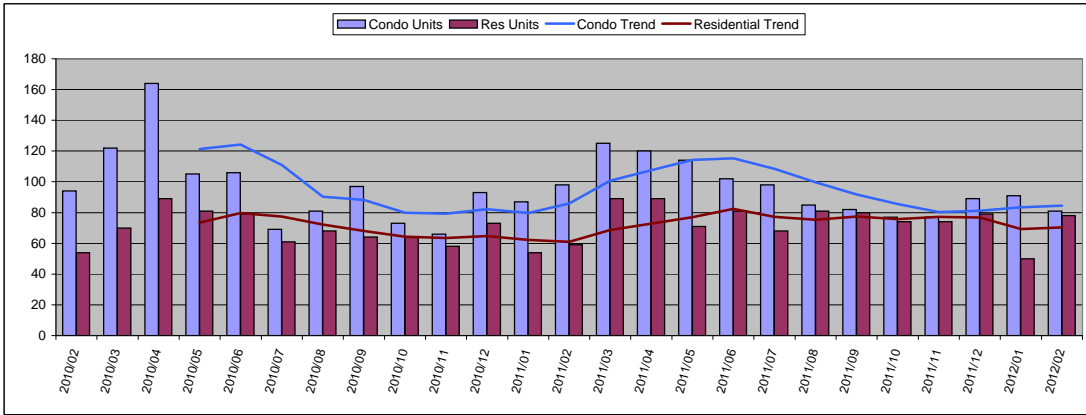


# All Maui

## Number of Units Sold



February 2012

Condo	Units	Year Delta
Units Sold	81	-17%
Moving Trend	85	-2%

	Units	Inventory
Current Active	989	12
Pending	278	3

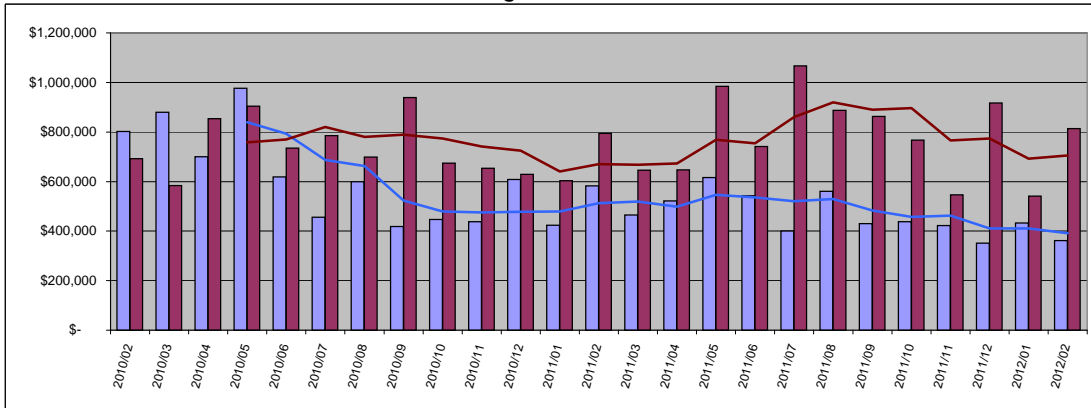
Residential	Units	Year Delta
Units Sold	78	32%
Moving Trend	70	15%

	Units	Inventory *
Current Active	598	9
Pending	255	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 362,046	-38%
Moving Trend	\$ 391,991	-24%

	Average	Ratio
Current Active	\$815,963	208%
Pending	\$399,970	102%

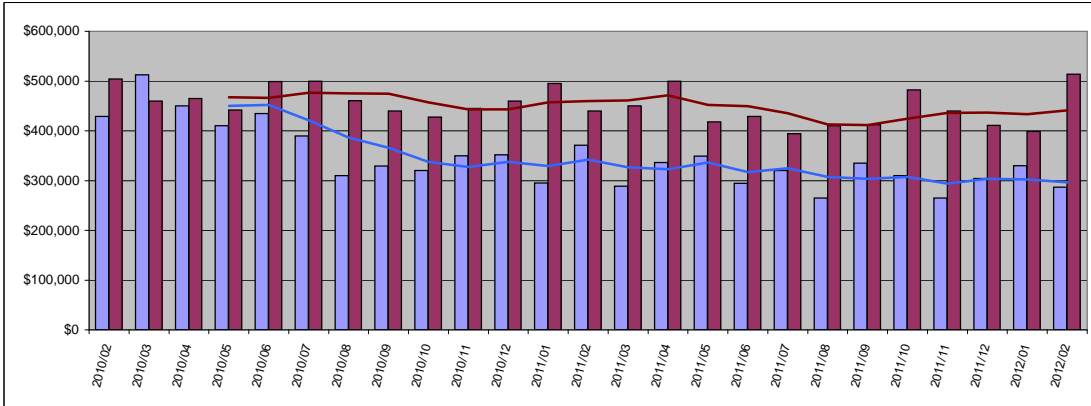
Residential	Average	Year Delta
Sold Price	\$ 814,396	2%
Moving Trend	\$ 704,747	5%

	Average	Ratio **
Current Active	\$1,831,262	260%
Pending	\$647,880	92%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 287,000	-23%
Moving Trend	\$ 296,500	-13%

	Median	Ratio
Current Active	\$499,000	168%
Pending	\$292,200	99%

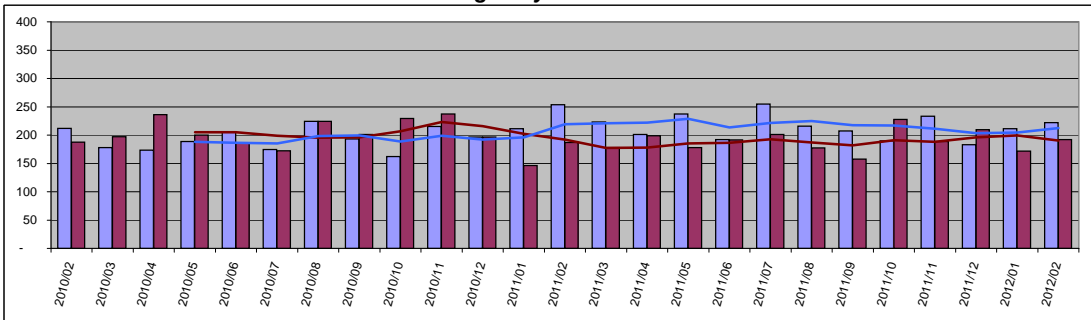
Residential	Median	Year Delta
Sold Price	\$ 513,750	17%
Moving Trend	\$ 440,938	-4%

	Median	Ratio **
Current Active	\$850,000	193%
Pending	\$449,000	102%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

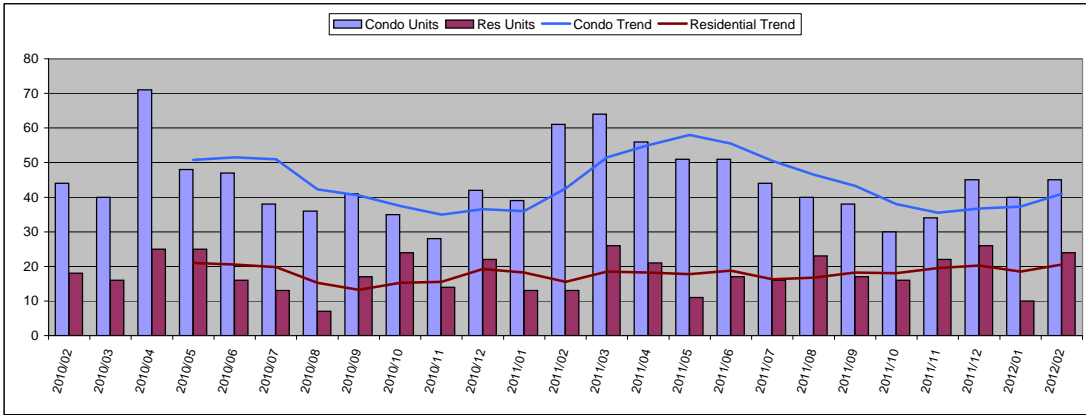


Condo	Value	Year Delta
Days On Mkt	222	-12%
Moving Trend	213	-3%
Current Active	249	
Pending	216	

Residential	Value	Year Delta
Days On Mkt	192	2%
Moving Trend	191	-1%
Current Active	232	
Pending	214	

# South Maui

## Number of Units Sold



February 2012

Condo	Units	Year Delta
Units Sold	45	-26%
Moving Trend	41	-4%

	Units	Inventory
Current Active	427	10
Pending	152	4

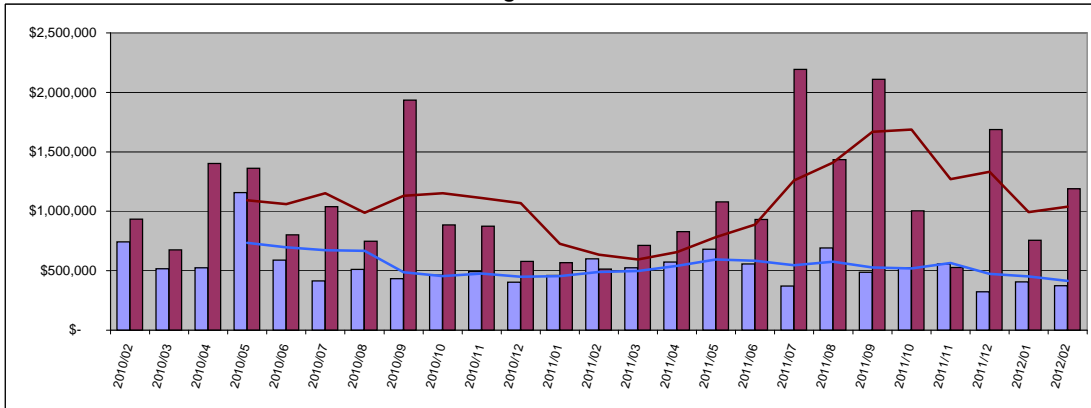
Residential	Units	Year Delta
Units Sold	24	85%
Moving Trend	21	32%

	Units	Inventory *
Current Active	121	6
Pending	65	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 372,893	-38%
Moving Trend	\$ 415,007	-15%

	Average	Ratio
Current Active	\$918,502	221%
Pending	\$422,764	102%

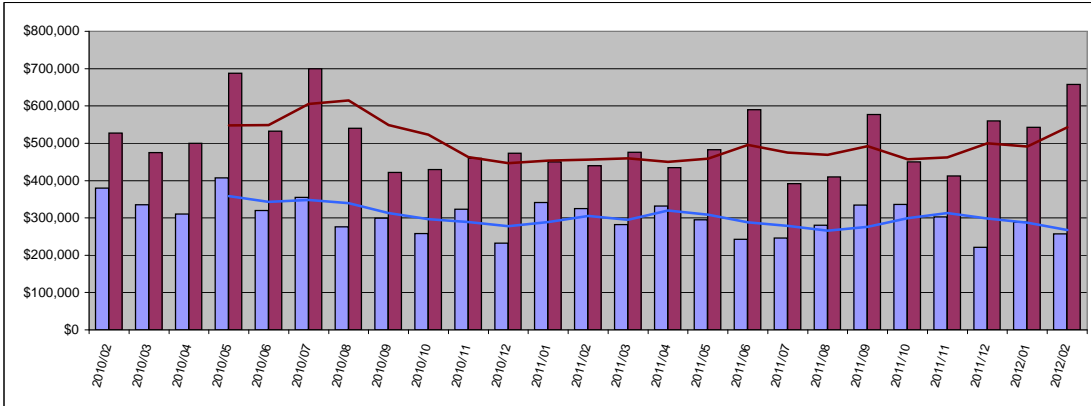
Residential	Average	Year Delta
Sold Price	\$ 1,188,467	131%
Moving Trend	\$ 1,040,062	64%

	Average	Ratio **
Current Active	\$2,458,814	236%
Pending	\$807,998	78%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 257,000	-21%
Moving Trend	\$ 267,375	-12%

	Median	Ratio
Current Active	\$499,000	187%
Pending	\$275,000	103%

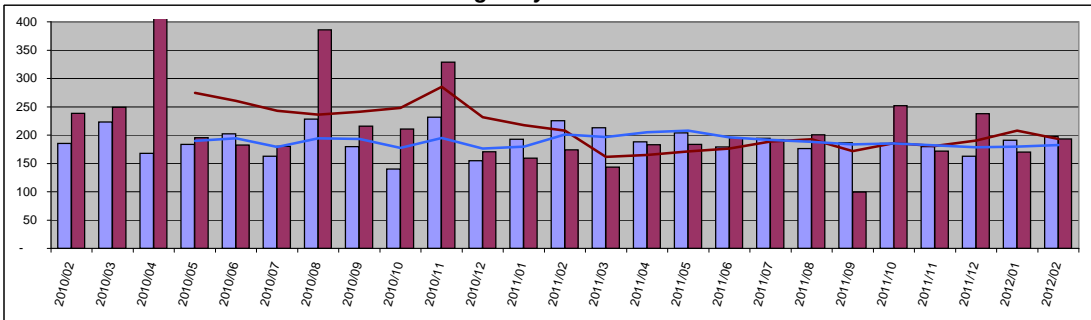
Residential	Median	Year Delta
Sold Price	\$ 657,500	49%
Moving Trend	\$ 543,125	19%

	Median	Ratio **
Current Active	\$1,245,000	229%
Pending	\$450,000	83%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	197	-12%
Moving Trend	183	-9%
Current Active	207	
Pending	207	

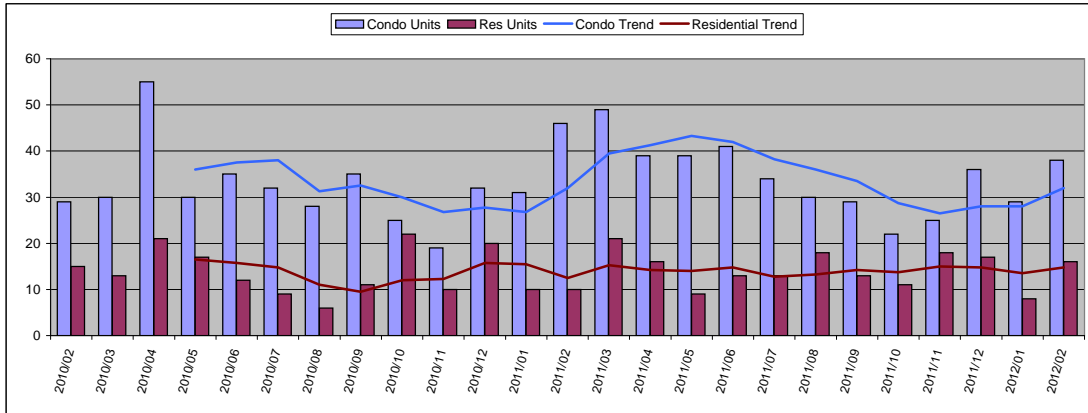
  

Residential	Value	Year Delta
Days On Mkt	193	11%
Moving Trend	193	-7%
Current Active	199	
Pending	191	

# Kihei

February 2012

### Number of Units Sold



Condo	Units	Year Delta
Units Sold	38	-17%
Moving Trend	32	0%

	Units	Inventory
Current Active	272	9
Pending	133	4

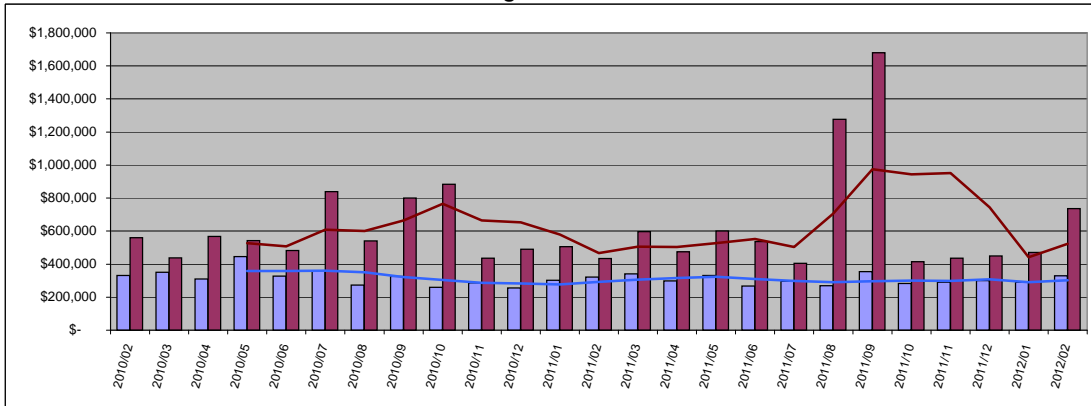
Residential	Units	Year Delta
Units Sold	16	60%
Moving Trend	15	18%

	Units	Inventory *
Current Active	56	4
Pending	53	4

\* Inventory is in months and is based on moving trend

### Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 328,702	2%
Moving Trend	\$ 302,656	4%

	Average	Ratio
Current Active	\$456,747	151%
Pending	\$321,759	106%

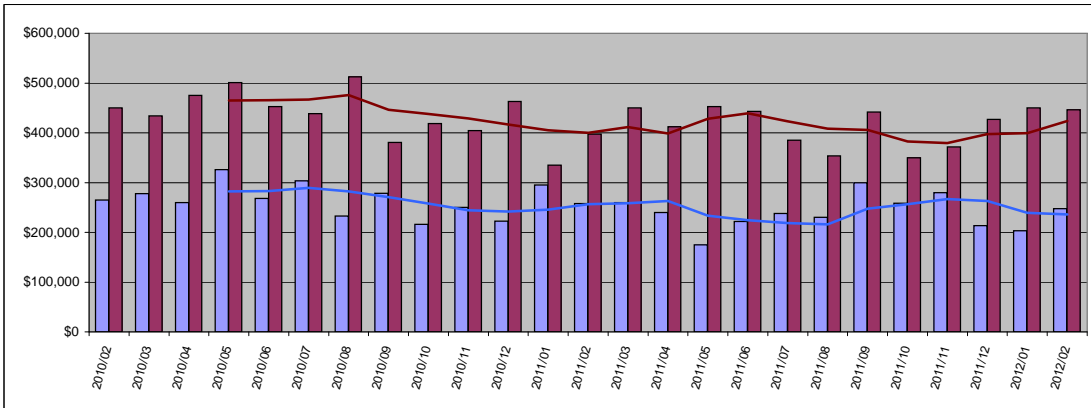
Residential	Average	Year Delta
Sold Price	\$ 736,363	70%
Moving Trend	\$ 523,231	12%

	Average	Ratio **
Current Active	\$1,032,219	197%
Pending	\$564,526	108%

\*\* Ratio is average list price divided by moving trend of average sales price

### Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 247,500	-4%
Moving Trend	\$ 236,188	-8%

	Median	Ratio
Current Active	\$409,000	173%
Pending	\$247,500	105%

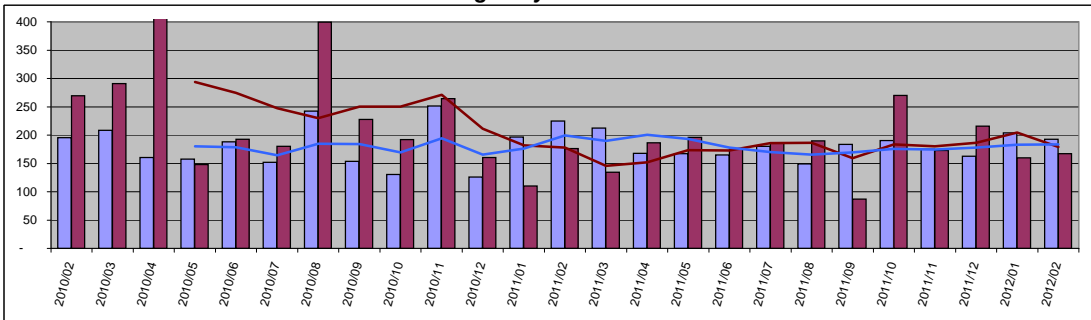
Residential	Median	Year Delta
Sold Price	\$ 446,250	12%
Moving Trend	\$ 423,688	6%

	Median	Ratio **
Current Active	\$709,000	167%
Pending	\$395,000	93%

\*\* Ratio is median list price divided by moving trend of a median sales price

### Average Days On Market



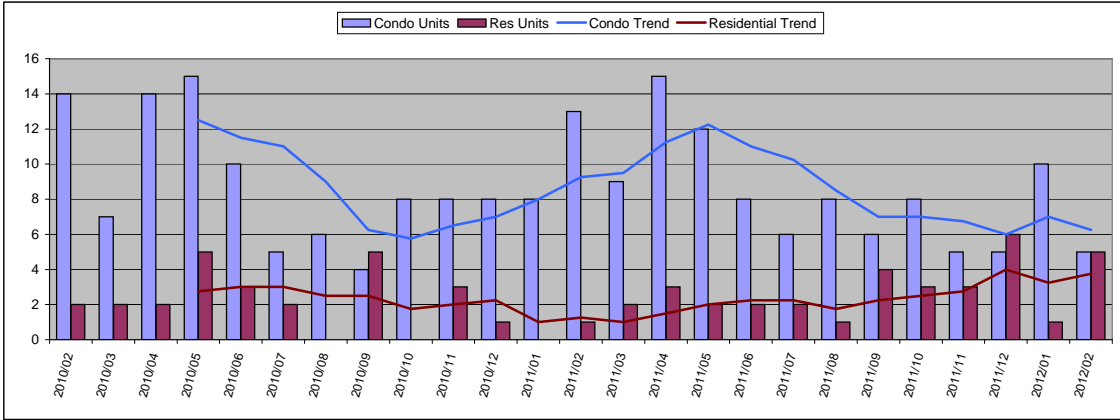
Condo	Value	Year Delta
Days On Mkt	193	-14%
Moving Trend	184	-8%
Current Active	201	
Pending	211	

Residential	Value	Year Delta
Days On Mkt	167	-5%
Moving Trend	179	1%
Current Active	177	
Pending	197	

# Wailea

## Number of Units Sold



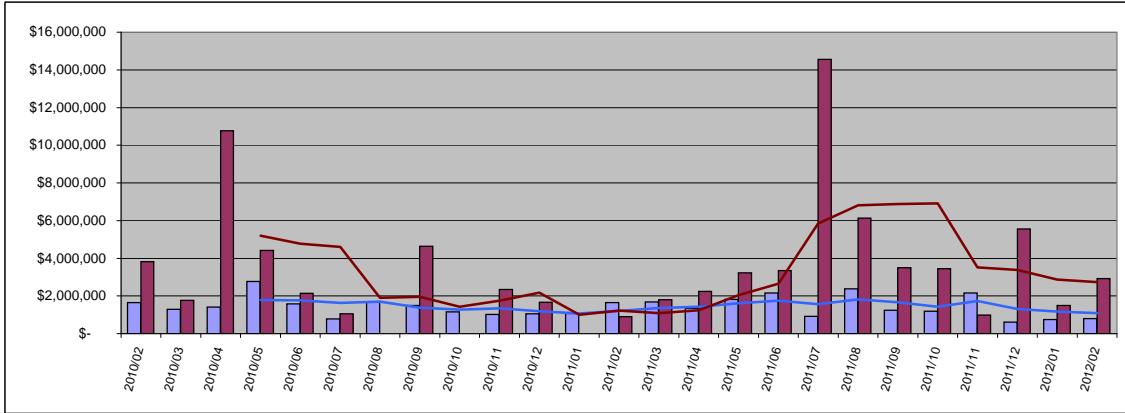
## February 2012

Condo	Units	Year Delta
Units Sold	5	-62%
Moving Trend	6	-32%
	<b>Units</b>	<b>Inventory</b>
Current Active	122	20
Pending	17	3

Residential	Units	Year Delta
Units Sold	5	400%
Moving Trend	4	200%
	<b>Units</b>	<b>Inventory *</b>
Current Active	42	11
Pending	6	2

\* Inventory is in months and is based on moving trend

## Average Sold Price

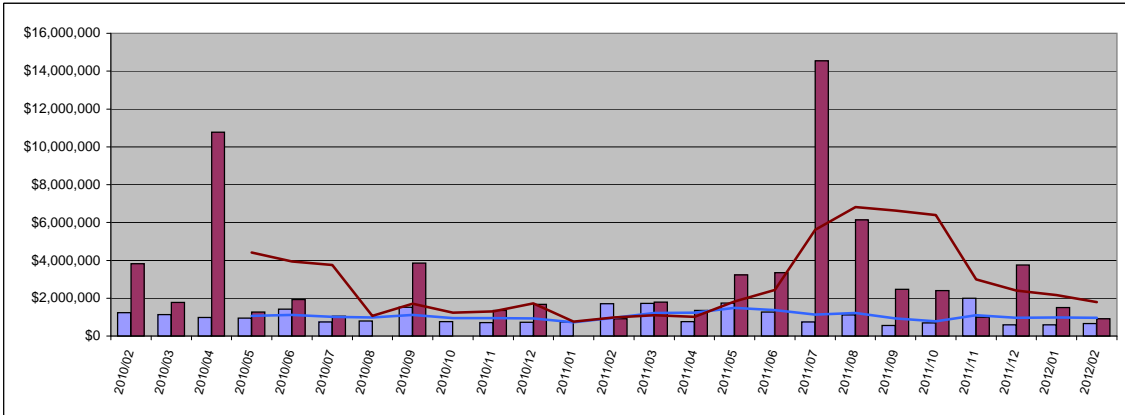


Condo	Average	Year Delta
Sold Price	\$ 795,100	-52%
Moving Trend	\$ 1,081,075	-10%
	<b>Average</b>	<b>Ratio</b>
Current Active	\$2,103,668	195%
Pending	\$1,211,835	112%

Residential	Average	Year Delta
Sold Price	\$ 2,918,280	222%
Moving Trend	\$ 2,737,674	122%
	<b>Average</b>	<b>Ratio **</b>
Current Active	\$4,816,786	176%
Pending	\$2,869,500	105%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price

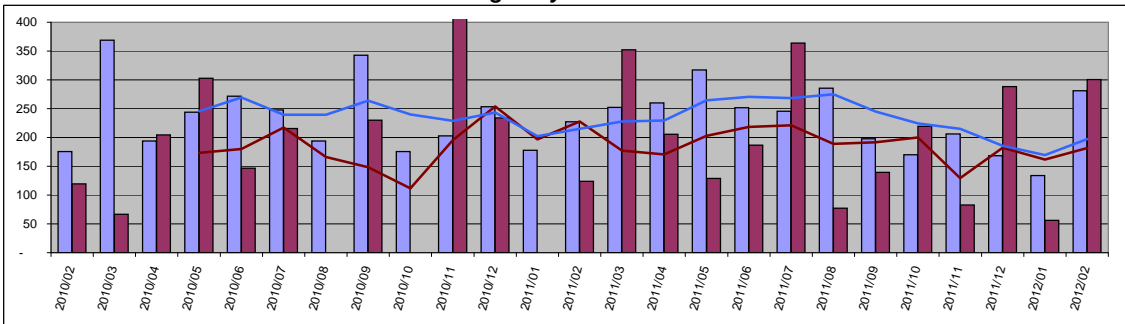


Condo	Median	Year Delta
Sold Price	\$ 660,000	-61%
Moving Trend	\$ 964,750	-1%
	<b>Median</b>	<b>Ratio</b>
Current Active	\$1,645,000	171%
Pending	\$625,000	65%

Residential	Median	Year Delta
Sold Price	\$ 910,000	1%
Moving Trend	\$ 1,791,563	82%
	<b>Median</b>	<b>Ratio **</b>
Current Active	\$2,995,000	167%
Pending	\$1,522,500	85%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

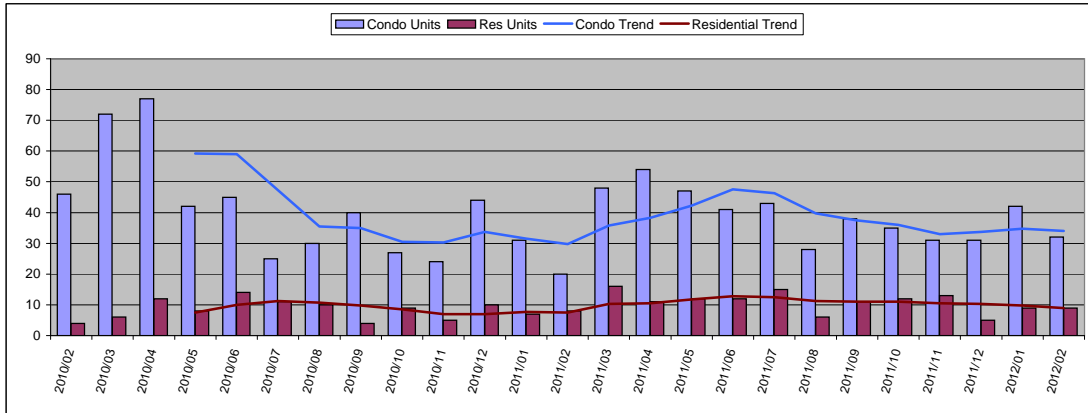


Condo	Value	Year Delta
Days On Mkt	281	24%
Moving Trend	197	-8%
Current Active	211	
Pending	159	

Residential	Value	Year Delta
Days On Mkt	301	142%
Moving Trend	182	-20%
Current Active	239	
Pending	168	

# West Maui

## Number of Units Sold



February 2012

Condo	Units	Year Delta
Units Sold	32	60%
Moving Trend	34	14%

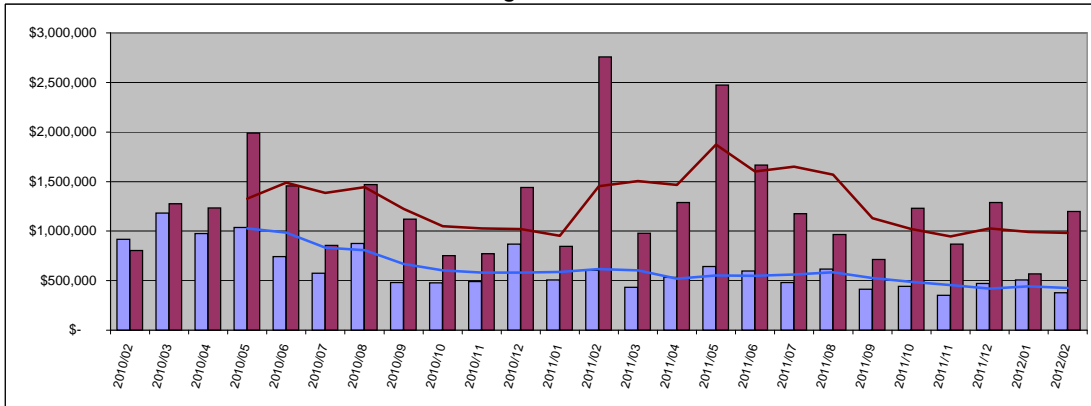
	Units	Inventory
Current Active	478	14
Pending	83	2

Residential	Units	Year Delta
Units Sold	9	13%
Moving Trend	9	20%

	Units	Inventory *
Current Active	128	14
Pending	35	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 376,988	-38%
Moving Trend	\$ 426,680	-31%

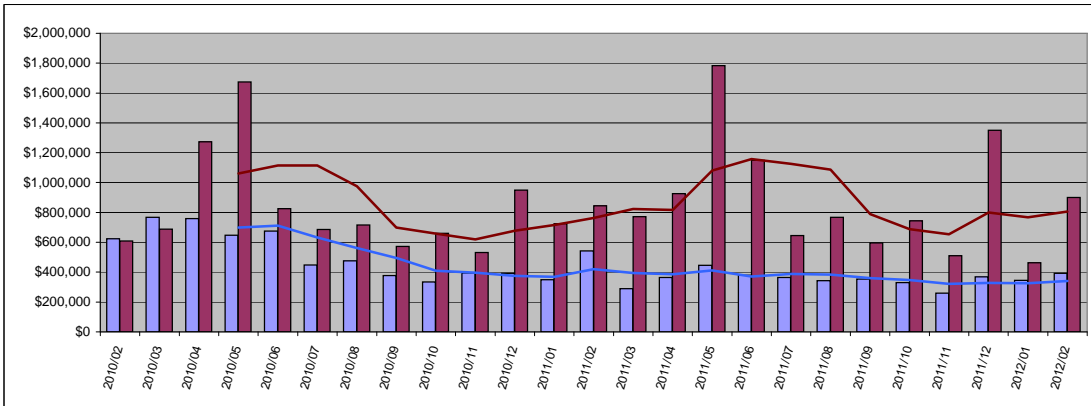
	Average	Ratio
Current Active	\$799,809	187%
Pending	\$452,034	106%

Residential	Average	Year Delta
Sold Price	\$ 1,198,278	-57%
Moving Trend	\$ 981,739	-32%

	Average	Ratio **
Current Active	\$2,824,448	288%
Pending	\$995,903	101%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 392,500	-28%
Moving Trend	\$ 341,375	-19%

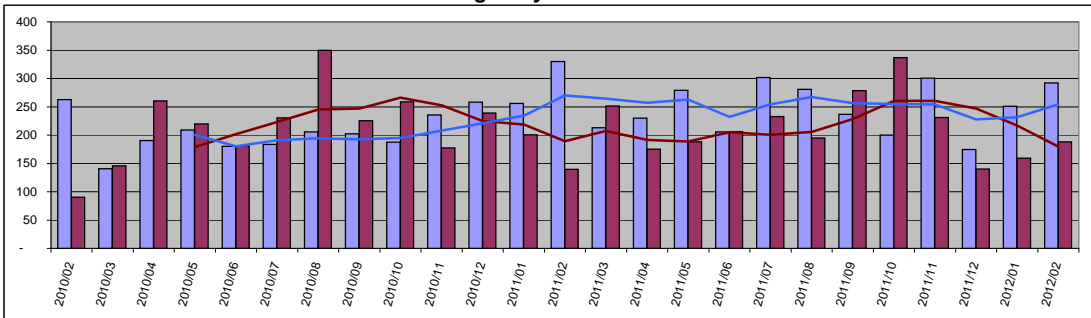
	Median	Ratio
Current Active	\$552,000	162%
Pending	\$369,000	108%

Residential	Median	Year Delta
Sold Price	\$ 900,000	7%
Moving Trend	\$ 805,500	6%

	Median	Ratio **
Current Active	\$1,885,000	234%
Pending	\$695,000	86%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

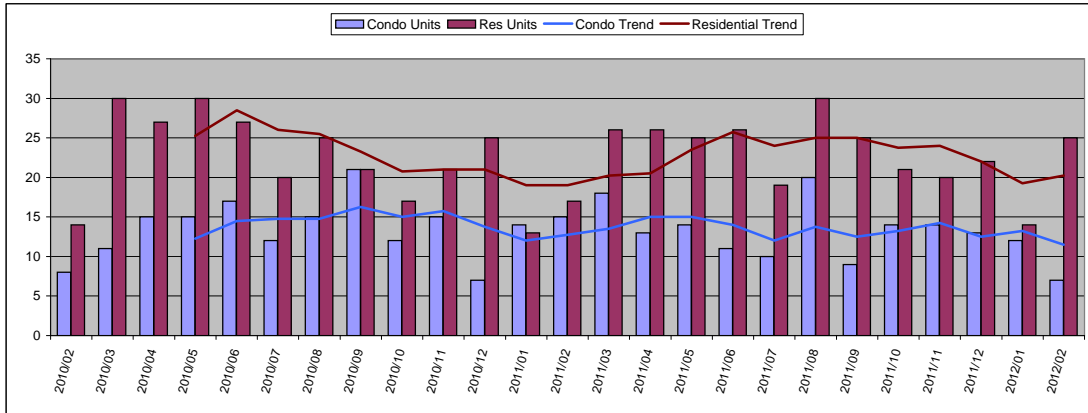


Condo	Value	Year Delta
Days On Mkt	292	-12%
Moving Trend	254	-6%
Current Active	284	
Pending	247	

Residential	Value	Year Delta
Days On Mkt	188	35%
Moving Trend	180	-5%
Current Active	266	
Pending	240	

# Central Maui

## Number of Units Sold



February 2012

Condo	Units	Year Delta
Units Sold	7	-53%
Moving Trend	12	-10%

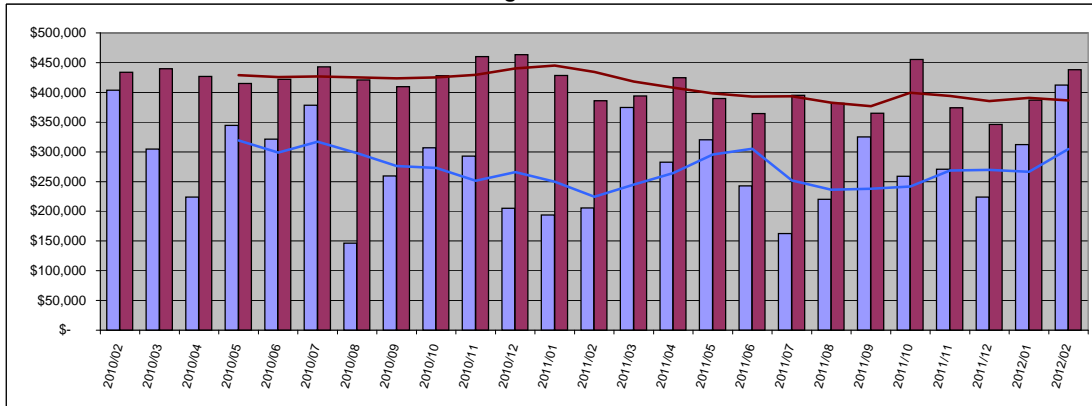
	Units	Inventory
Current Active	84	7
Pending	62	5

Residential	Units	Year Delta
Units Sold	25	47%
Moving Trend	20	7%

	Units	Inventory *
Current Active	108	5
Pending	69	3

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price	\$ 412,286	101%
Moving Trend	\$ 304,744	36%

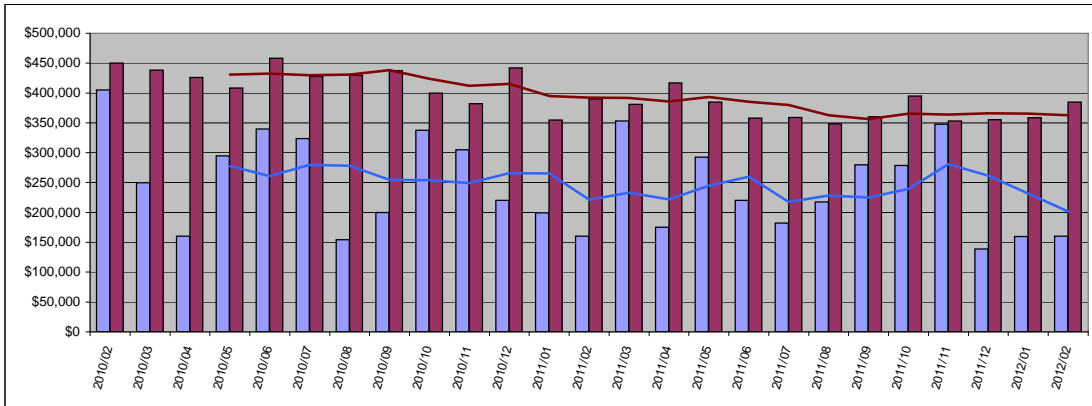
	Average	Ratio
Current Active	\$358,651	118%
Pending	\$310,317	102%

Residential	Average	Year Delta
Sold Price	\$ 438,172	14%
Moving Trend	\$ 386,378	-11%

	Average	Ratio **
Current Active	\$587,021	152%
Pending	\$420,362	109%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price	\$ 160,000	0%
Moving Trend	\$ 201,623	-9%

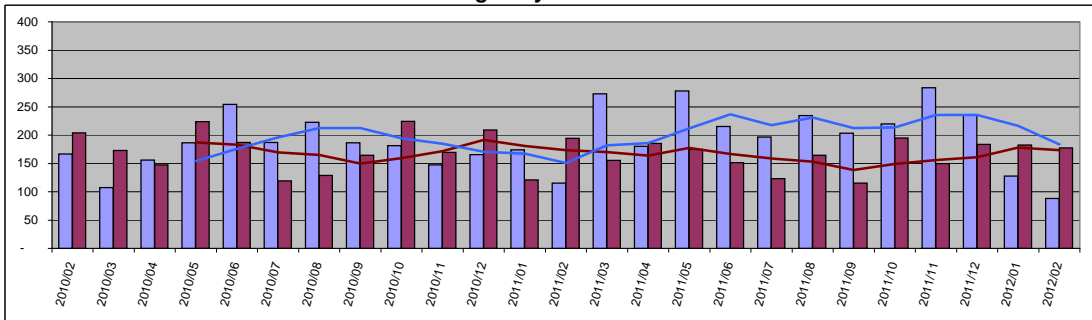
	Median	Ratio
Current Active	\$355,990	177%
Pending	\$293,500	146%

Residential	Median	Year Delta
Sold Price	\$ 385,000	-1%
Moving Trend	\$ 362,894	-7%

	Median	Ratio **
Current Active	\$382,500	105%
Pending	\$374,000	103%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

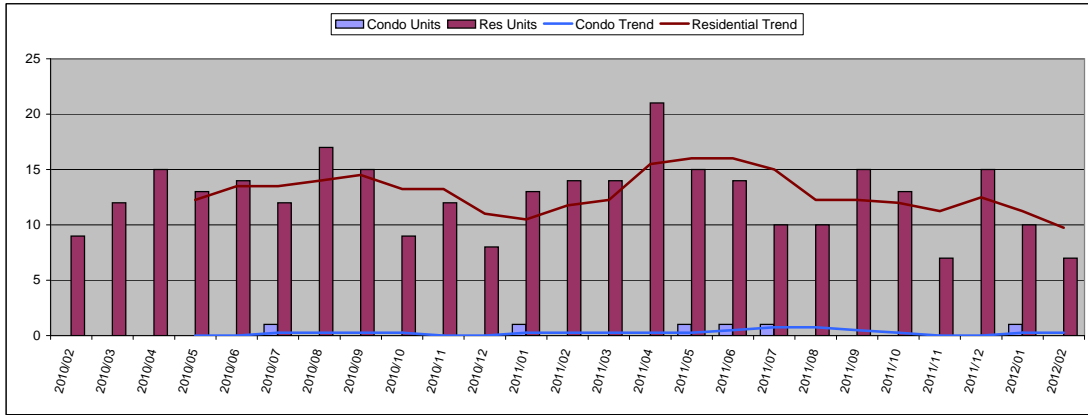


Condo	Value	Year Delta
Days On Mkt	88	-24%
Moving Trend	184	22%
Current Active	184	
Pending	253	

Residential	Value	Year Delta
Days On Mkt	177	-9%
Moving Trend	173	0%
Current Active	223	
Pending	203	

# Upcountry

## Number of Units Sold



February 2012

Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	0%

	Units	Inventory
Current Active	2	8
Pending	0	

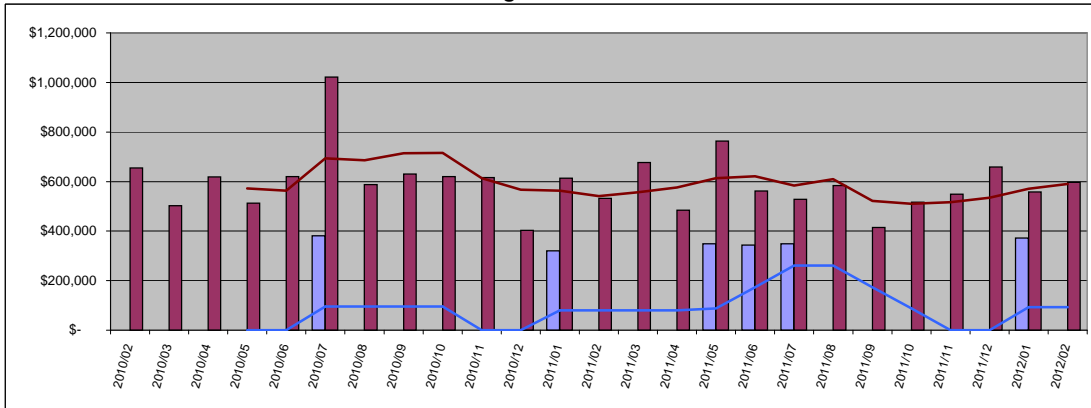
Residential	Units	Year Delta
Units Sold	7	-50%
Moving Trend	10	-17%

	Units	Inventory *
Current Active	109	11
Pending	41	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	93,000	16%

	Average	Ratio
Current Active	\$409,000	440%
Pending	\$0	

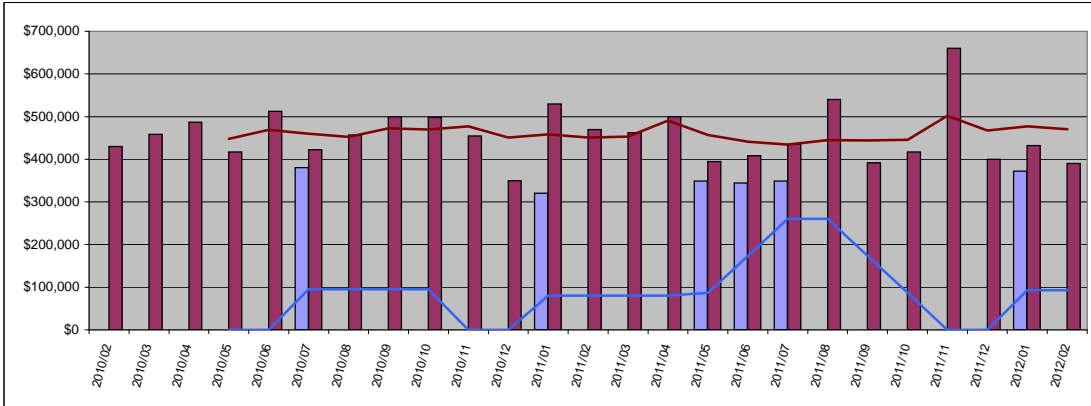
Residential	Average	Year Delta
Sold Price \$	597,000	12%
Moving Trend \$	590,626	9%

	Average	Ratio **
Current Active	\$1,094,312	185%
Pending	\$597,524	101%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	93,000	16%

	Median	Ratio
Current Active	\$409,000	440%
Pending	\$0	

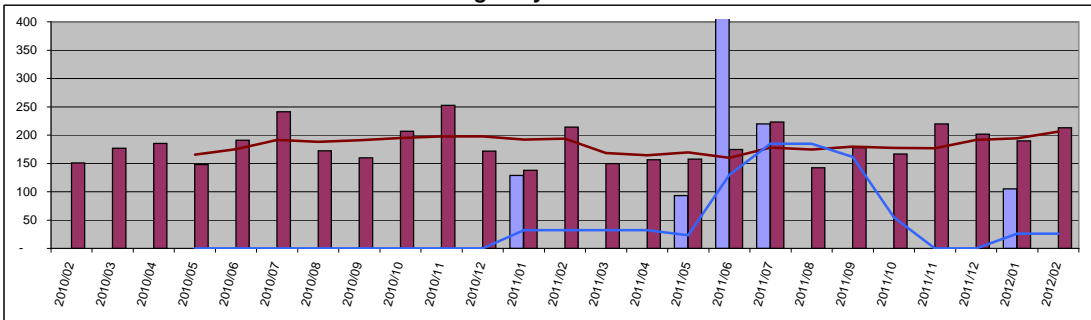
Residential	Median	Year Delta
Sold Price \$	390,000	-17%
Moving Trend \$	470,613	4%

	Median	Ratio **
Current Active	\$699,995	149%
Pending	\$450,000	96%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market

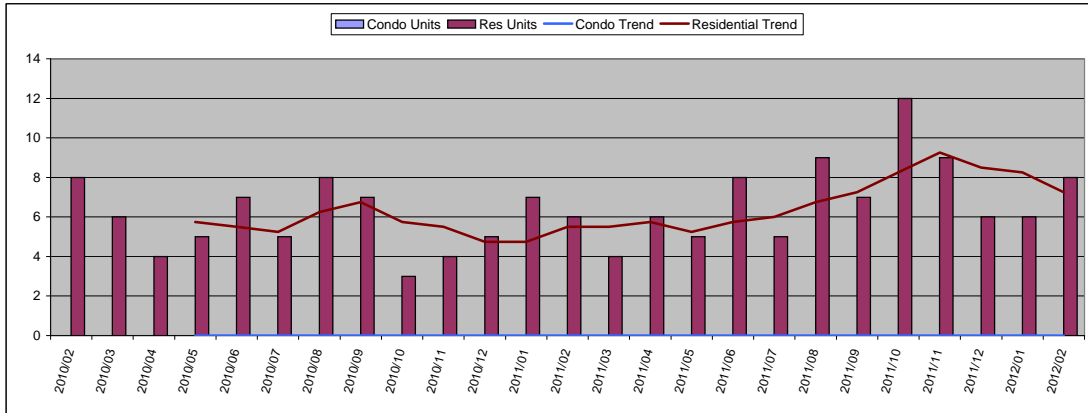


Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	26	-19%
Current Active	66	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	213	0%
Moving Trend	206	6%
Current Active	230	
Pending	179	

# North Shore Maui

## Number of Units Sold



February 2012

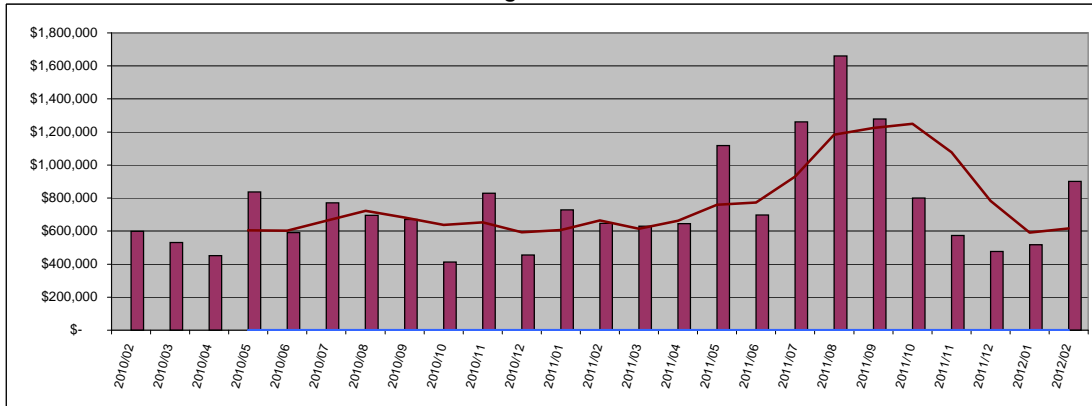
Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-
Units		Inventory
Current Active	4	
Pending	0	

Residential	Units	Year Delta
Units Sold	8	33%
Moving Trend	7	32%
Units		Inventory *
Current Active	69	10
Pending	31	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



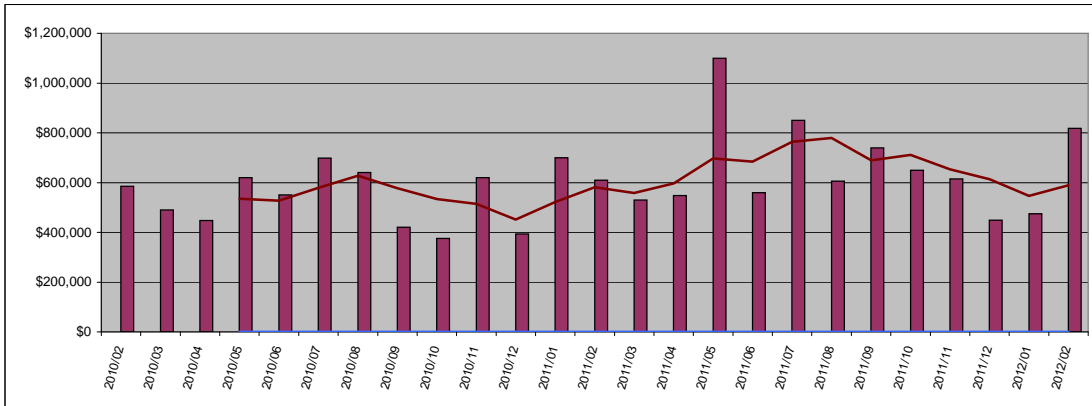
Condo	Average	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-
Average		Ratio
Current Active	\$933,750	
Pending	\$0	

Residential	Average	Year Delta
Sold Price \$	901,175	39%
Moving Trend \$	616,710	-7%
Average		Ratio **
Current Active	\$1,925,278	312%
Pending	\$662,329	107%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



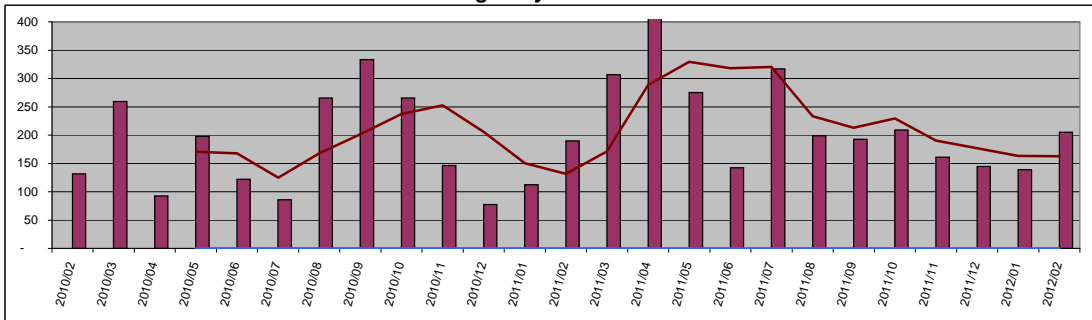
Condo	Median	Year Delta
Sold Price \$	-	-
Moving Trend \$	-	-
Median		Ratio
Current Active	\$257,500	
Pending	\$0	

Residential	Median	Year Delta
Sold Price \$	818,500	34%
Moving Trend \$	589,125	1%
Median		Ratio **
Current Active	\$860,000	146%
Pending	\$587,000	100%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-
Current Active	98	
Pending	0	

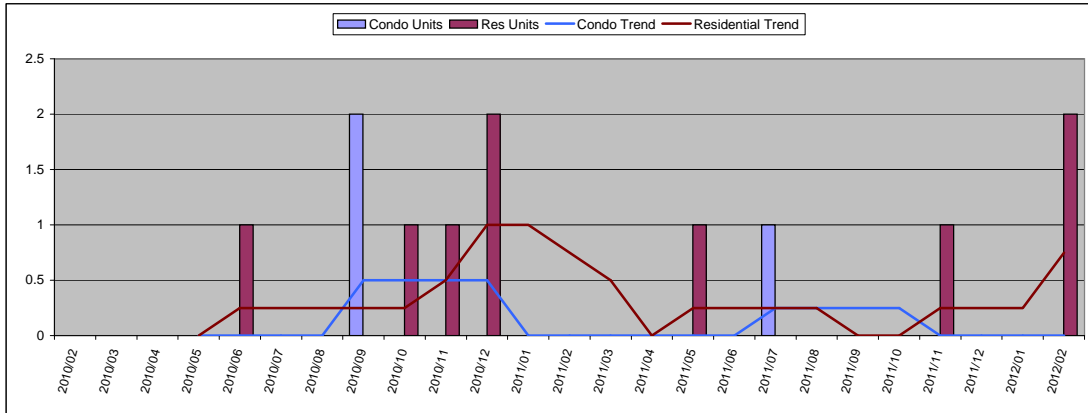
  

Residential	Value	Year Delta
Days On Mkt	205	8%
Moving Trend	162	24%
Current Active	223	
Pending	268	



# East Maui

## Number of Units Sold



February 2012

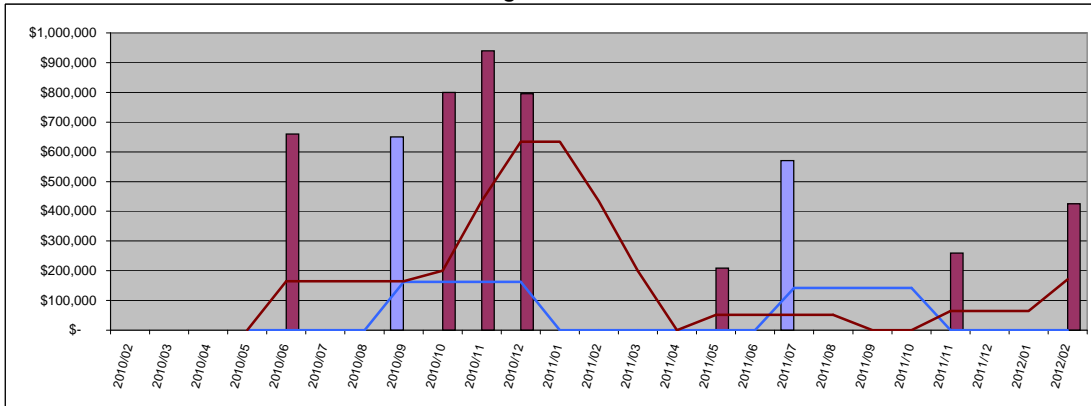
Condo	Units	Year Delta
Units Sold	0	-
Moving Trend	0	-
	<b>Units</b>	<b>Inventory</b>
Current Active	2	
Pending	0	

Residential	Units	Year Delta
Units Sold	2	-
Moving Trend	1	0%
	<b>Units</b>	<b>Inventory *</b>
Current Active	30	40
Pending	3	4

\* Inventory is in months and is based on moving trend

## Average Sold Price



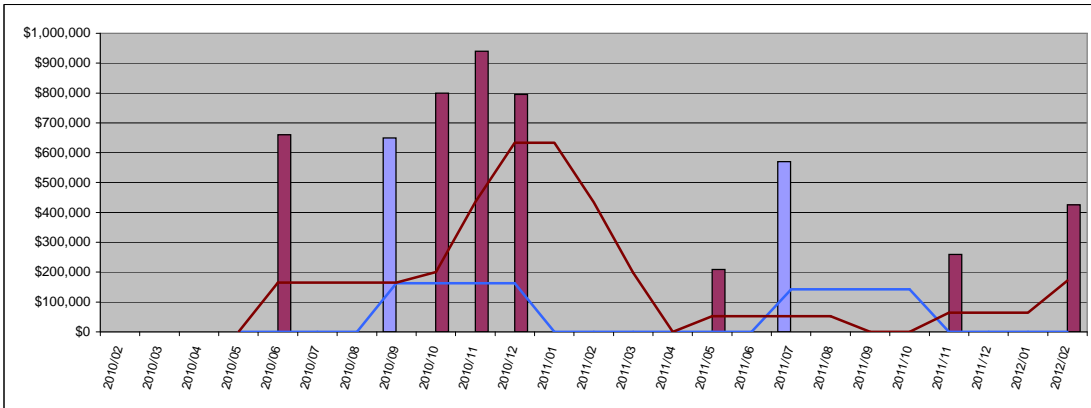
Condo	Average	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-
	<b>Average</b>	<b>Ratio</b>
Current Active	\$532,000	
Pending	\$0	

Residential	Average	Year Delta
Sold Price	\$ 425,000	-
Moving Trend	\$ 171,000	-61%
	<b>Average</b>	<b>Ratio **</b>
Current Active	\$2,902,480	1697%
Pending	\$381,300	223%

\*\* Ratio is average list price divided by moving trend of average sales price

## Median Sold Price



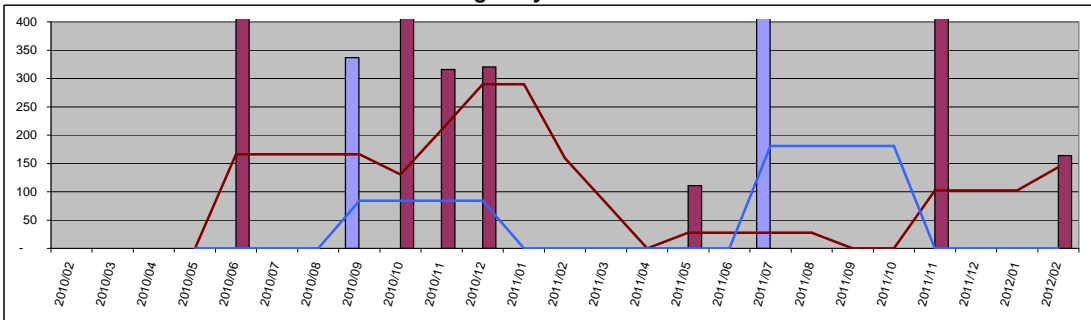
Condo	Median	Year Delta
Sold Price	\$ -	-
Moving Trend	\$ -	-
	<b>Median</b>	<b>Ratio</b>
Current Active	\$532,000	
Pending	\$0	

Residential	Median	Year Delta
Sold Price	\$ 425,000	-
Moving Trend	\$ 171,000	-61%
	<b>Median</b>	<b>Ratio **</b>
Current Active	\$790,000	462%
Pending	\$349,900	205%

\*\* Ratio is median list price divided by moving trend of a median sales price

## Average Days On Market



Condo	Value	Year Delta
Days On Mkt	0	-
Moving Trend	0	-
Current Active	338	
Pending	0	

Residential	Value	Year Delta
Days On Mkt	164	-
Moving Trend	144	-10%
Current Active	229	
Pending	174	