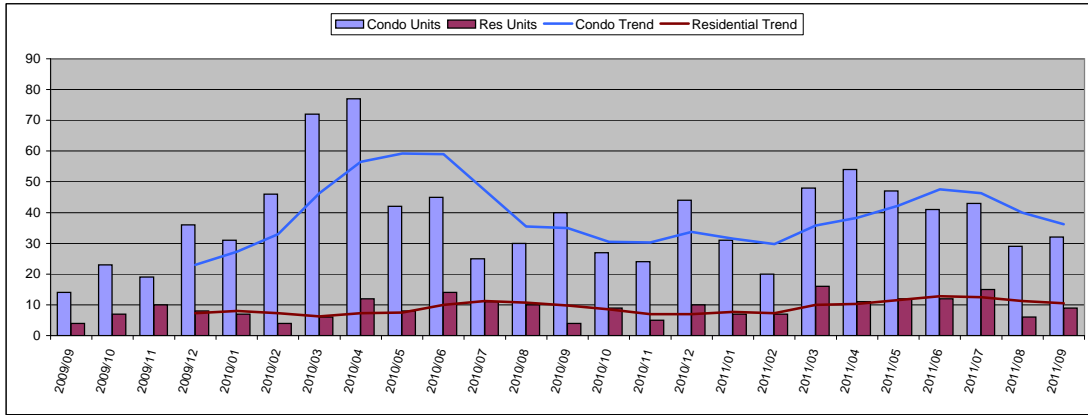


Condo	Value	Year Delta
Days On Mkt	254	-26%
Moving Trend	259	-2%
Current Active	206	
Pending	291	

Residential	Value	Year Delta
Days On Mkt	139	-40%
Moving Trend	236	60%
Current Active	198	
Pending	169	

# West Maui

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	32	-20%
Moving Trend	36	4%

	Units	Inventory
Current Active	487	13
Pending	64	2

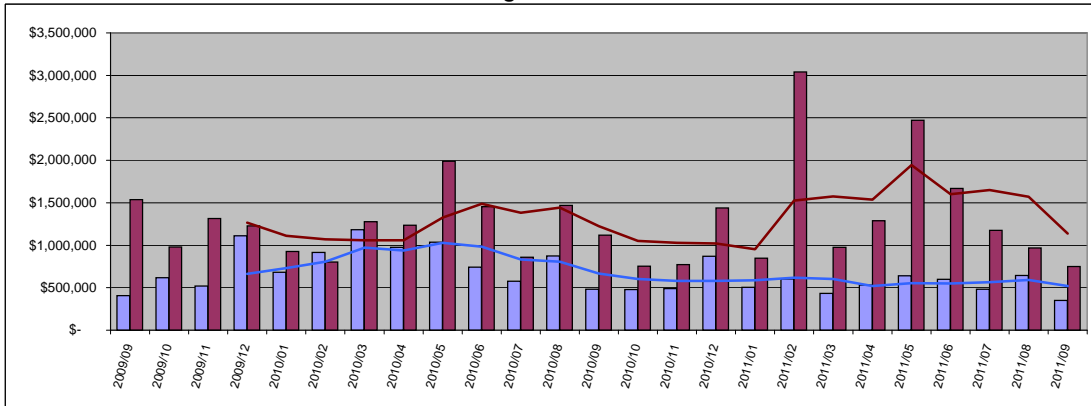
Residential	Units	Year Delta
Units Sold	9	125%
Moving Trend	11	8%

	Units	Inventory *
Current Active	126	12
Pending	36	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 351,186	-27%
Moving Trend	\$ 519,073	-22%

	Average	Ratio
Current Active	\$772,969	149%
Pending	\$449,248	87%

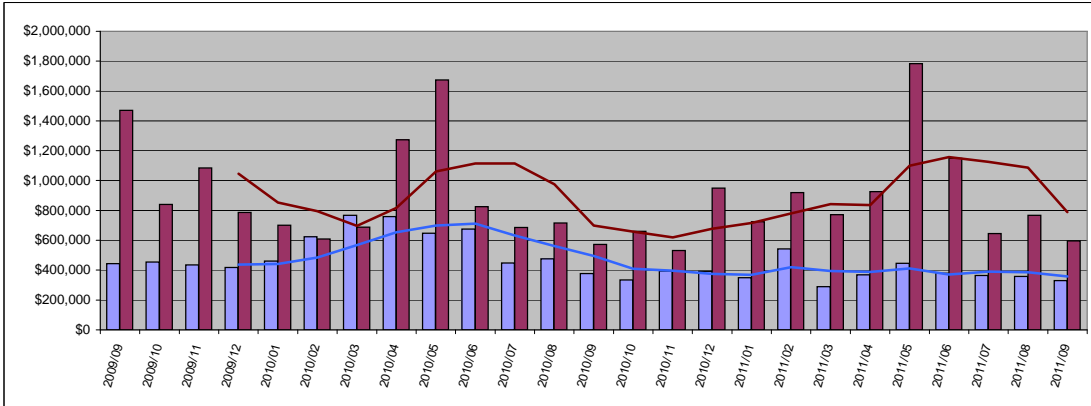
Residential	Average	Year Delta
Sold Price	\$ 966,667	-33%
Moving Trend	\$ 1,139,427	-7%

	Average	Ratio **
Current Active	\$2,852,945	250%
Pending	\$907,274	80%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 330,000	-13%
Moving Trend	\$ 357,585	-28%

	Median	Ratio
Current Active	\$575,000	161%
Pending	\$311,950	87%

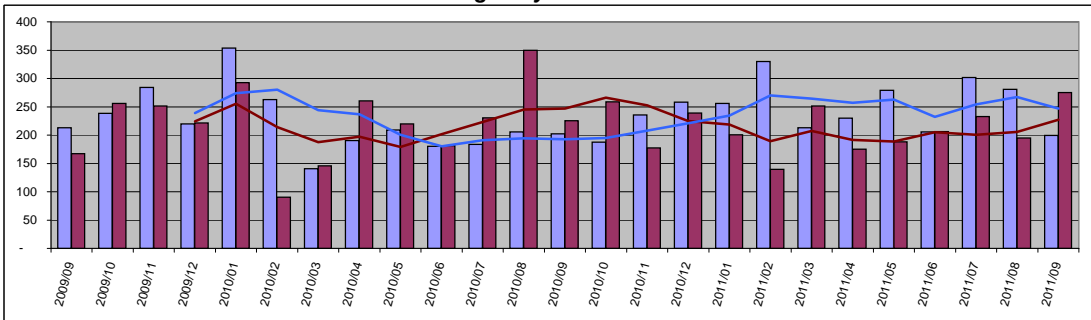
Residential	Median	Year Delta
Sold Price	\$ 595,000	4%
Moving Trend	\$ 789,563	13%

	Median	Ratio **
Current Active	\$1,886,000	239%
Pending	\$682,500	86%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	200	-1%
Moving Trend	247	28%

Current Active	299
Pending	198

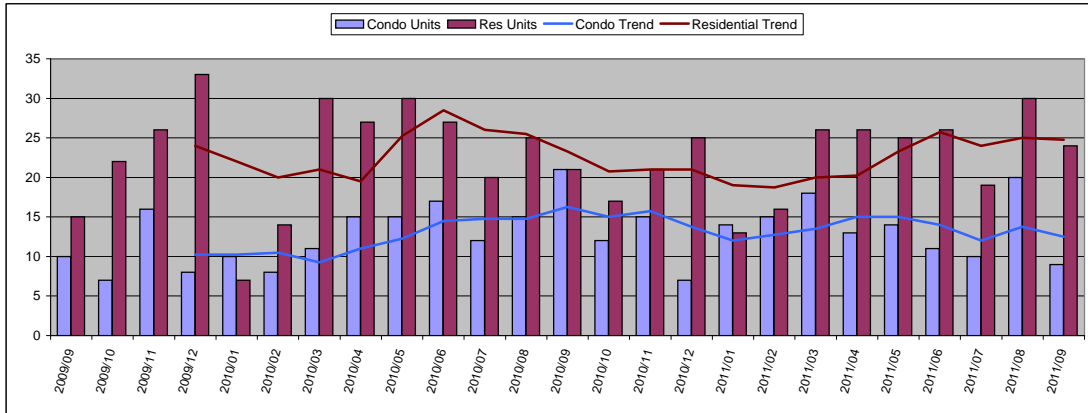
Residential	Value	Year Delta
Days On Mkt	275	22%
Moving Trend	227	-8%

Current Active	282
Pending	276

# Central Maui

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	9	-57%
Moving Trend	13	-23%

	Units	Inventory
Current Active	95	8
Pending	50	4

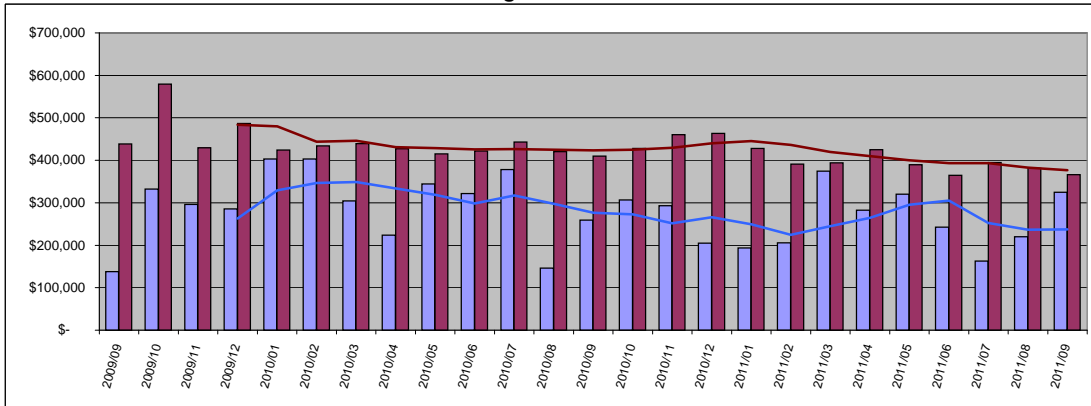
Residential	Units	Year Delta
Units Sold	24	14%
Moving Trend	25	6%

	Units	Inventory *
Current Active	142	6
Pending	72	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 324,933	25%
Moving Trend	\$ 237,653	-14%

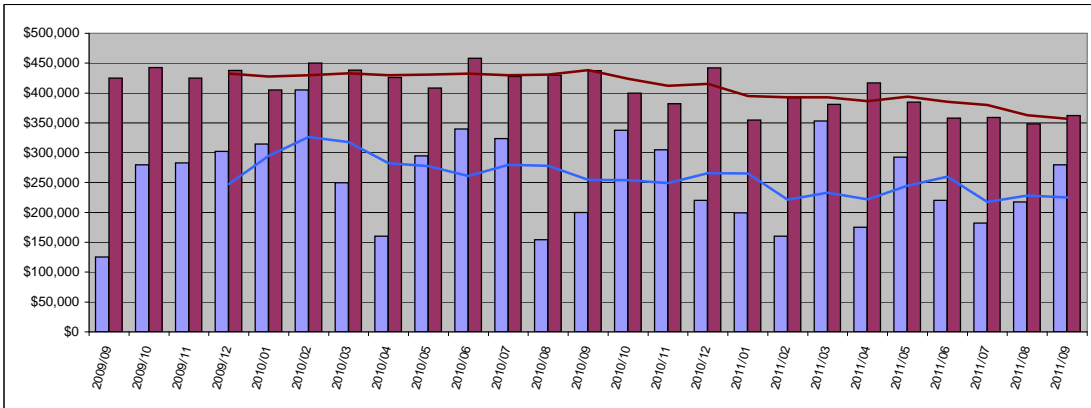
	Average	Ratio
Current Active	\$323,673	136%
Pending	\$278,661	117%

Residential	Average	Year Delta
Sold Price	\$ 381,460	-11%
Moving Trend	\$ 376,845	-11%

	Average	Ratio **
Current Active	\$660,252	175%
Pending	\$445,118	118%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 280,000	40%
Moving Trend	\$ 224,906	-12%

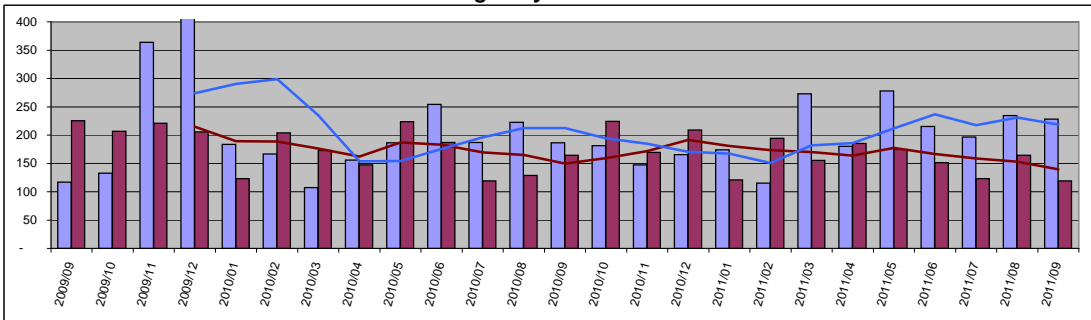
	Median	Ratio
Current Active	\$347,990	155%
Pending	\$314,950	140%

Residential	Median	Year Delta
Sold Price	\$ 362,500	-17%
Moving Trend	\$ 356,975	-19%

	Median	Ratio **
Current Active	\$425,000	119%
Pending	\$382,450	107%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

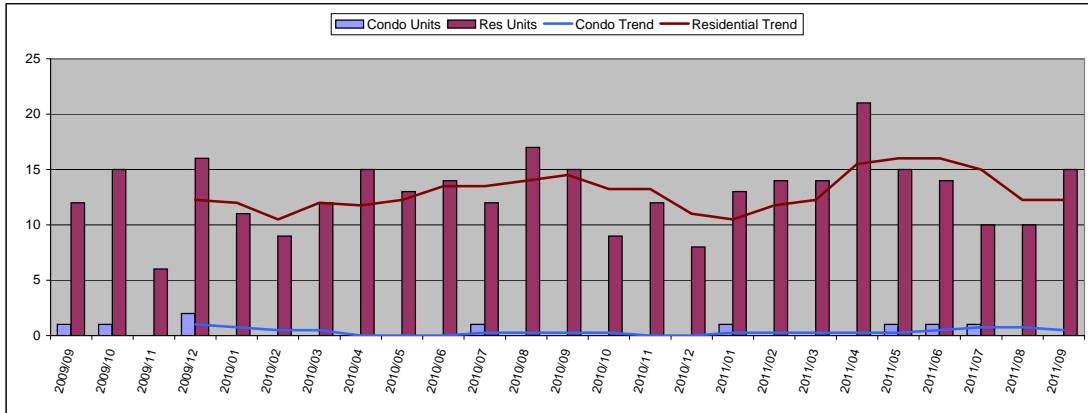


Condo	Value	Year Delta
Days On Mkt	229	22%
Moving Trend	219	3%
Current Active	157	
Pending	265	

Residential	Value	Year Delta
Days On Mkt	119	-28%
Moving Trend	139	-7%
Current Active	199	
Pending	196	

# Upcountry

## Number of Units Sold



## September 2011

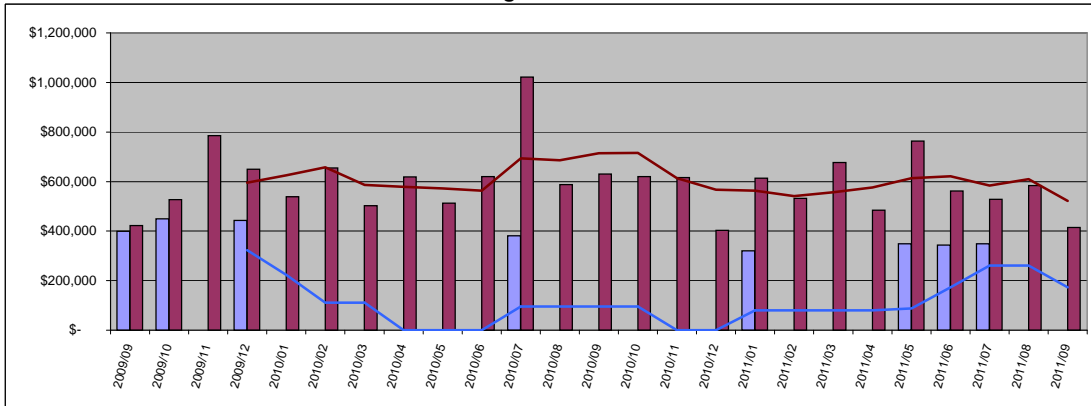
Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	1	100%
	<b>Units</b>	<b>Inventory</b>
Current Active	2	4
Pending	0	

Residential	Units	Year Delta
Units Sold	15	0%
Moving Trend	12	-16%
	<b>Units</b>	<b>Inventory *</b>
Current Active	116	9
Pending	40	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



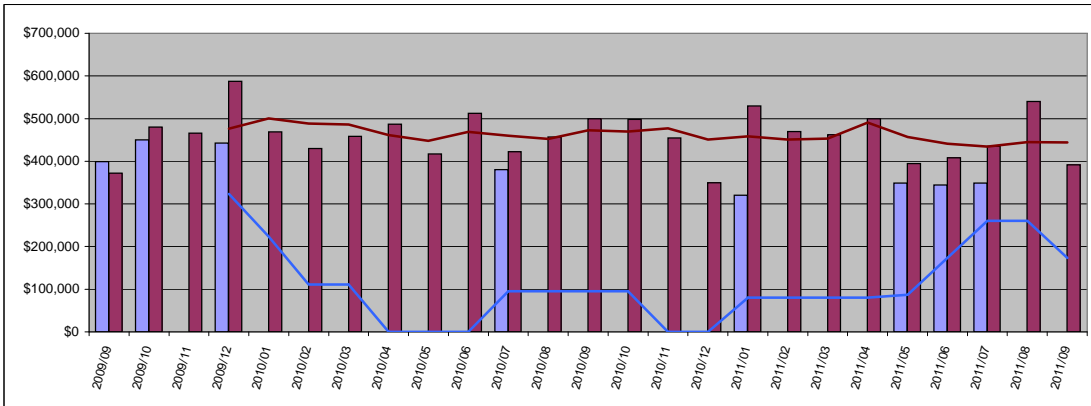
Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	173,250	82%
	<b>Average</b>	<b>Ratio</b>
Current Active	\$432,000	249%
Pending	\$0	

Residential	Average	Year Delta
Sold Price \$	583,208	-34%
Moving Trend \$	522,131	-27%
	<b>Average</b>	<b>Ratio **</b>
Current Active	\$1,090,871	209%
Pending	\$518,570	99%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



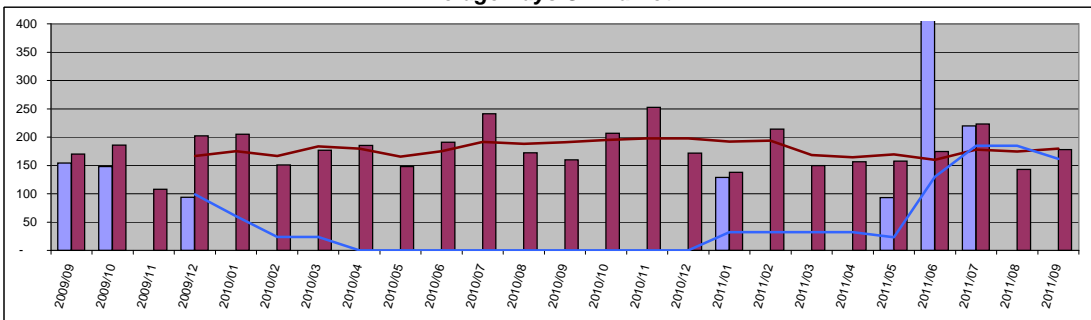
Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	173,250	82%
	<b>Median</b>	<b>Ratio</b>
Current Active	\$432,000	249%
Pending	\$0	

Residential	Median	Year Delta
Sold Price \$	392,000	-22%
Moving Trend \$	443,875	-6%
	<b>Median</b>	<b>Ratio **</b>
Current Active	\$782,500	176%
Pending	\$416,950	94%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



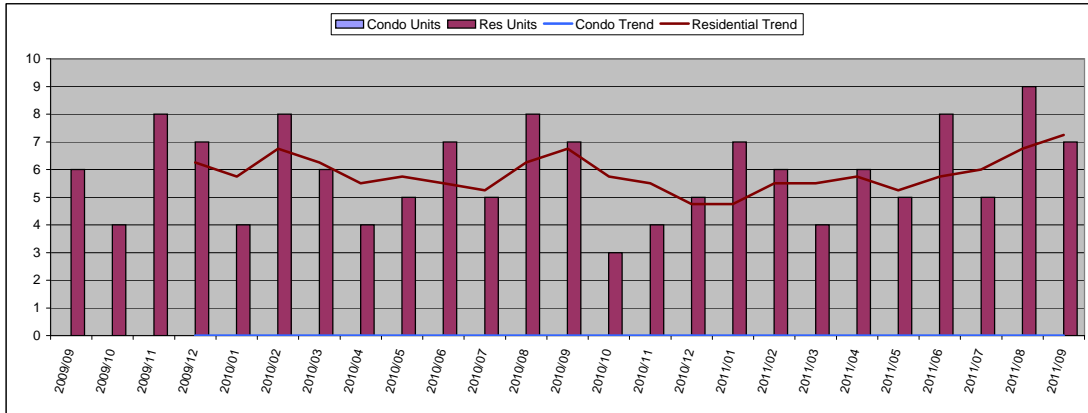
Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	162	-
Current Active	144	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	178	11%
Moving Trend	180	-6%
Current Active	233	
Pending	218	

# North Shore Maui

## Number of Units Sold



September 2011

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-

	Units	Inventory
Current Active	2	
Pending	0	

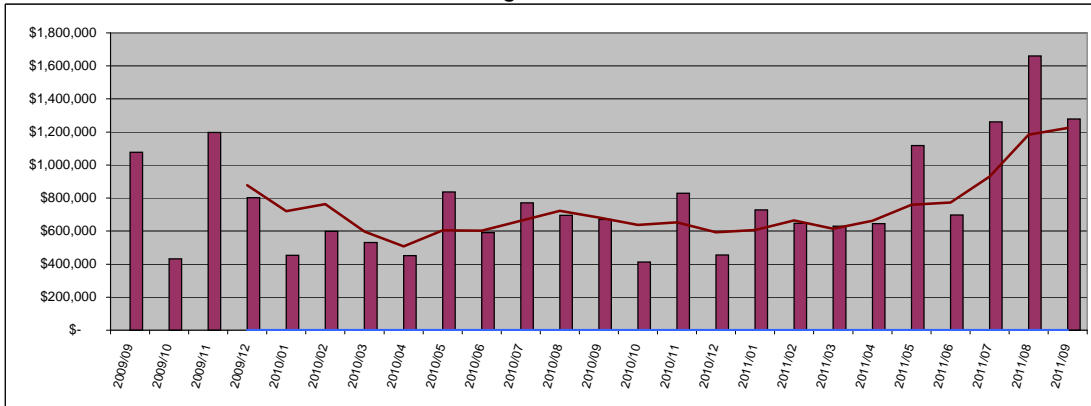
Residential	Units	Year Delta
Units Sold	7	0%
Moving Trend	7	7%

	Units	Inventory *
Current Active	86	12
Pending	21	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

	Average	Ratio
Current Active	\$1,652,500	
Pending	\$0	

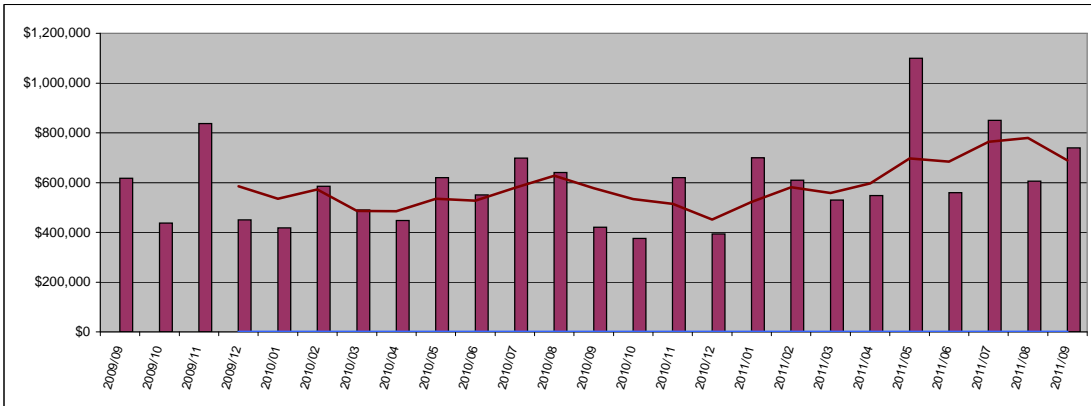
Residential	Average	Year Delta
Sold Price	\$ 1,660,778	91%
Moving Trend	\$ 1,224,774	80%

	Average	Ratio **
Current Active	\$1,362,443	111%
Pending	\$690,390	56%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-

	Median	Ratio
Current Active	\$1,652,500	
Pending	\$0	

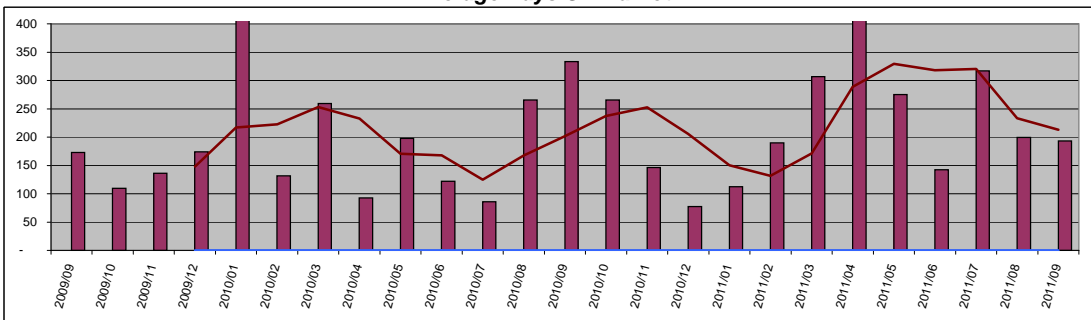
Residential	Median	Year Delta
Sold Price	\$ 740,000	76%
Moving Trend	\$ 689,000	19%

	Median	Ratio **
Current Active	\$814,500	118%
Pending	\$645,000	94%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-

	Value	Year Delta
Current Active	516	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	193	-42%
Moving Trend	213	6%

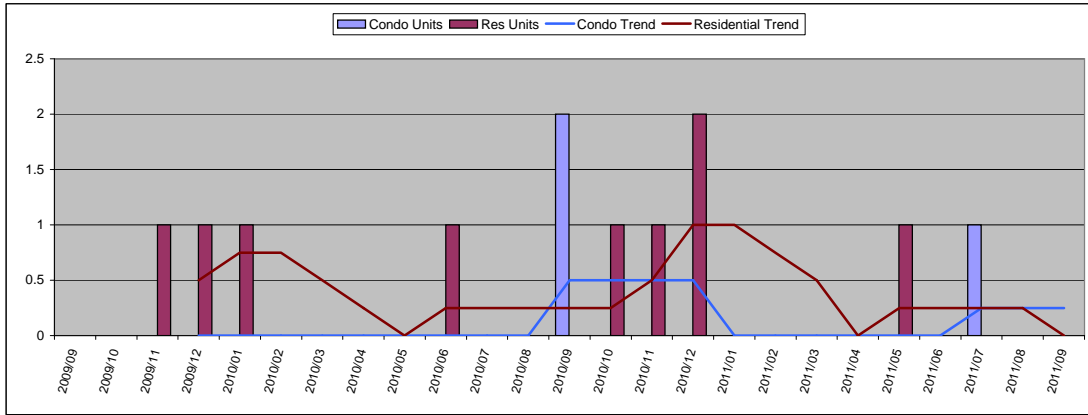
  

	Value	Year Delta
Current Active	196	
Pending	224	



# East Maui

## Number of Units Sold



## September 2011

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-50%

	Units	Inventory
Current Active	2	8
Pending	0	

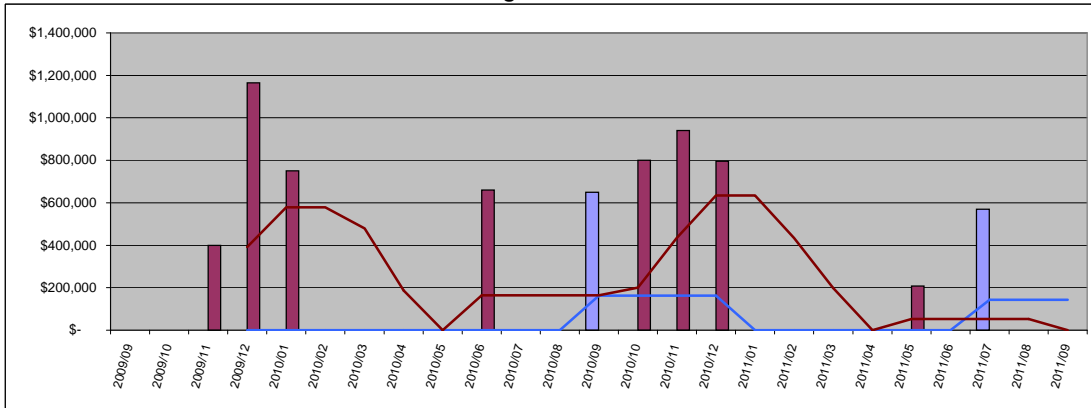
Residential	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-

	Units	Inventory *
Current Active	25	
Pending	0	

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	142,500	-12%

	Average	Ratio
Current Active	\$532,000	373%
Pending	\$0	

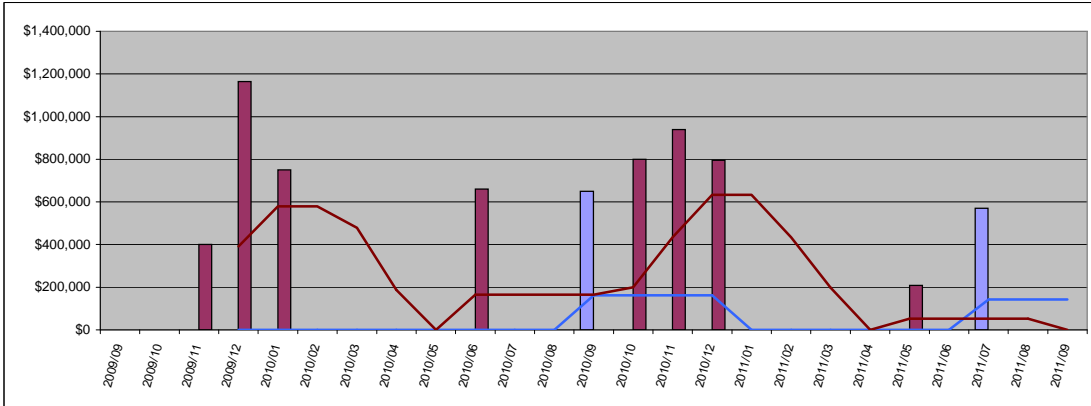
Residential	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-

	Average	Ratio **
Current Active	\$3,430,338	
Pending	\$0	

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	142,500	-12%

	Median	Ratio
Current Active	\$532,000	373%
Pending	\$0	

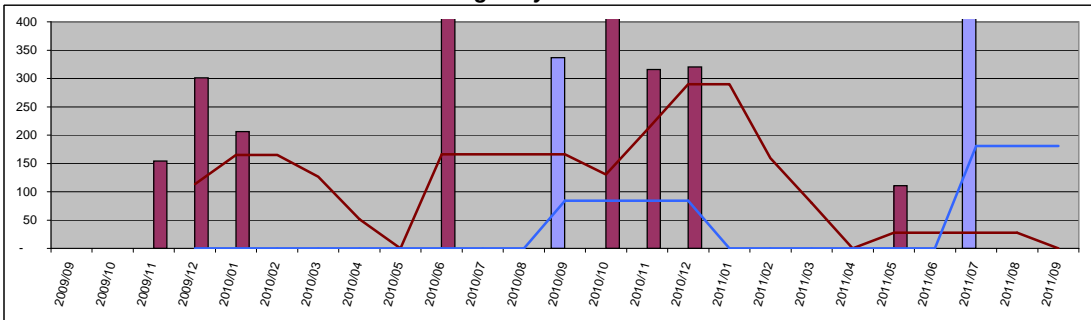
Residential	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-

	Median	Ratio **
Current Active	\$850,000	
Pending	\$0	

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	181	115%
Current Active	186	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-
Current Active	285	
Pending	0	