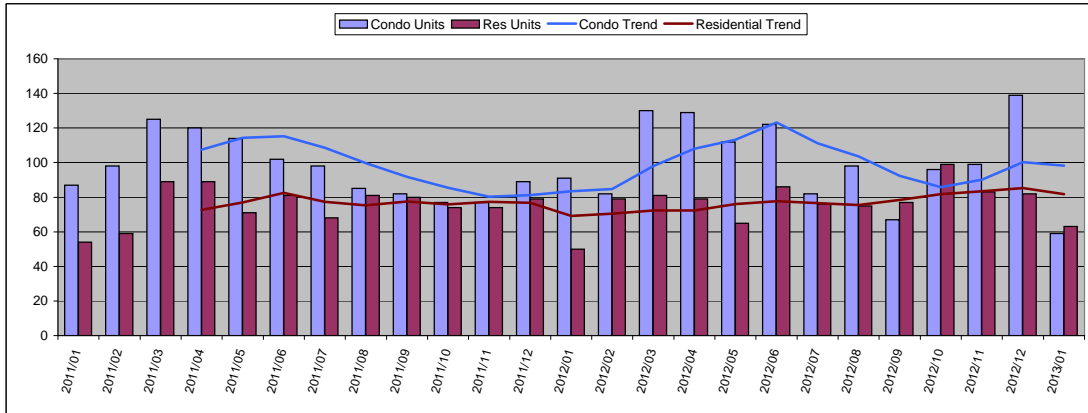


# All Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	59	-35%
Moving Trend	98	18%

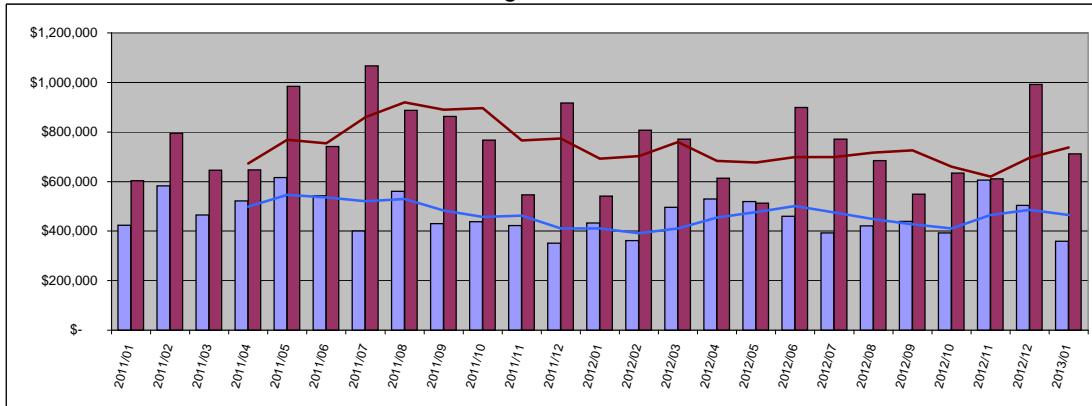
	Units	Inventory
Current Active	802	8.2
Pending	270	2.7

Residential	Units	Year Delta
Units Sold	63	26%
Moving Trend	82	18%

	Units	Inventory *
Current Active	486	5.9
Pending	235	2.9

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 358,850	-17%
Moving Trend	\$ 465,105	13%

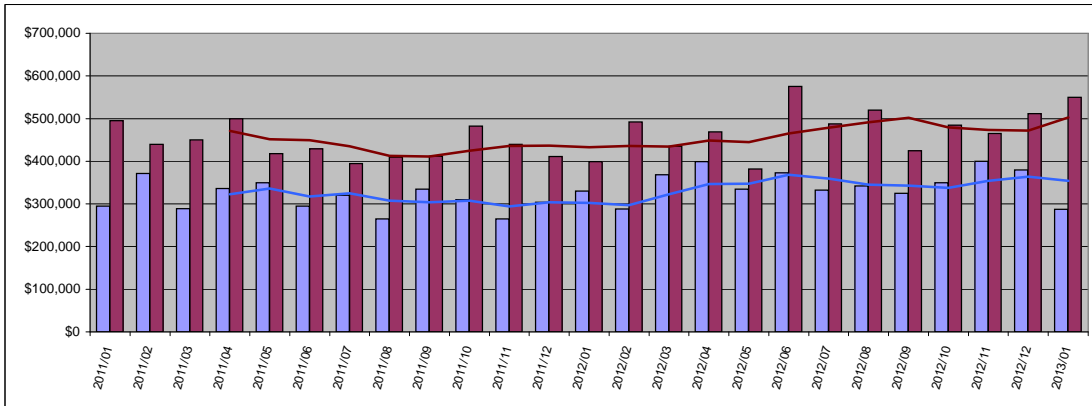
	Average	Ratio
Current Active	\$877,124	189%
Pending	\$421,645	91%

Residential	Average	Year Delta
Sold Price	\$ 712,066	32%
Moving Trend	\$ 737,343	6%

	Average	Ratio **
Current Active	\$2,114,095	287%
Pending	\$987,620	134%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 287,000	-13%
Moving Trend	\$ 354,224	17%

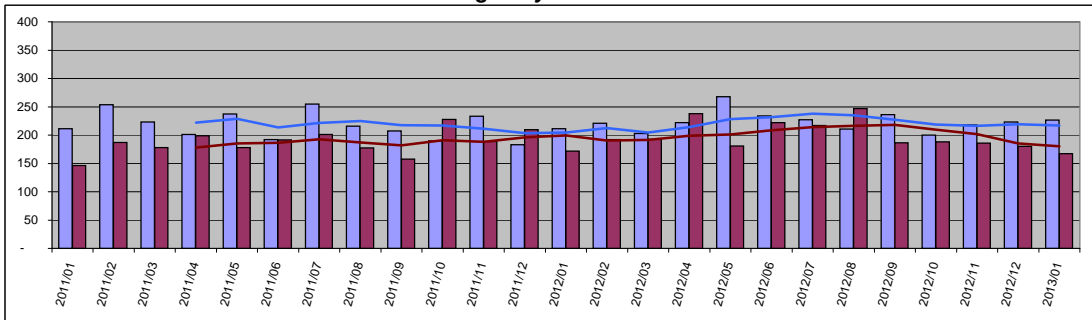
	Median	Ratio
Current Active	\$585,000	165%
Pending	\$282,500	80%

Residential	Median	Year Delta
Sold Price	\$ 550,000	38%
Moving Trend	\$ 502,938	16%

	Median	Ratio **
Current Active	\$1,295,000	257%
Pending	\$475,000	94%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

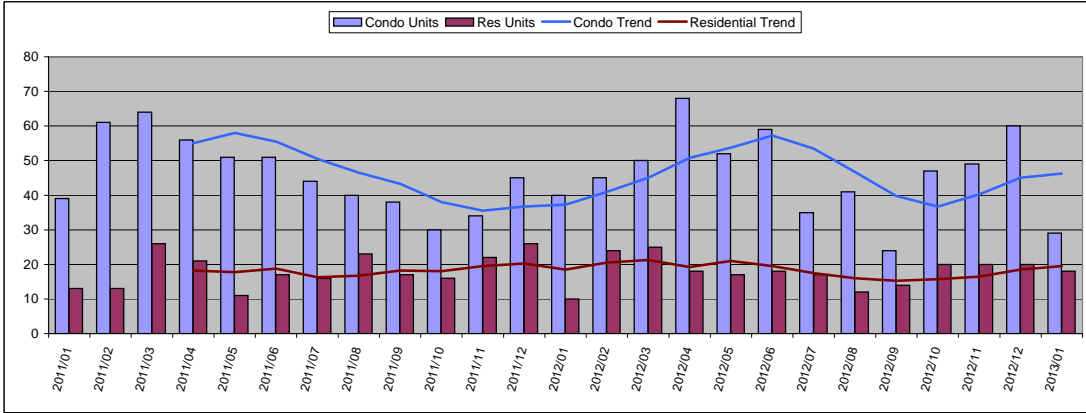


Condo	Value	Year Delta
Days On Mkt	226	7%
Moving Trend	217	6%
Current Active	216	
Pending	203	

Residential	Value	Year Delta
Days On Mkt	167	-3%
Moving Trend	180	-10%
Current Active	205	
Pending	231	

# South Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	29	-28%
Moving Trend	46	24%

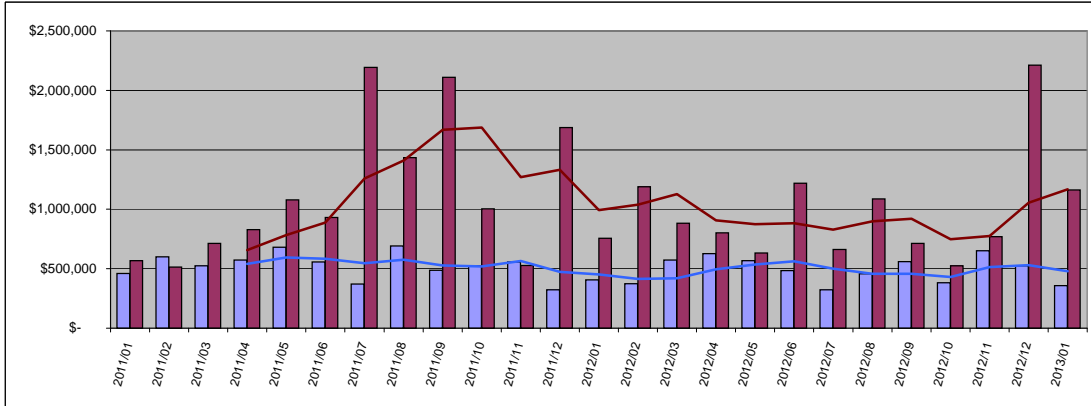
	Units	Inventory
Current Active	339	7.3
Pending	127	2.7

Residential	Units	Year Delta
Units Sold	18	80%
Moving Trend	20	5%

	Units	Inventory *
Current Active	110	5.6
Pending	49	2.5

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 357,874	-12%
Moving Trend	\$ 478,638	6%

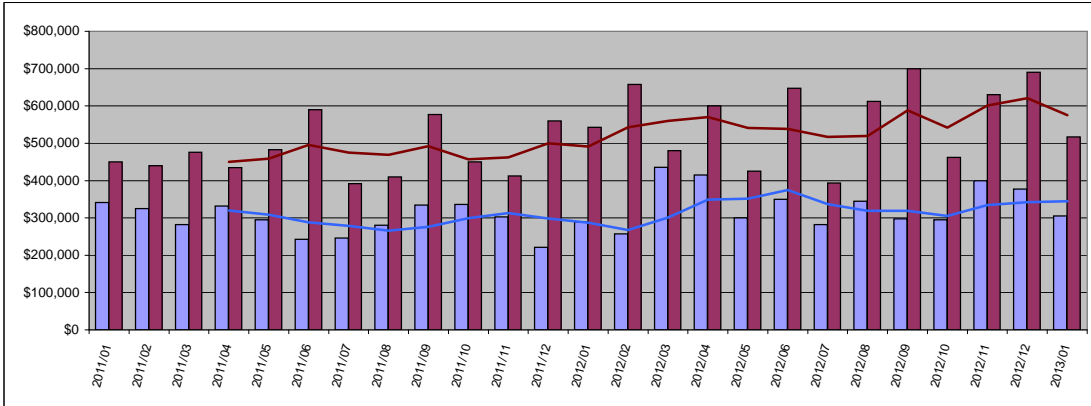
	Average	Ratio
Current Active	\$1,050,042	219%
Pending	\$440,684	92%

Residential	Average	Year Delta
Sold Price	\$ 1,161,642	53%
Moving Trend	\$ 1,167,580	17%

	Average	Ratio **
Current Active	\$2,563,733	220%
Pending	\$1,040,288	89%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 305,000	6%
Moving Trend	\$ 344,350	20%

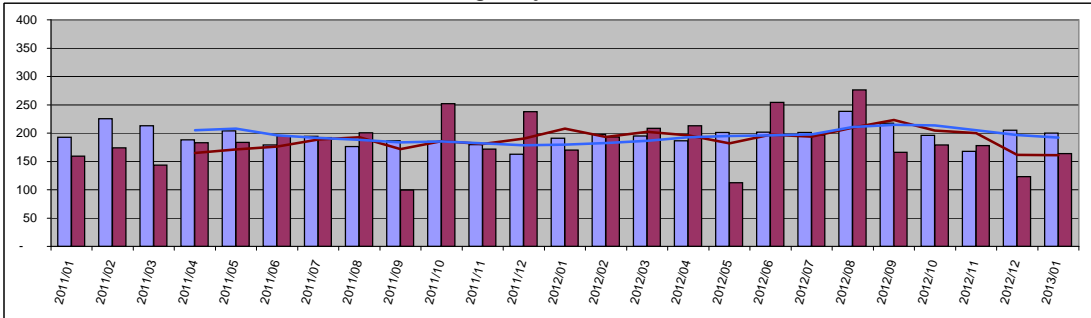
	Median	Ratio
Current Active	\$599,000	174%
Pending	\$310,000	90%

Residential	Median	Year Delta
Sold Price	\$ 517,000	-5%
Moving Trend	\$ 575,000	17%

	Median	Ratio **
Current Active	\$1,462,500	254%
Pending	\$579,000	101%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



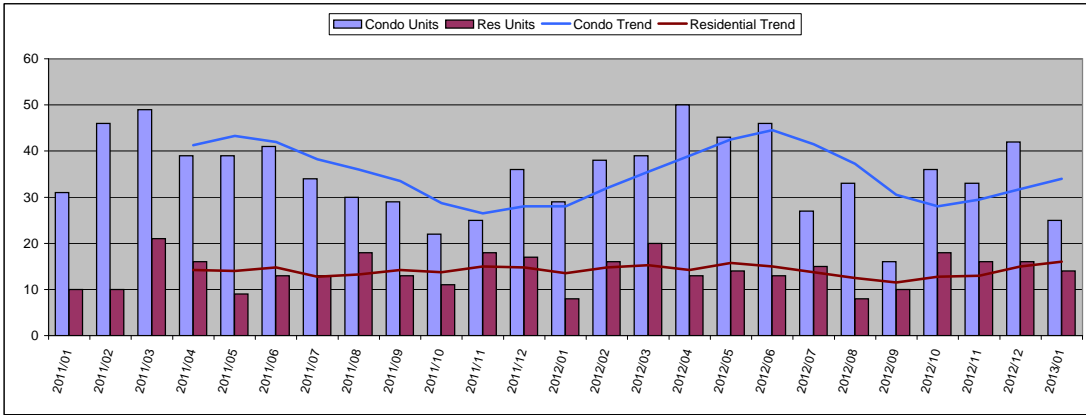
Condo	Value	Year Delta
Days On Mkt	200	5%
Moving Trend	192	7%
Current Active	165	
Pending	188	

Residential	Value	Year Delta
Days On Mkt	164	-4%
Moving Trend	161	-22%
Current Active	156	
Pending	177	

# Kihei

January 2013

## Number of Units Sold



Condo	Units	Year Delta
Units Sold	25	-14%
Moving Trend	34	21%

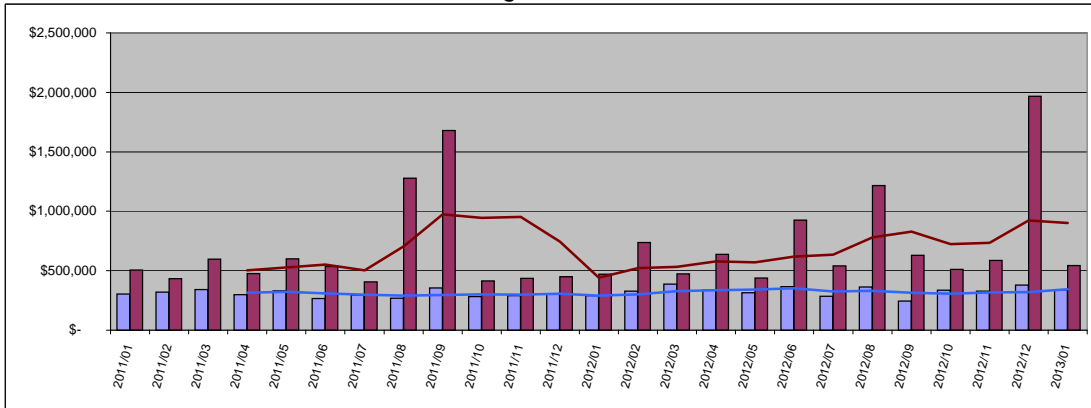
	Units	Inventory
Current Active	180	5.3
Pending	101	3.0

Residential	Units	Year Delta
Units Sold	14	75%
Moving Trend	16	19%

	Units	Inventory *
Current Active	52	3.3
Pending	37	2.3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 339,834	17%
Moving Trend	\$ 345,359	19%

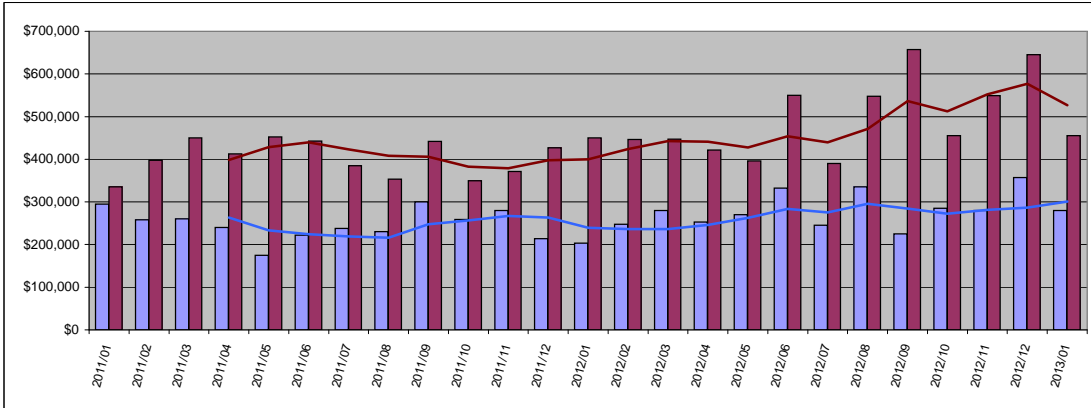
	Average	Ratio
Current Active	\$493,481	143%
Pending	\$327,716	95%

Residential	Average	Year Delta
Sold Price	\$ 543,539	15%
Moving Trend	\$ 902,333	104%

	Average	Ratio **
Current Active	\$1,273,069	141%
Pending	\$612,921	68%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 280,000	38%
Moving Trend	\$ 300,600	26%

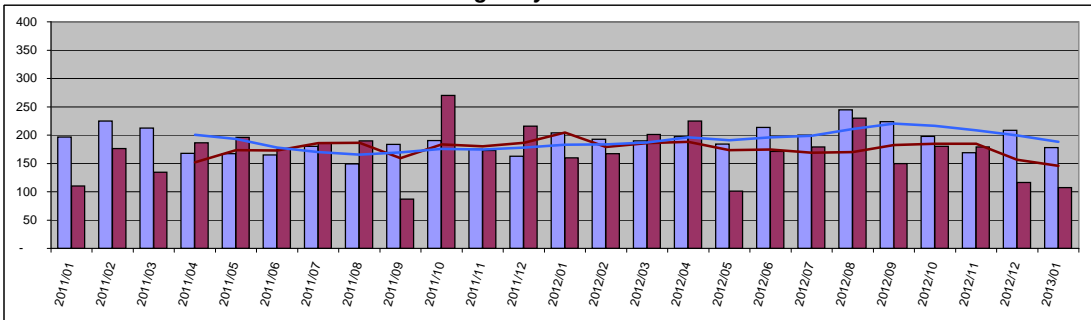
	Median	Ratio
Current Active	\$427,000	142%
Pending	\$280,000	93%

Residential	Median	Year Delta
Sold Price	\$ 455,500	1%
Moving Trend	\$ 526,438	32%

	Median	Ratio **
Current Active	\$850,000	161%
Pending	\$450,000	85%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

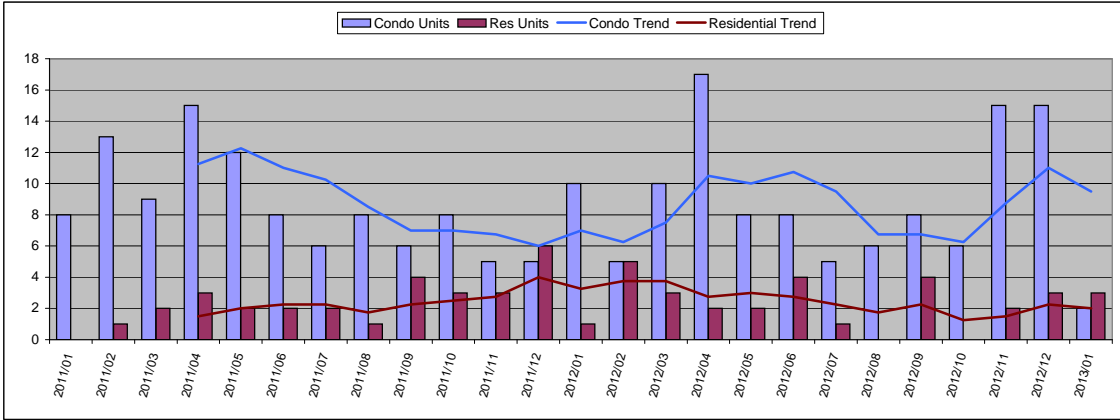


Condo	Value	Year Delta
Days On Mkt	178	-13%
Moving Trend	188	3%
Current Active	156	
Pending	204	

Residential	Value	Year Delta
Days On Mkt	107	-33%
Moving Trend	146	-29%
Current Active	168	
Pending	162	

# Wailea

## Number of Units Sold



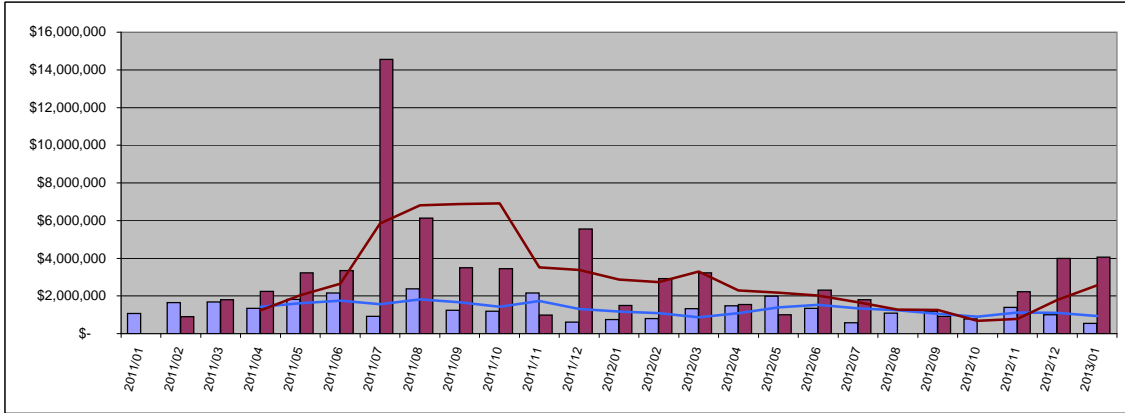
January 2013

Condo	Units	Year Delta
Units Sold	2	-80%
Moving Trend	10	36%
	<b>Units</b>	<b>Inventory</b>
Current Active	139	14.6
Pending	20	2.1

Residential	Units	Year Delta
Units Sold	3	200%
Moving Trend	2	-38%
	<b>Units</b>	<b>Inventory *</b>
Current Active	36	18.0
Pending	5	2.5

\* Inventory is in months and is based on moving trend

## Average Sold Price

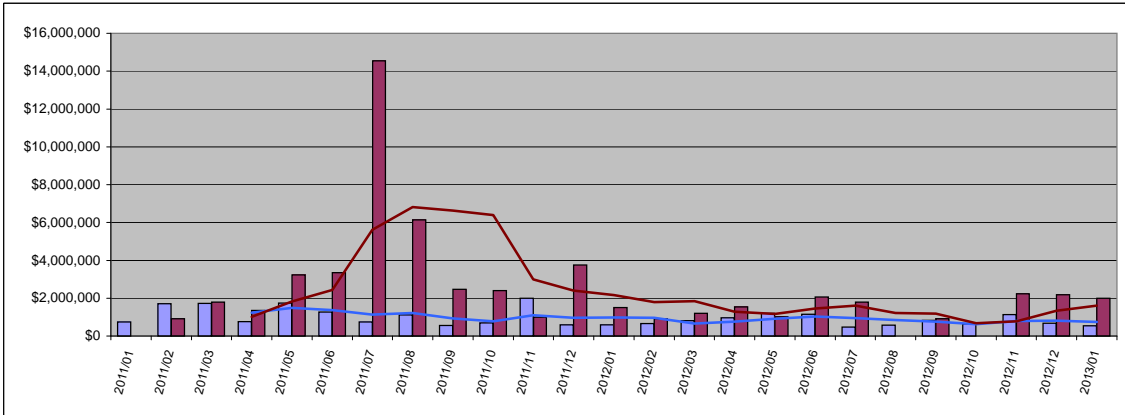


Condo	Average	Year Delta
Sold Price	\$ 546,250	-27%
Moving Trend	\$ 933,479	-21%
	<b>Average</b>	<b>Ratio</b>
Current Active	\$1,873,925	201%
Pending	\$1,060,348	114%

Residential	Average	Year Delta
Sold Price	\$ 4,060,000	171%
Moving Trend	\$ 2,570,000	-10%
	<b>Average</b>	<b>Ratio **</b>
Current Active	\$4,830,444	188%
Pending	\$4,359,800	170%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price

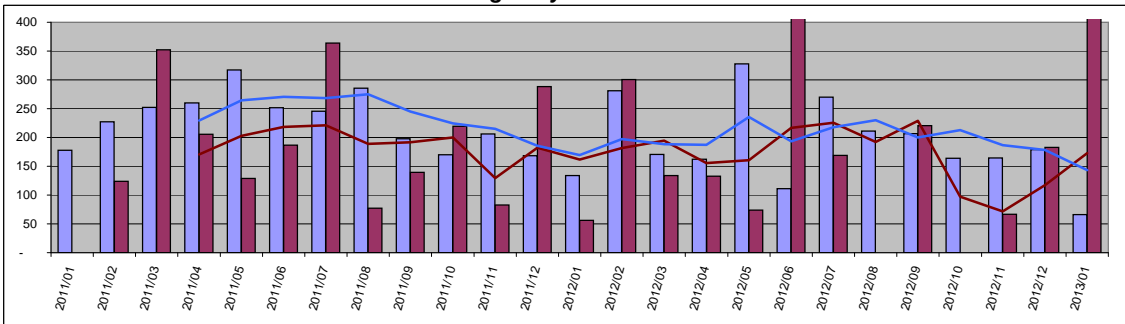


Condo	Median	Year Delta
Sold Price	\$ 546,250	-9%
Moving Trend	\$ 745,938	-23%
	<b>Median</b>	<b>Ratio</b>
Current Active	\$1,299,000	174%
Pending	\$847,000	114%

Residential	Median	Year Delta
Sold Price	\$ 1,999,999	33%
Moving Trend	\$ 1,600,000	-26%
	<b>Median</b>	<b>Ratio **</b>
Current Active	\$3,175,000	198%
Pending	\$5,400,000	338%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

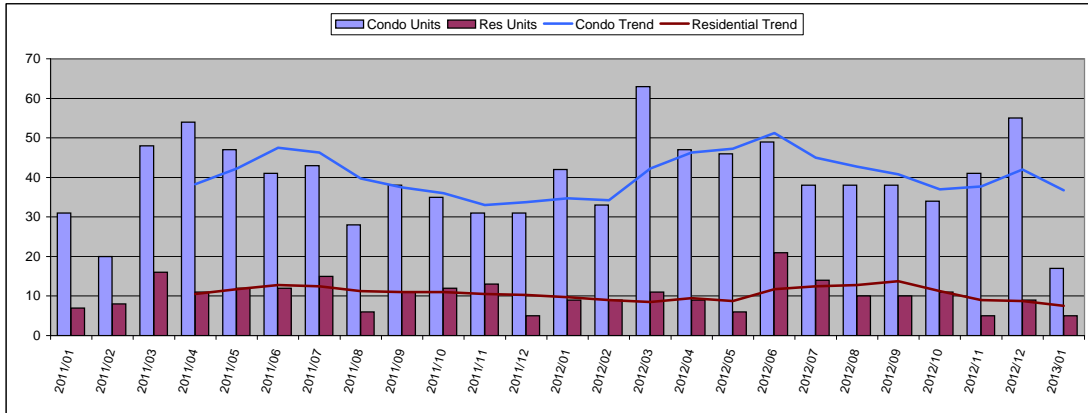


Condo	Value	Year Delta
Days On Mkt	66	-51%
Moving Trend	143	-16%
Current Active	165	
Pending	121	

Residential	Value	Year Delta
Days On Mkt	441	687%
Moving Trend	173	7%
Current Active	120	
Pending	108	

# West Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	17	-60%
Moving Trend	37	6%

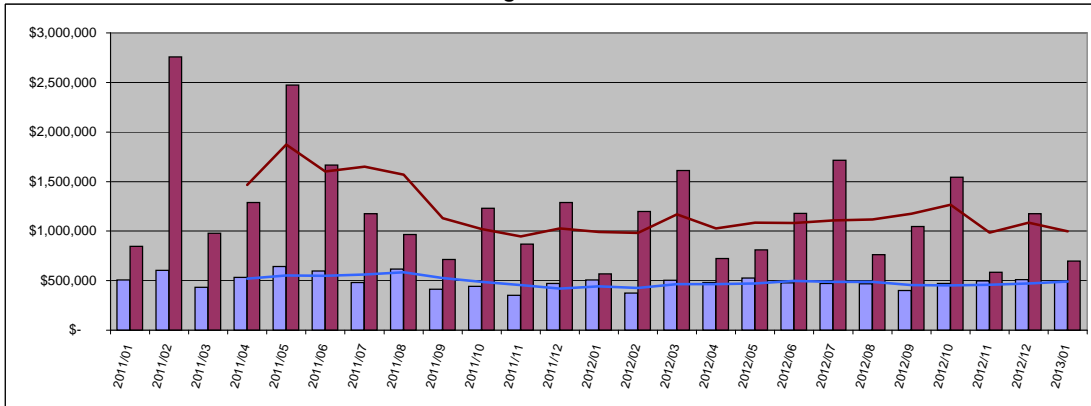
	Units	Inventory
Current Active	408	11.1
Pending	77	2.1

Residential	Units	Year Delta
Units Sold	5	-44%
Moving Trend	8	-23%

	Units	Inventory *
Current Active	141	18.8
Pending	36	4.8

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 488,812	-4%
Moving Trend	\$ 492,321	11%

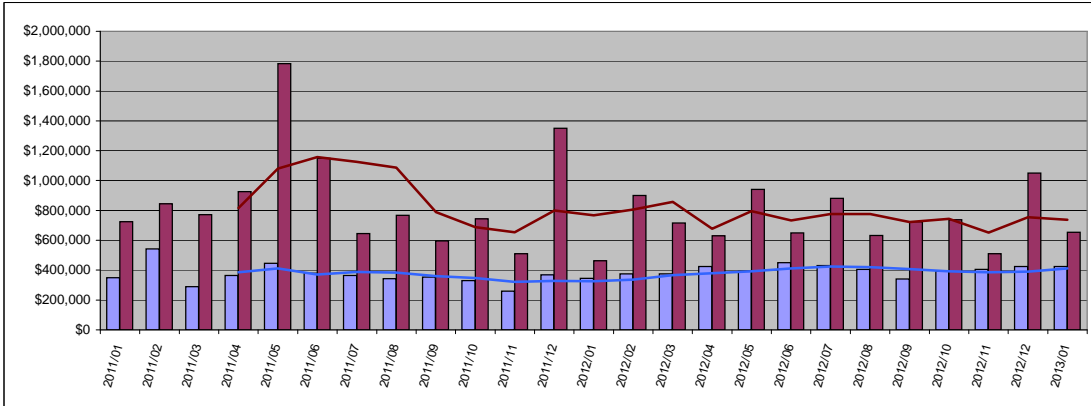
	Average	Ratio
Current Active	\$808,827	164%
Pending	\$559,134	114%

Residential	Average	Year Delta
Sold Price	\$ 696,820	22%
Moving Trend	\$ 999,365	1%

	Average	Ratio **
Current Active	\$2,981,094	298%
Pending	\$1,086,275	109%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 425,000	23%
Moving Trend	\$ 412,188	27%

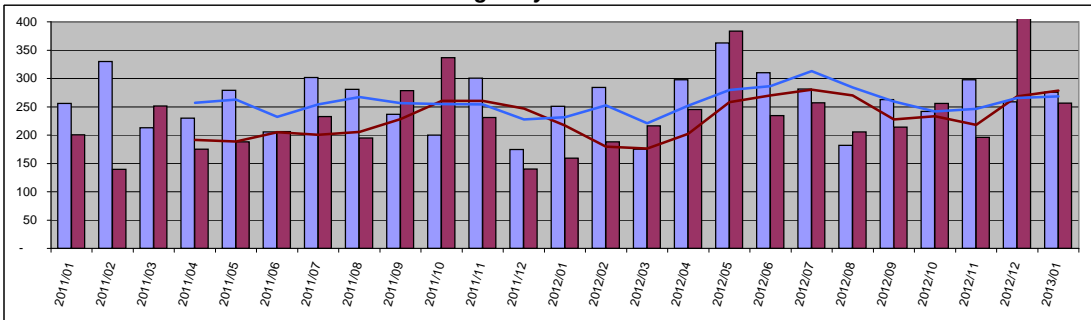
	Median	Ratio
Current Active	\$649,000	157%
Pending	\$349,000	85%

Residential	Median	Year Delta
Sold Price	\$ 653,800	42%
Moving Trend	\$ 737,700	-4%

	Median	Ratio **
Current Active	\$2,450,000	332%
Pending	\$734,500	100%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

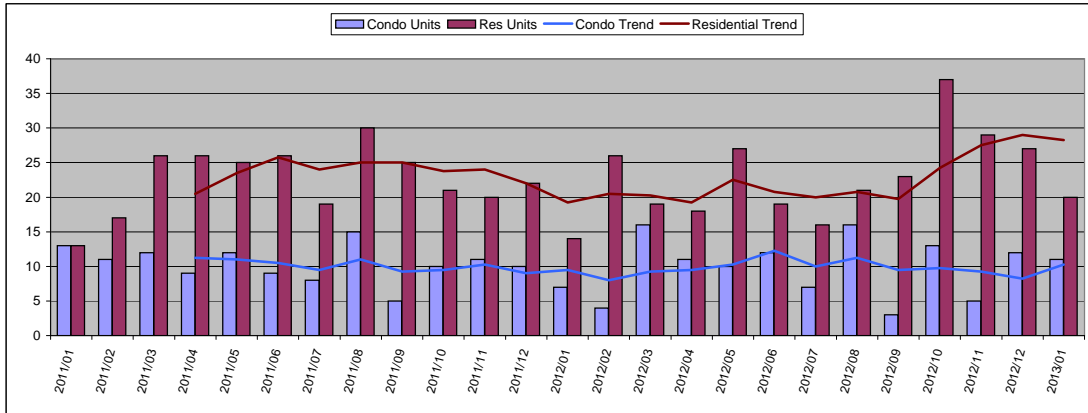


Condo	Value	Year Delta
Days On Mkt	275	10%
Moving Trend	268	16%
Current Active	260	
Pending	277	

Residential	Value	Year Delta
Days On Mkt	257	61%
Moving Trend	279	29%
Current Active	218	
Pending	282	

# Central Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	11	57%
Moving Trend	10	8%

	Units	Inventory
Current Active	24	2.3
Pending	57	5.6

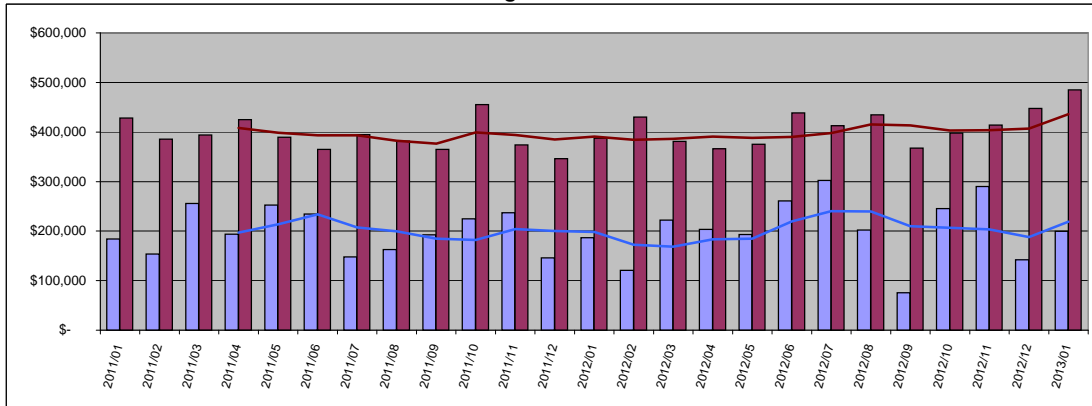
Residential	Units	Year Delta
Units Sold	20	43%
Moving Trend	28	47%

	Units	Inventory *
Current Active	58	2.1
Pending	74	2.6

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 199,364	7%
Moving Trend	\$ 219,179	10%

	Average	Ratio
Current Active	\$202,587	92%
Pending	\$237,494	108%

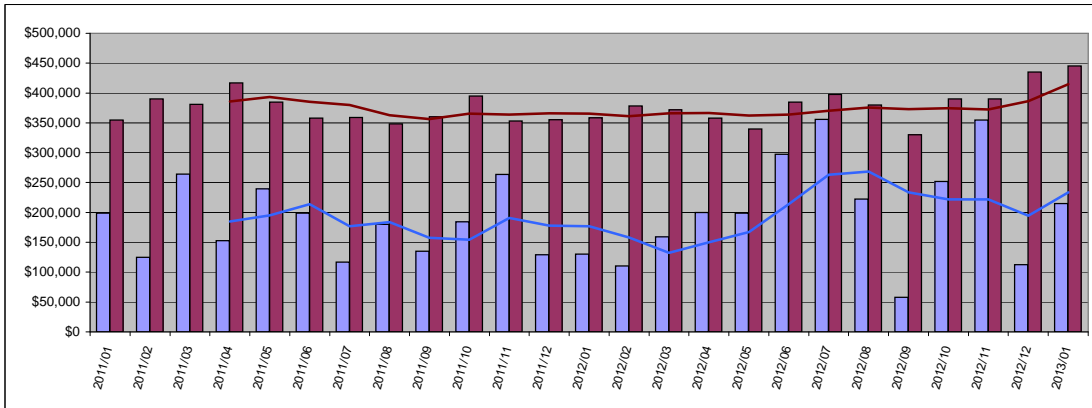
Residential	Average	Year Delta
Sold Price	\$ 484,986	25%
Moving Trend	\$ 436,100	12%

	Average	Ratio **
Current Active	\$727,119	167%
Pending	\$429,968	99%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 215,000	65%
Moving Trend	\$ 233,623	32%

	Median	Ratio
Current Active	\$216,000	92%
Pending	\$247,000	106%

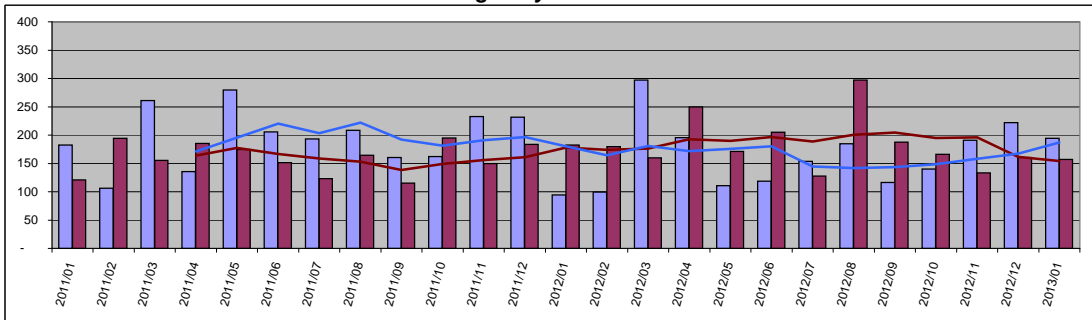
Residential	Median	Year Delta
Sold Price	\$ 445,144	24%
Moving Trend	\$ 415,036	14%

	Median	Ratio **
Current Active	\$575,000	139%
Pending	\$397,000	96%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

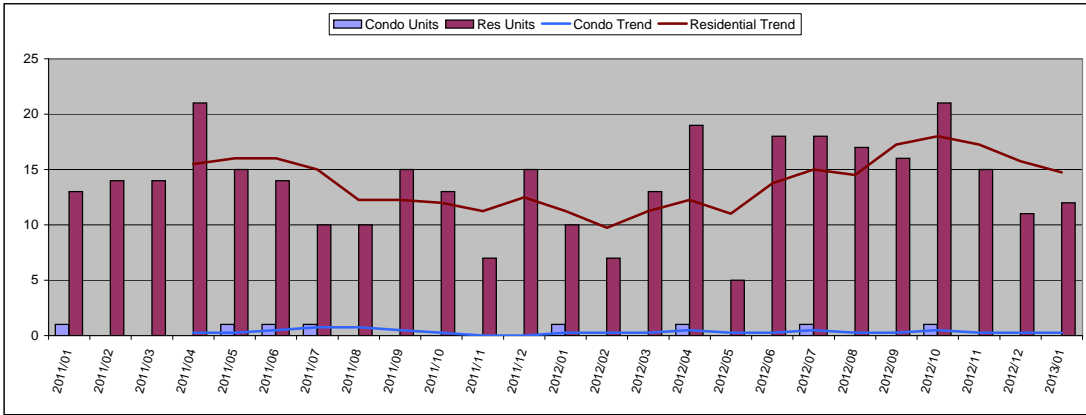


Condo	Value	Year Delta
Days On Mkt	195	106%
Moving Trend	187	4%
Current Active	169	
Pending	149	

Residential	Value	Year Delta
Days On Mkt	157	-14%
Moving Trend	154	-13%
Current Active	227	
Pending	223	

# Upcountry

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	0%

	Units	Inventory
Current Active	0	
Pending	1	4.0

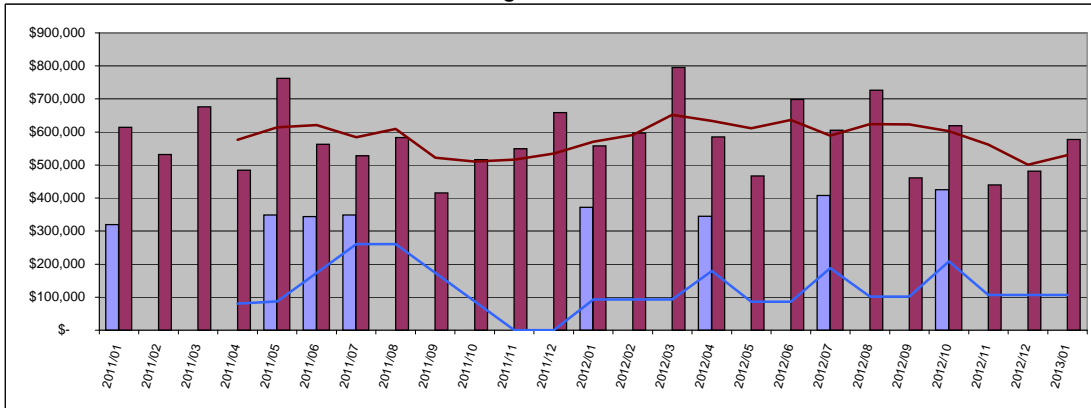
Residential	Units	Year Delta
Units Sold	12	20%
Moving Trend	15	31%

	Units	Inventory *
Current Active	66	4.5
Pending	43	2.9

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	106,250	14%

	Average	Ratio
Current Active	\$0	
Pending	\$419,000	394%

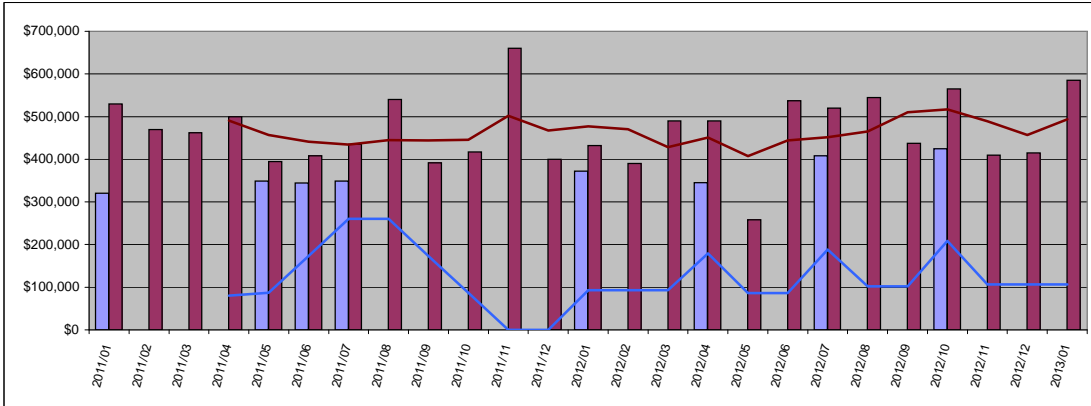
Residential	Average	Year Delta
Sold Price \$	577,333	4%
Moving Trend \$	529,540	-7%

	Average	Ratio **
Current Active	\$1,422,359	269%
Pending	\$581,609	110%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	106,250	14%

	Median	Ratio
Current Active	\$0	
Pending	\$419,000	394%

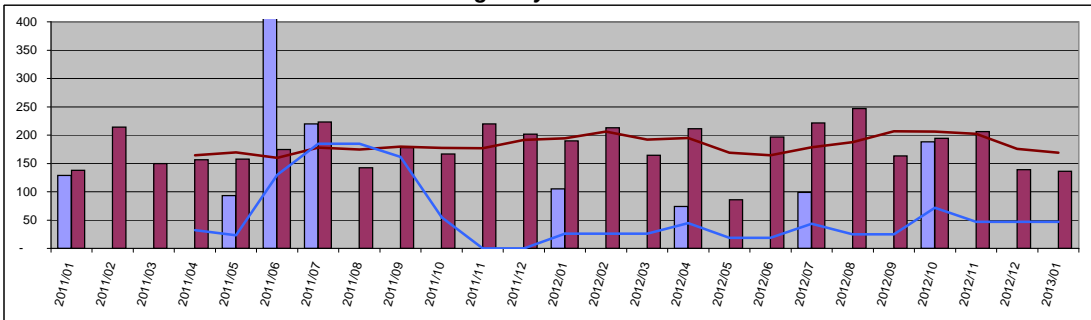
Residential	Median	Year Delta
Sold Price \$	585,000	35%
Moving Trend \$	493,750	3%

	Median	Ratio **
Current Active	\$1,091,500	221%
Pending	\$499,000	101%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	47	79%

Current Active	0
Pending	91

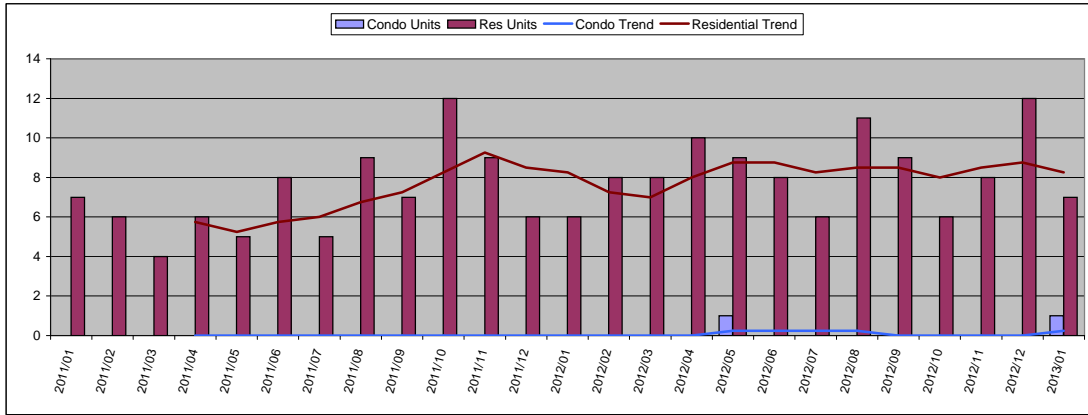
Residential	Value	Year Delta
Days On Mkt	136	-28%
Moving Trend	169	-13%

Current Active	175
Pending	184

# North Shore Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	1	-
Moving Trend	0	-

	Units	Inventory
Current Active	2	8.0
Pending	1	4.0

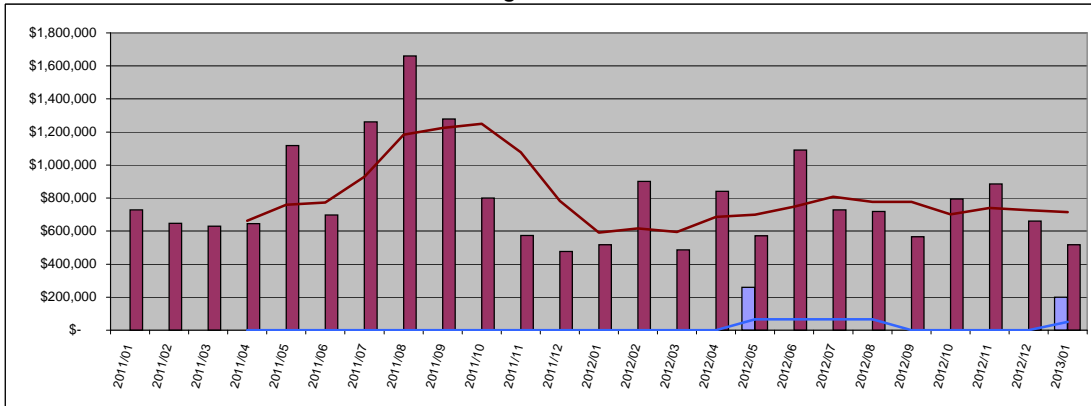
Residential	Units	Year Delta
Units Sold	7	17%
Moving Trend	8	0%

	Units	Inventory *
Current Active	60	7.3
Pending	20	2.4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 200,000	-
Moving Trend	\$ 50,000	-

	Average	Ratio
Current Active	\$332,000	664%
Pending	\$199,000	398%

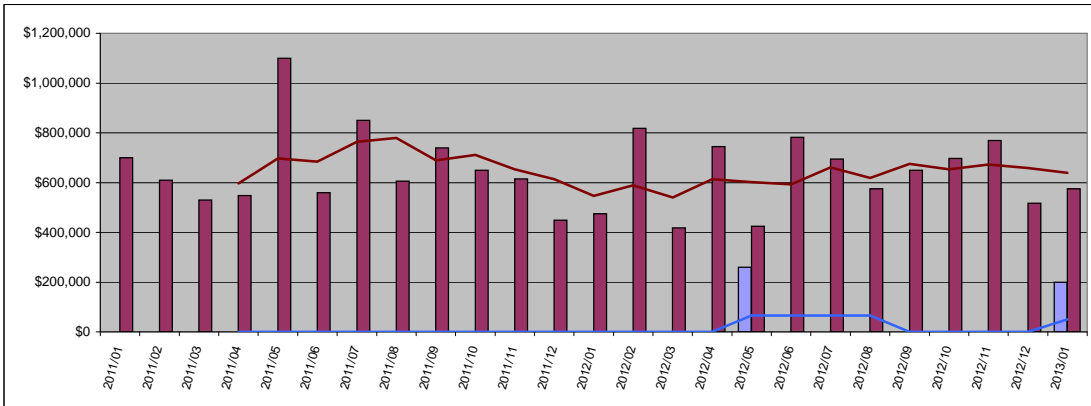
Residential	Average	Year Delta
Sold Price	\$ 517,686	0%
Moving Trend	\$ 714,072	21%

	Average	Ratio **
Current Active	\$2,127,455	298%
Pending	\$1,261,770	177%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 200,000	-
Moving Trend	\$ 50,000	-

	Median	Ratio
Current Active	\$332,000	664%
Pending	\$199,000	398%

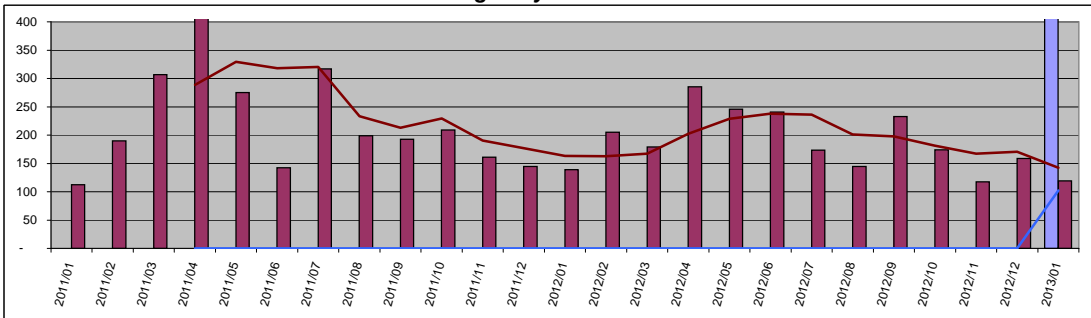
Residential	Median	Year Delta
Sold Price	\$ 574,900	21%
Moving Trend	\$ 639,776	17%

	Median	Ratio **
Current Active	\$1,393,500	218%
Pending	\$654,750	102%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



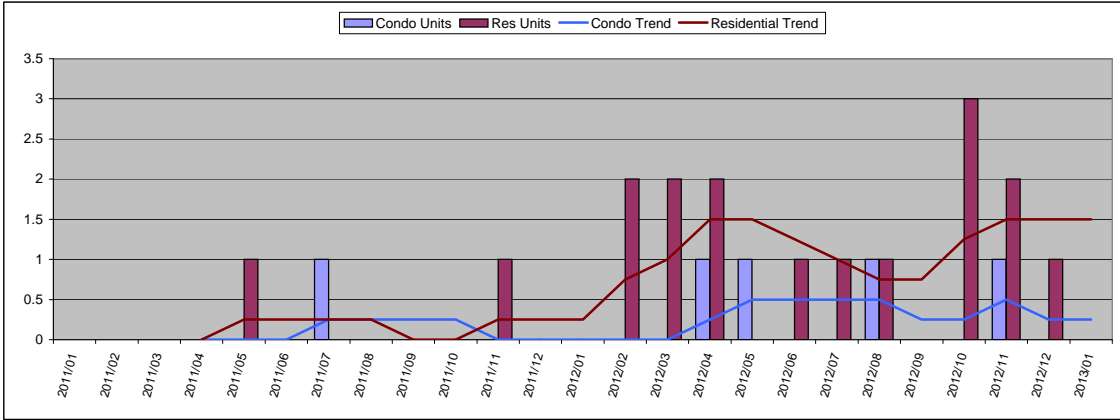
Condo	Value	Year Delta
Days On Mkt	408	-
Moving Trend	102	-
Current Active	127	
Pending	375	

Residential	Value	Year Delta
Days On Mkt	119	-14%
Moving Trend	142	-13%
Current Active	263	
Pending	398	



# East Maui

## Number of Units Sold



January 2013

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-

	Units	Inventory
Current Active	0	
Pending	0	

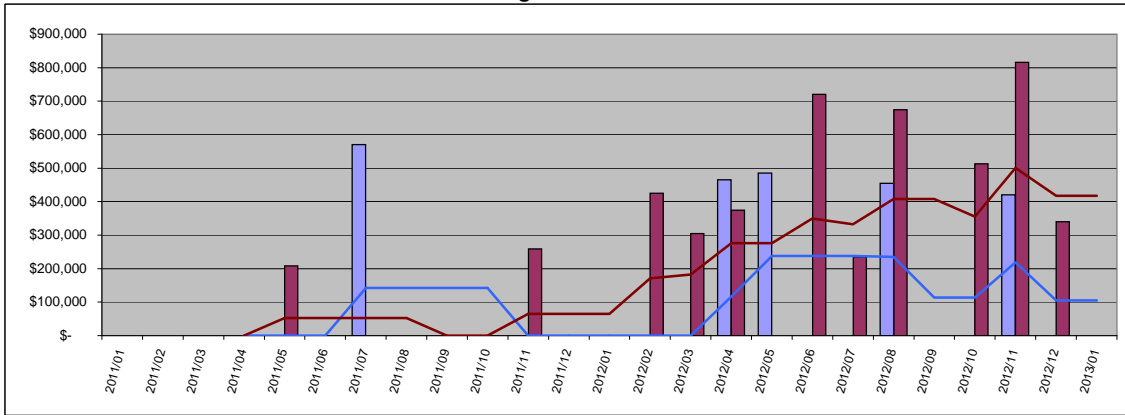
Residential	Units	Year Delta
Units Sold	0	-
Moving Trend	2	500%

	Units	Inventory *
Current Active	20	13.3
Pending	1	0.7

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 105,000	-

	Average	Ratio
Current Active	\$0	
Pending	\$0	

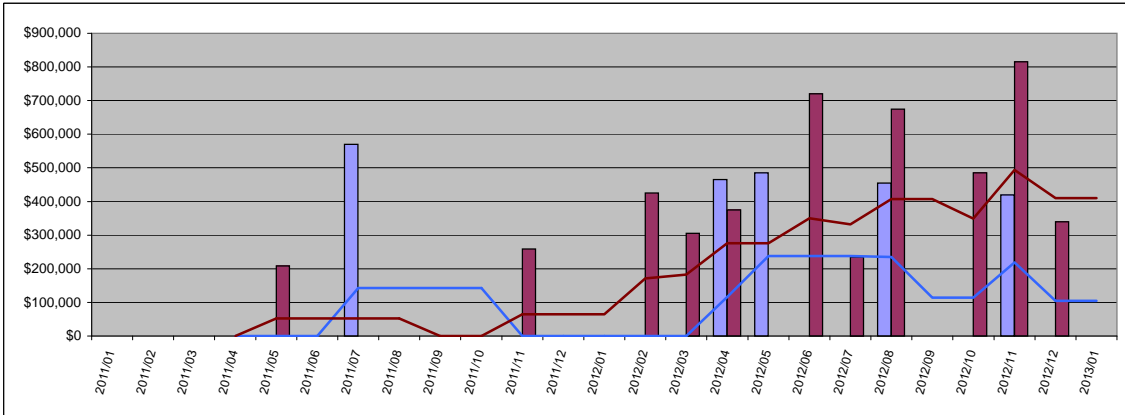
Residential	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 417,183	544%

	Average	Ratio **
Current Active	\$1,358,000	326%
Pending	\$55,000,000	13184%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 105,000	-

	Median	Ratio
Current Active	\$0	
Pending	\$0	

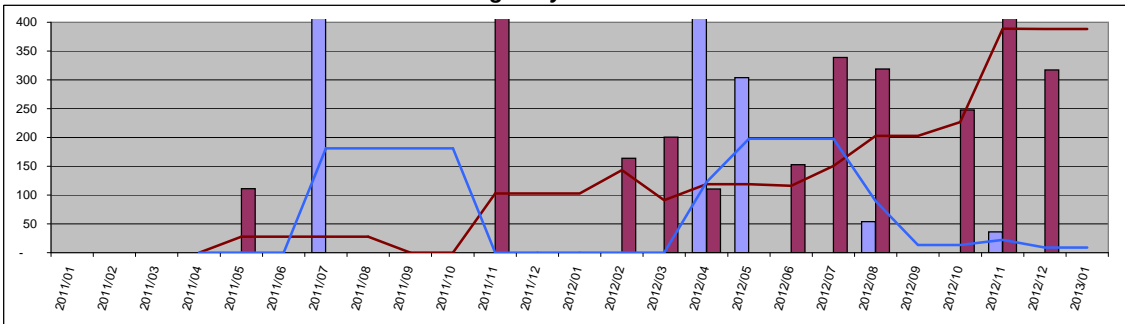
Residential	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ 410,100	533%

	Median	Ratio **
Current Active	\$784,500	191%
Pending	\$55,000,000	13411%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	9	-
Current Active	0	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	0	-
Moving Trend	388	279%
Current Active	203	
Pending	1617	